

Curriculum Vita

Nicholas S. Argyres

May 2022

Olin Business School
Washington University in St. Louis
Campus Box 1156
St. Louis, MO 63130
Phone: (314) 935-6391
argyres@wustl.edu

EDUCATION

University of California, Berkeley, Department of Economics

Ph.D. in Economics, December 1993

Fields of Concentration: Economics of Organizations, International Economics

Dissertation: *Essays on Technology Strategy and Organization*

Dissertation Co-chairs: Oliver E. Williamson and David J. Teece

University of California, Los Angeles

B.A. in Economics, *cum laude*, June 1986

CURRENT POSITION

Vernon K. and Marion W. Piper Professor of Strategy

ACADEMIC AND ADMINISTRATIVE EXPERIENCE

Academic Director, EMBA St. Louis, 2018-present

Chair, Tenured Faculty, 2018-2022

Area Chair, Strategy, 2014-2017

Senior Associate Dean for Faculty, Olin Business School, 2010-2013

Associate Professor, Department of Strategy and Policy, Boston University School of Management, July 2001-May 2008

Assistant Professor, Department of Management and Organization, Marshall School of Business, University of Southern California, September 1993-June 2001

Research Assistant, Center for Research in Management, Haas School of Business, UC Berkeley, 1991-93

Teaching Assistant, Department of Economics, University of California, Berkeley, 1988-1991

RESEARCH INTERESTS

Strategy and structure; vertical integration, contracting and inter-organizational arrangements; strategy and the institutional environment; information technology and organization; organizational politics

JOURNAL PUBLICATIONS

Argyres, N., Nickerson, J. and Ozalp, H. Platform Competition and Complementor Responses: Insights from Combining Design Rules with the Comparative Adjustment, Transaction and Opportunity Cost Framework. Forthcoming, *Industrial and Corporate Change*

Oliveira, N., Argyres, N. and Lumineau, F. The Role of Communication Style in Adaptation to Interorganizational Project Disruptions. Forthcoming, *Journal of Operations Management*

Argyres, N. and Zenger, T. 2022. Oliver Williamson and the Strategic Theory of the Firm. *Journal of Institutional Economics*, 18: 209-217.

Argyres, N. 2021. Virtual Special Issue: The Organizational Economics of Organizational Capability. *Organization Science*, 32: 522-525.

Argyres, N. Rios, L. and Silverman, B. 2020. Organizational Change and the Dynamics of Innovation: Formal R&D Structure and Intrafirm Inventor Networks. *Strategic Management Journal*, 41: 2015-2049.

Argyres, N., De Massis, A., Foss, N., Frattini, F., Jones, G., and Silverman B. 2020. History-Informed Strategy Research: The Promise of History and Historical Research Methods in Advancing Strategy Scholarship. *Strategic Management Journal*, 41: 343-368 (special issue).

Argyres, N., J. Bercovitz, J. and Zanarone, G. 2020. The Role of Relationship Scope in Sustaining Relational Contracts Between Firms. *Strategic Management Journal*, 41: 222-245.

- Argyres, N., Mahoney, J. and Nickerson, J. 2019. Strategic Responses to Shocks: Comparative Adjustment Costs, Transaction Costs and Opportunity Costs. *Strategic Management Journal*, 40: 357-376.
- Nickerson, J. and Argyres, N. 2018. Strategizing Before Strategic Decision-Making. *Strategy Science*, 3: 555-682.
- Argyres, N. and Mostafa, R. 2016. Knowledge Inheritance, Vertical Integration and Entrant Survival in the Early U.S. Auto Industry. *Academy of Management Journal*, 59: 1-19 (lead article).
- Argyres, N. and Bercovitz, J. 2015. Franchisee Associations as Sources of Bargaining Power? Some Evidence. *Journal of Economics and Management Strategy* 24: 811-832.
- Argyres, N., Bigelow, L. and Nickerson, J. 2015. Dominant Designs, Innovation Shocks and the Follower's Dilemma. *Strategic Management Journal*, 36: 216-234.
- Argyres, N. and Zenger, T. 2012. Capabilities, Transaction Costs and Firm Boundaries. *Organization Science*, 23: 1643-1667.
- Argyres, N., Felin, T., Foss, N. and Zenger, T. 2012. Organizational Economics of Organizational Capability and Heterogeneity. *Organization Science*, 23: 1213-1226.
- Argyres, N. 2011. Using Organizational Economics to Study Capability Development and Strategy. *Organization Science*, Special Editors' Issue, 22:1138-1143.
- Argyres, N. and Bigelow, L. 2010. Innovation, Modularity and Vertical De-Integration: Evidence from the Early U.S. Auto Industry. *Organization Science*, 21: 842-853.
- Bigelow, L. and Argyres, N. 2008. Transaction Costs, Industry Experience, and Make-or-Buy Decisions in the Population of Early U.S. Auto Firms. *Journal of Economic Behavior and Organization*, 66: 791-807.
- Argyres, N. and Mayer, K. 2007. Contract Design as a Firm Capability: An Integration of Learning and Transaction Cost Perspectives. *Academy of Management Review*, 32: 1060-1077.
- Argyres, N. and Bigelow, L. 2007. Does Transaction Misalignment Matter for Firm Survival at All Stages of the Industry Lifecycle? *Management Science*, 53: 1332-1345.

- Argyres, N. and Mui, V.-L. 2007. Rules of Engagement, Credibility, and the Political Economy of Organizational Dissent. *Strategic Organization*, 5: 107-154 (lead article).
- Argyres, N., Bercovitz, J. and Mayer, K. 2007. Complementarity and Evolution of Contractual Provisions: An Empirical Study of IT Services Contracts. *Organization Science*, 18: 3-19 (lead article).
- reprinted in: *Cooperative Strategies: Alliance Governance*, J. Reuer, S. Devaraconda, E. Klijn (eds.), Northampton, MA: Edward Elgar, 2010.
- Argyres, N.S. and Silverman, B.S. 2004. R&D, Organization Structure and the Development of Corporate Technological Knowledge. *Strategic Management Journal*, 25: 929-958.
- Mayer, K. and Argyres, N.S. 2004. Learning to Contract: Evidence from the Personal Computer Industry. *Organization Science*, 15: 394-410.
- Argyres, N.S. and Liebeskind, J. P. 2002. Governance Inseparability and the Evolution of the Biotechnology Industry. *Journal of Economic Behavior and Organization*, 47: 197-219.
- Argyres, N.S. and McGahan, A. 2002. Introduction: Porter's *Competitive Strategy* and An Interview with Michael Porter, *Academy of Management Executive*, May (special section edited by N. Argyres and A. McGahan)
- Argyres, N.S. 1999. The Impact of Information Technology on Coordination: Evidence from the B-2 'Stealth' Bomber. *Organization Science*, 10: 162-180.
- Argyres, N.S. and Liebeskind, J. P. 1999. Contractual Commitments, Bargaining Power and Governance Inseparability: Incorporating History into Transaction Cost Theory. *Academy of Management Review*, 24: 49-63.
- Argyres, N.S. and Liebeskind, J.P. 1998. Privatizing the Intellectual Commons: Universities and the Commercialization of Biotechnology. *Journal of Economic Behavior and Organization*, 35: 427-454.
- Argyres, N.S. 1996. Capabilities, Technological Diversification and Divisionalization. *Strategic Management Journal*, 17: 395-410.
- Argyres, N.S. 1996. Evidence on the Role of Capabilities in Vertical Integration Decisions. *Strategic Management Journal*, 17, 129-150.
- Argyres, N.S. 1995. Technology Strategy, Governance Structure and Interdivisional Coordination. *Journal of Economic Behavior and Organization*, 28: 337-358.

Argyres, N.S. 1990. The Challenge of Licensing to Established Firms. *les nouvelles* (Journal of the Licensing Executives Society) 1990, 25: 191-195.

PUBLICATIONS IN CONFERENCE PROCEEDINGS

Argyres, N. and Bigelow, L., Vertical Integration Over the Industry Lifecycle: Evidence from the Early Auto Industry, *Best Papers Proceedings, Academy of Management*, 2007

Argyres, N. and Zenger, T., Are Capabilities-based Theories of Firm Boundaries Really Distinct from Transaction Cost Theory? *Best Papers Proceedings, Academy of Management*, 2007

Argyres, N.S. and Liebeskind, J. P. Contractual Commitments, Bargaining Power and Governance Inseparability: Incorporating History into Transaction Cost Theory, *Best Papers Proceedings, Academy of Management*, 1997

BOOK REVIEW

Argyres, N.S. Trends in Business Organization: Do Participation and Cooperation Increase Competitiveness? (Horst Siebert, ed.), *Journal of Economic Behavior and Organization*, 1998, v. 34, pp. 624-628

BOOK CHAPTERS

Argyres, N.S., Contracting for Innovation, in A. Thakor (ed.), *Innovation and Growth: What Do We Know?* World Scientific, 2013

Argyres, N.S., and Zenger, T. The Dynamics of Organizational Structure, in A. Grandori (ed.), *Handbook of Economic Organization*, London: Elgar, 2013.

Argyres, N.S. The Transaction as the Unit of Analysis and Governance Inseparability, in P. Klein and M. Sykuta (eds.), *Elgar Companion to Transaction Cost Economics*, London: Elgar, 2010.

Argyres, N.S. Internal Organization from a Transaction Cost Perspective, in J. Nickerson and B. Silverman (eds.), *Advances in Strategic Management: The Economic Institutions of Strategy*, London: Emerald, 2009.

Argyres, N.S. and Mayer, K. Learning to Govern by Contract, in A. Arino and J. Reuer (eds.), *Strategic Alliances: Governance and Contracts*, New York: Oxford University Press, 2006.

McGahan, A., Argyres, N.S. and Baum, J. Context, Technology and Strategy: Forging New Perspectives on the Industry Life Cycle, Introduction to *Advances in Strategic Management*, London: Emerald, 2004

Argyres, N.S. and Liebeskind, J.P. The Role of Prior Commitment in Governance Choice, in N. Foss and V. Mahnke (eds.), *Competence, Governance and Entrepreneurship*, New York: Oxford University Press, 2000

ENCYCLOPEDIA ENTRIES

Argyres, N. R&D Organization, in M. Augier and D. Teece (eds.) *The Palgrave Encyclopedia of Strategic Management*. London: MacMillan, 2015.

Argyres, N. General Electric, in M. Augier and D. Teece (eds.) *The Palgrave Encyclopedia of Strategic Management*. London: MacMillan, 2015.

Argyres, N. General Motors, in M. Augier and D. Teece (eds.) *The Palgrave Encyclopedia of Strategic Management*. London: MacMillan, 2015.

WORKING PAPERS AND RESEARCH-IN-PROGRESS

Argyres, N., Gil, R. and Zanarone, G. "Does Supply Concentration Encourage Cooperation? Evidence from Airlines," under review

Argyres, N. Rios, L. and Silverman, B. "Internal Network Structure as a Generative Appropriability Mechanism," working paper

Argyres, N., Lumineau, F., and Zanarone, G. "Interorganizational Governance: Cross-Fertilizing Management and Economics Literatures" under review

Hoetker, G., Bruhs, S., Argyres, N. and Mellewigt, T. "What Do I Know and What Do You Know? A Configurational Study of Buyer and Supplier Capabilities, Interfirm Governance and Supplier Performance," working paper

Argyres, N. and Lovallo, D. "Internal Resource Allocation: Partitioning, Granularity and Selection Mechanisms," working paper

Argyres, N., Bercovitz, J. and Leenders, H. "Capturing Value by Overcoming Entitlement Constraints: Evidence from Franchising," research-in-progress

CONFERENCE PRESENTATIONS

- “Relationship Scope and Cooperation in Interfirm Relationships; Evidence from Airlines,” Strategic Management Society Annual Conference, U. of Toronto (online), October 2021
- “R&D Organization Structure, Intrafirm Inventor Networks, and Innovation” Consortium on Competitiveness and Cooperation, U. of California Berkeley, March 2018
- “The Role of Relational Contracts in Interfirm Relationships: Theory and Evidence on Multiunit Franchising”
Sumantra Ghoshal Conference, London Business School, June 2018
Society for Empirical Legal Studies, November 2016
Academy of Management Meetings, August 2016
- “Knowledge Inheritance, Vertical Integration, and Entrant Survival in the Early U.S. Auto Industry”
Strategic Management Society Special Conference, June 2014
Strategy Research Initiative Conference, June 2014
Israel Strategy Conference, December 2012
International Society for the New Institutional Economics, June 2012
- “Focused Case Studies in Strategy Research”
Strategic Management Society Annual Conference, Atlanta, September 2013
- “Capabilities, Transaction Costs and Firm Boundaries: A Dynamic Perspective and Integration”
Consortium on Competitiveness and Cooperation, April 2012
Atlanta Competitive Advantage Conference, May 2010
- “Contract Design as a Firm Capability: An Integration of Learning and Transaction Cost Perspectives”
Academy of Management Meetings, Business Policy and Strategy Division, Atlanta, August 2006
- “The Impact of Transaction Costs and Industry Experience on Make-or-Buy Decisions: A Population-wide Test,”
Academy of Management Meetings, Business Policy and Strategy Division, Atlanta, August 2006
- “Rules of Engagement, Credible Commitment, and the Political Economy of Organizational Dissent,”
Atlanta Competitive Advantage Conference, June 2006
Annual Foundations of Business Strategy Conference, Olin School of Business, Washington University in St. Louis, May 2006

- “Complementarity and Evolution of Contractual Terms: An Empirical Study of IT Services Contracts”
INFORMS Meetings, San Francisco, November 2005
- “Do Transaction Costs Matter for Firm Survival at All Stages of the Industry Lifecycle?”
Annual Conference of the International Society for the New Institutional Economics, Tucson, AZ, October 2004
- “Contract Design Capabilities and Contract Performance by High Technology Firms: Implications for the Roles of Managers, Engineers and Lawyers”
Annual Conference of the International Society for the New Institutional Economics, October 2004
Academy of Management Meetings, Business Policy and Strategy Division, New Orleans, August 2004
- “Interactions Between Transaction Cost and Capabilities Determinants of Firm Boundaries”
Academy of Management Meetings, Business Policy and Strategy Division, New Orleans, August 2004
- “R&D, Organization Structure and the Development of Corporate Technological Knowledge”
Consortium on Competitiveness and Cooperation, April 2003
INFORMS Annual Meetings, Atlanta, October 2003
- “Toward a Political-Economic Theory of Organizational Dissent,”
Annual Conference of the International Society for the New Institutional Economics, Washington, D.C., September 1999
- “The Role of Prior Commitment in Governance Choice,”
Annual Meetings of the Western Economic Association, San Diego, July 1999
- “The Political Economy of Organizational Dissent,”
Strategic Management Society Annual Conference, Orlando, November 1998
- “Contractual Commitments, Bargaining Power and Governance Inseparability: Incorporating History into the Transaction Cost Theory Firm,”
Annual Meetings of the Academy of Management, Business Policy and Strategy Division, San Diego, August 1998
- “Contractual Commitments, Bargaining Power and Governance Inseparability”
Conference sponsored by the Danish Research Unit on Industrial Dynamics, Bornholm, Denmark, June 1998

“Privatizing the Intellectual Commons: Universities and the Commercialization of Biotechnology”

Annual INFORMS conference, Dallas, October 1997

“RBV, TCE and the Institutional Environment”

Annual Meetings of the Academy of Management, Business Policy and Strategy Division, Boston, August 1997

“Information Technology and Coordination: Evidence from the Stealth Bomber,”

Annual Conference of the Strategic Management Society, Phoenix, November 1996

“Information Technology and Coordination Costs: Evidence from the Stealth Bomber,”

Annual Meetings of the Academy of Management, Business Policy & Strategy Division, Cincinnati, August 1996

“The Effects of Information Technology on Organizational Boundaries,”

Annual Meetings of the Western Economic Association, San Diego, July 1995

“Capabilities in Vertical Integration Decisions,”

Annual Meetings of the Academy of Management, Business Policy & Strategy Division, Dallas, August 1994

“Technological Diversification and Divisionalization,”

Annual Meetings of the Academy of Management, Business Policy & Strategy Division, Dallas, August 1994

INVITED PRESENTATIONS

“Relationship Scope and Cooperation in Interfirm Relationships; Evidence from Airlines”

Duke U., Sept. 2020

London Business School, Oct. 2020

“The Role of Relationship Scope in Sustaining Relational Contracts Between Firms”

Temple U., Feb. 2019

“R&D Organization Structure, Intrafirm Inventor Networks, and Innovation”

U. of Southern California, Feb. 2018

U. of Michigan, Oct. 2017

U. of Colorado Boulder, Oct. 2017

“The Role of Relational Contracts in Interfirm Relationships: Theory and Evidence on Multiunit Franchising”

Harvard Business School, Oct. 2017

- Duke University, Sept. 2016
Tulane University, March 2016
New York University, March 2016
- “Innovation Shocks, Adjustment Costs and Firm Boundaries”
Cass Business School, University of London, Feb. 2016
- “Knowledge Inheritance, Vertical Integration, and Entrant Survival in the Early U.S. Auto Industry,”
HEC Paris, June 2015
CUNEF, Madrid May 2015
Wharton School, U. of Penn., Oct. 2014
Purdue University, Sept. 2014
University of Kansas, Oct. 2012
Korea Advanced Institute of Science & Technology, Nov. 2012
- “Dominant Design, *Compositio Desiderata* and the Follower’s Dilemma”
INSEAD, Dec. 2011
University of Carlos III de Madrid, Dec. 2011
University of Western Ontario, March 2011
University of Toronto, March 2011
- “Capabilities, Transaction Costs and Firm Boundaries: A Dynamic Perspective and Integration,”
U. of Illinois-Urbana Champaign, April 2009
U. of Minnesota, Nov. 2009
- “Dominant Design, Competitive Positioning and Vertical Integration over the Industry Lifecycle”
U. of Michigan, Oct. 2007
U. of Maryland, Oct. 2007
U. of Southern California, Sept. 2007
- “Do Transaction Costs Matter for Firm Survival at All Stages of the Industry Lifecycle?”
Washington U. in St. Louis, March 2007
UC Irvine, Feb. 2005
London Business School, Oct. 2004
Georgia Tech, Dec. 2004
- “Rules of Engagement, Credibility and the Political Economy of Organizational Dissent”,
MIT Sloan School of Management, Nov. 2005
- “Complementarity and Evolution of Contractual Terms: An Empirical Study of IT Services Contracts”
Washington U. in St. Louis, Feb. 2005
National Bureau of Economic Research (NBER), Oct. 2004

“Contracting Practices and Learning to Contract,” Workshop presentation, European School on New Institutional Economics, Corsica, May 2004

“Learning to Contract: Evidence from the Personal Computer Industry”

MIT Sloan School of Management, (Organizational Economics), Feb. 2004

Ohio State U., Feb. 2004

University of Pennsylvania (Wharton), Oct. 2003

MIT Sloan School of Management (Organization Studies), Sept. 2003

“R&D, Organization Structure and the Development of Corporate Technological Knowledge”

Ohio State U., Jan. 2003

Babson College, March 2003

Consortium on Competitiveness and Cooperation, April 2003

LINK Conference, Copenhagen Business School, Nov. 2002

National Bureau of Economic Research, (NBER), Sept. 2002

“Rules of Engagement, Informal Leaders and the Political Economy of Organizational Dissent”

Duke U., Jan. 2001

Rice U., Jan. 2001

U. of Michigan, Nov. 2000

Boston U., Nov. 2000

Georgetown U., Nov. 2000

Texas A&M U., Nov. 2000

Emory U., Nov. 2000

“My Research in Organizational Economics”

Western Academy of Management, March 1999

U. of Florida-Gainesville, Oct. 1998

“Strategy and the Institutional Environment” Mitsubishi Bank Honorary Lecture, Strategy Seminar, Haas School of Business, U. of California, Berkeley, April 1997

“Privatizing the Intellectual Commons: Universities and the Commercialization of Biotechnology”

Washington U. in St. Louis, March 1997

U. of Michigan, Feb. 1997

UCLA, Feb. 1996

U. of Pennsylvania (Wharton), Dec. 1995

“Coordination Under Hierarchy: Lessons from General Motors and IBM”

U. of Southern California (Marshall School of Business), Feb. 1993

Stanford U., Feb. 1993

U. of Pennsylvania (Wharton), Feb. 1993

U. of Chicago, March 1993

U. of Southern California (Dept. of Economics), April 1994

ACADEMIC AWARDS AND HONORS

Editorial Board Award, *Organization Science*, 2007

Distinguished Paper Award, Business Strategy & Policy Division, Academy of Management, 2007 (with L. Bigelow)

Best Paper Proceedings, Academy of Management, 2007 (with T. Zenger)

Ascendant Scholar Award, Western Academy of Management, 1999

Mitsubishi Bank Honorary Guest Lecturer, Haas School of Business, University of California, Berkeley, April 1997

Best Paper Proceedings, Academy of Management, 1997 (with J. Liebeskind)

TEACHING EXPERIENCE

Washington University in St. Louis

Seminar in Strategy, PhD required course.

Organizational Design & Analysis (OB5602), MBA required course.

Critical Thinking and Impactful Communication (MGT 5314/5), MBA required course.

Business Strategy (MGT 380), BSBA elective course.

Strategic Management (MGT 706), Executive MBA course

Corporate Strategy for Growth (MGT 728), Executive MBA Course

Managing the Innovation Process (MGT 750; co-instructor), Executive MBA course.

EMBA Capstone Course (MGT 770), Concluding Executive MBA course

Custom non-degree executive programs for Monsanto, Bunge, Centene, Mallinckrodt, MiTek

Open enrollment non-degree executive programs: Olin Partners Program, Brookings Executive Education.

Boston University

Competition, Strategy and Innovation, MBA required course (SP750/SP751).

Corporate Strategies for Growth (SP830). MBA elective.

Seminar in Strategy and Organization. DBA required course (SP918)

Strategy: Economic Perspectives, DBA required course (SP921).

Strategy & Policy, (MG422), BA required course.

LG Global CFO Program, Custom executive program for LG Corp. 2003-2008

LG Global Leadership Development Program. Custom executive program for LG Corp. 2004.

Custom non-degree executive program teaching: Lexington Insurance (John Hancock), Veritude (Fidelity Investments); CPA Nord (French Executive Education program); University of Johannesburg

University of Southern California:

Managerial Decision-Making and Strategic Planning, undergraduate required (capstone) course (BUAD 497). Both honors and non-honors versions taught.

Strategic Formulation for Competitive Advantage, MBA required course (GSBA 529)

Doctoral Seminar in Strategic Management, Ph.D. required course (MOR 603)

University of California, Berkeley

Principles of Economics, taught as a teaching assistant, UC Berkeley Dept. of Economics

Intermediate Microeconomics, taught as a teaching assistant, UC Berkeley Dept. of Economics

Intermediate Macroeconomics, taught as a teaching assistant, UC Berkeley Dept. of Economics

EDITORSHIPS

Associate Editor, *Academy of Management Annals*, February 2021-April 2022

Senior Editor, *Organization Science*, June 2007-February 2020

Special Issue Co-editor, *Rethinking Control and Trust Dynamics in Organizations*, *Journal of Management Studies*, 2021

Special Issue Co-editor, *History and Strategy Research: Opening up the Black Box*, *Strategic Management Journal*, 2019

Special Issue Co-editor, *Organizational Economics and Organizational Capabilities: From Opposition and Complementarity to Real Integration*, *Organization Science*, 2012

EDITORIAL BOARD MEMBERSHIPS

Strategic Management Journal, January 2007-present

Strategic Organization, Sept. 2003-2019

Journal of International Business Studies, April 2007-April 2014

Organization Science, April 2004-June 2007

Academy of Management Journal, July 2001-July 2007

OTHER PROFESSIONAL SERVICE

Associate Program Chair, Cooperative Strategies Interest Group, Strategic Management Society, 2022

Judge, Organization Science Dissertation Competition, 2021

Membership Committee, Strategy Research Initiative, 2014-2018

Executive Committee, Strategy Research Initiative, 2012-2014

Organizer, Midwest Strategy Meeting, 2015

Fellow, Strategy Research Initiative, 2012-2018

Past Division Chair, Business Policy and Strategy Division, Academy of Management, 2011-2012

Division Chair, Business Policy and Strategy Division, Academy of Management, 2011-2012

Division Chair-Elect, Business Policy and Strategy Division, Academy of Management, 2010-2011

Program Chair, Business Policy and Strategy Division, Academy of Management, 2009-2010

Assistant Program Chair, Business Policy and Strategy Division, Academy of Management, 2008-9

Co-Chair, Dissertation Consortium, Business Policy & Strategy Division, Academy of Management, 2007

Member, Executive Committee, Business Policy & Strategy Division, Academy of Management, 2003-2005

Member, Dissertation Award Committee, Academy of Management, Technology and Innovation Management Division, 2002-2003

Faculty panelist, Doctoral Consortium, Technology and Innovation Management Division, Academy of Management, August 2002

Chair, College on Organization Science, 2002-2003

Vice Chair, College on Organization Science, 2001-2002

Organizer, College on Organization Science Conference, INFORMS, 2001

Organizer, Organization Science/INFORMS Dissertation Proposal Competition, 2000

Faculty panelist, Doctoral Consortium, Business Policy and Strategy Division, Academy of Management Annual Meetings, August 2000

Co-organizer, Strategy Research Forum, Cohasset, Mass., May 2000

Co-organizer, Strategy Research Forum, Gloucester, Mass., May 1999

Faculty panelist, Doctoral Consortium, Business Policy and Strategy Division, Academy of Management Annual Meetings, August 1998

Recent Refereeing

Strategic Management Journal
Academy of Management Journal
Academy of Management Review
Management Science
Strategy Science

DOCTORAL DISSERTATION COMMITTEES

Washington University in St. Louis

Parasuram Balasubramanian
Trey Cummings
Leonardo Kluppel
Ryan Cooper
Bret Sanner
Timothy Gubler
Carl Vieregger
Erin Scott
James Yen

Boston University

Jennifer Walske
Manuela Hoehn
Zhi (Alex) Huang (Boston College)
Rogerio Victor
Lynn Bakstran
Paulo Gomes

University of Southern California

Zhigang Whang
Eric Gai
Anthea Zhang
Yonglian Han

GRANTS AND EXTERNAL FUNDING

Operating Grant, Social Sciences and Humanities Research Council of Canada Grant, for "R&D, Organization Structure, and the Development of Corporate Technological Knowledge," 2002-2005, \$113,444 CND (Principal Investigator: Brian Silverman, University of Toronto)

Zumberge Faculty Innovation Grant, University of Southern California, 1997-1998 (\$10,000)

Alfred P. Sloan Foundation (through the Consortium on Competitiveness and Cooperation): Dissertation research support, 1990-1993

PROFESSIONAL AFFILIATIONS

Academy of Management
Strategic Management Society
Society for Institutional and Organizational Economics

PERSONAL

Born February 14th, 1964, Cambridge, Massachusetts. Married, two grown children.