Bayesian Portfolio Analysis

Doron Avramov
The Hebrew University of Jerusalem

and

Guofu Zhou
Washington University in St. Louis

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Corresponding Author: Doron Avramov. Email: davramov@huji.ac.il
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This paper reviews the literature on Bayesian portfolio analysis. Information about events, macro conditions, asset pricing theories, and security-driving forces can serve as useful priors in selecting optimal portfolios. Moreover, parameter uncertainty and model uncertainty are practical problems encountered by all investors. The Bayesian framework neatly accounts for these uncertainties, whereas standard statistical models often ignore them. We review Bayesian portfolio studies when asset returns are assumed both independently and identically distributed as well as predictable through time. We cover a range of applications, from investing in single assets and equity portfolios to mutual and hedge funds. We also outline existing challenges for future work.
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1 Introduction

Portfolio selection is one of the most important problems in practical investment management. First papers in the field go back at least to the mean variance paradigm of Markowitz (1952) which analytically formalizes the risk return tradeoff in selecting optimal portfolios. Even when the mean variance is a static one-period model it has widely been accepted by both academics and practitioners. The latter developed intertemporal Capital Asset Pricing Model of Merton (1973) already accounts for the dynamic multi-period nature of investment-consumption decisions. In an intertemporal economy, the overall demand for risky assets consists of both the mean variance component as well as a component hedging against unanticipated shocks to time varying investment opportunities. Empirically, for a wide variety of preferences, hedging demands for risky assets are typically small, even nonexistent [see also Ait-Sahalia and Brandt (2001) and Brandt (2009)].

We review Bayesian studies of portfolio analysis. The Bayesian approach is potentially attractive. First, it can employ useful prior information about quantities of interest. Second, it accounts for estimation risk and model uncertainty. Third, it facilitates the use of fast, intuitive, and easily implementable numerical algorithms in which to simulate otherwise complex economic quantities. There are three building blocks underlying Bayesian portfolio analysis. The first is the formation of prior beliefs, which are typically represented by a probability density function on the stochastic parameters underlying the stock return evolution. The prior density can reflect information about events, macroeconomy news, asset pricing theories, as well as any other insights relevant to the dynamics of asset returns. The second is the formulation of the law of motion governing the evolution of asset returns. Then, one could recover the predictive distribution of future asset returns, analytically or numerically, incorporating prior information, law of motion, as well as estimation risk and model uncertainty. The predictive distribution, which integrates out the parameter space, characterizes the entire uncertainty about future asset returns. The Bayesian optimal portfolio rule is obtained by maximizing the expected utility with respect to the predictive distribution.

Zellner and Chetty (1965) pioneer the use of predictive distribution in decision-making in general. First applications in finance appear during the 1970s. Such applications are entirely based on uninformative or data based priors. Bawa, Brown, and Klein (1979) provide an excellent survey on such applications. Jorion (1986) introduces the hyperparameter prior approach in the spirit of
the Bayes-Stein shrinkage prior, while Black and Litterman (1992) advocate an informal Bayesian analysis with economic views and equilibrium relations. Recent studies of Pástor (2000) and Pástor and Stambaugh (2000) center prior beliefs around values implied by asset pricing theories. Tu and Zhou (2009) argue that the investment objective itself provides a useful prior for portfolio selection.

Whereas all above-noted studies assume that asset returns are identically and independently distributed through time, Kandel and Stambaugh (1996), Barberis (2000), and Avramov (2002), among others, account for the possibility that returns are predictable by macro variables such as the aggregate dividend yield, the default spread, and the term spread. Incorporating predictability provides fresh insights into asset pricing in general and Bayesian portfolio selection in particular.

Indeed, we review Bayesian portfolio studies when asset returns are assumed to (i) be independently and identically distributed, (ii) be predictable through time by macro conditions, as well as (iii) exhibit regime shifts and stochastic volatility. We cover a range of applications, from investing in the market portfolio, equity portfolios, and single stocks to investing in mutual funds and hedge funds. We also outline existing challenges for future work.

The paper is organized as follows. Section 2 reviews Bayesian portfolio analysis when asset returns are independent and identically distributed through time. Section 3 surveys studies that account for potential predictability in asset returns. Section 4 discusses alternative return generating processes. Section 5 outlines ideas for future research, and Section 6 concludes.

2 Asset Allocation when Returns are IID

Consider \( N + 1 \) investable assets, one of which is riskless and the others are risky. Risky assets may include stocks, bonds, currencies, mutual funds, and hedge funds. Denote by \( r_{ft} \) and \( r_t \) the returns on the riskless and risky assets at time \( t \), respectively. Then, \( R_t = r_t - r_{ft}1_N \) is an \( N \) dimensional vector of time \( t \) excess returns on risky assets, where \( 1_N \) is an \( N \)-vector of ones. The joint distribution of \( R_t \) is assumed IID through time with mean \( \mu \) and covariance matrix \( V \).

For analytical insights, it would be beneficial to review the mean-variance framework pioneered by Markowitz (1952). In particular, consider an optimizing investor who chooses at time \( T \) portfolio
weights \( w \) so as to maximize the quadratic objective function

\[
U(w) = E[R_p] - \frac{\gamma}{2} \text{Var}[R_p] = w' \mu - \frac{\gamma}{2} w' V w,
\]

where \( E \) and \( \text{Var} \) denote the mean and variance of the uncertain portfolio rate of return \( R_p = w'R_{T+1} \) to be realized in time \( T + 1 \), and \( \gamma \) is the relative risk aversion coefficient. It is well-known that, when both \( \mu \) and \( V \) are known, the optimal portfolio weights are given by

\[
w^* = \frac{1}{\gamma} V^{-1} \mu,
\]

and the maximized expected utility is

\[
U(w^*) = \frac{1}{2\gamma} \mu' V^{-1} \mu = \frac{\theta^2}{2\gamma},
\]

where \( \theta^2 = \mu' V^{-1} \mu \) is the squared Sharpe ratio of the ex ante tangency portfolio of the risky assets.

In practice, it is impossible to compute \( w^* \) because \( \mu \) and \( V \) are essentially unknown. Thus, the mean-variance theory can be applied in two steps. In the first step, the mean and covariance matrix of asset returns are estimated based on the observed data. Specifically, given a sample of \( T \) observations on asset returns, the standard maximum likelihood estimators are

\[
\hat{\mu} = \frac{1}{T} \sum_{t=1}^{T} R_t, \quad \hat{\mu} = \frac{1}{T} \sum_{t=1}^{T} (R_t - \hat{\mu})(R_t - \hat{\mu})',
\]

Then, in the second step, these sample estimates are treated as if they were the true parameters, and are simply plugged into (2) to compute the estimated optimal portfolio weights

\[
w_{\text{ML}} = \frac{1}{\gamma} \hat{\mu}.
\]

Of course, the two-step procedure gives rise to a parameter uncertainty problem because it is the estimated parameters, not the true ones, which are used to compute optimal portfolio weights. Consequently, the utility associated with the plug-in portfolio weights can be substantially different from the true utility, \( U(w^*) \). In particular, denote by \( \theta \) the vector of the unknown parameters \( \mu \) and \( V \). Mathematically, the two-step procedure maximizes the expected utility conditional on the estimated parameters, denoted by \( \hat{\theta} \), being equal to the true ones

\[
\max_w [U(w) \mid \theta = \hat{\theta}].
\]

Thus, estimation risk is altogether ignored.
2.1 The Bayesian Framework

The Bayesian approach treats $\theta$ as a random quantity. One can only infer its probability distribution function. Following Zellner and Chetty (1965), the Bayesian optimal portfolio is obtained by maximizing the expected utility under the predictive distribution. In particular, the utility maximization is formulated as

$$w^{\text{Bayes}} = \arg\max_w \int_{R_{T+1}} \tilde{U}(w) p(R_{T+1}|\Phi_T) dR_{T+1}$$

$$= \arg\max_w \int_{R_{T+1}} \int_\mu \int_V \tilde{U}(w) p(R_{T+1}, \mu, V|\Phi_T) d\mu dV dR_{T+1},$$  \hspace{1cm} (8)

where $\tilde{U}(w)$ is the utility of holding a portfolio $w$ at time $T+1$ and $\Phi_T$ is the data available at time $T$. Moreover, $p(R_{T+1}|\Phi_T)$ is the predictive density of the time $T+1$ return, which integrates out $\mu$ and $V$ from

$$p(R_{T+1}, \mu, V|\Phi_T) = p(R_{T+1}|\mu, V, \Phi_T) p(\mu, V|\Phi_T),$$  \hspace{1cm} (9)

where $p(\mu, V|\Phi_T)$ is the posterior density of $\mu$ and $V$. To compare the classical and Bayesian formulations in (7) and (8), notice that the expected utility is maximized under the conditional and predictive distributions, respectively. Unlike the conditional distribution, the Bayesian predictive distribution accounts for estimation errors by integrating out the unknown parameter space. The degree of uncertainty about the unknown parameters will thus play a role in the optimal solution.

To get better understanding of the Bayesian approach we consider various specifications for prior beliefs about the unknown parameters. We start with the standard diffuse prior on $\mu$ and $V$.

The typical formulation is given by

$$p_0(\mu, V) \propto |V|^{-\frac{N+1}{2}}.$$  \hspace{1cm} (10)

Then assuming that returns on risky assets are jointly normally distributed, the posterior distribution is given by (see, e.g., Zellner (1971)),

$$p(\mu, V|\Phi_T) = p(\mu|V, \Phi_T) \times p(V|\Phi_T)$$  \hspace{1cm} (11)

with

$$p(\mu|V, \Phi_T) \propto |V|^{-1/2}\exp\left\{-\frac{1}{2} \text{tr}[T(\mu - \hat{\mu})(\mu - \hat{\mu})'V^{-1}]\right\},$$  \hspace{1cm} (12)

$$P(V) \propto |V|^{-\frac{\nu}{2}}\exp\left\{-\frac{1}{2} \text{tr} V^{-1}(TV)\right\},$$  \hspace{1cm} (13)
where ‘tr’ denotes the trace of a matrix and \( \nu = T + N \). Moreover, the predictive distribution obeys the expression

\[
p(R_{T+1} | \Phi_T) \propto |V + (R_{T+1} - \hat{\mu})(R_{T+1} - \hat{\mu})'/(T + 1)|^{-T/2}.
\]

which amounts to a multivariate \( t \)-distribution with \( T - N \) degrees of freedom.

The problem of estimation error is already recognized by Markowitz (1952). Nevertheless, this problem receives serious attention only during the 1970s. Winkler (1973) and Winkler and Barry (1975) are earlier examples of Bayesian studies on portfolio choice. Brown (1976, 1978) and Klein and Bawa (1976) lay out independently and clearly the Bayesian predictive density approach, especially Brown (1976) who explains thoroughly the estimation error problem and the associated Bayesian approach. Later, Bawa, Brown, and Klein (1979) provide an excellent review of the literature.

Under the diffuse prior, (10), it is known that the Bayesian optimal portfolio weights are

\[
\hat{w}^{Bayes} = \frac{1}{\gamma} \left( \frac{T - N - 2}{T + 1} \right) \hat{V}^{-1} \hat{\mu}.
\]  

(15)

Similar to the classical solution \( \hat{w}^{ML} \), an optimizing Bayesian agent holds the portfolio that is also proportional to \( \frac{1}{\gamma} \hat{V}^{-1} \hat{\mu} \), with the coefficient of proportion being \( (T - N - 2)/(T + 1) \). This coefficient can be substantially smaller than one when \( N \) is large relative to \( T \). Intuitively, the assets are riskier in a Bayesian framework since parameter uncertainty is an additional source of risk and this risk is accounted for in the portfolio decision. As a result, in the presence of a risk-free security the overall positions in risky assets are generally smaller in the Bayesian versus classical frameworks.

However, the Bayesian approach based on diffuse prior does not yield significantly different portfolio decisions compared with the classical framework. In particular, \( \hat{w}^{ML} \) is a biased estimator of \( w^* \), whereas the classical unbiased estimator is given by

\[
\bar{w} = \frac{1}{\gamma} \frac{T - N - 2}{T} \hat{V}^{-1} \hat{\mu},
\]

(16)

which is a scalar adjustment of \( \hat{w}^{ML} \), and differs from the Bayesian counterpart only by a scalar \( T/(T+1) \). The difference is independent of \( N \), and is negligible for all practical sample sizes. Hence, incorporating parameter uncertainty makes little difference if the diffuse prior is used. Indeed, to
exhibit the decisive advantage of the Bayesian portfolio analysis, it is essential to elicit informative priors which account for events, macro conditions, asset pricing theories, as well as any other insights relevant to the evolution of stock prices.

2.2 Performance Measures

How can one argue that an informative prior is better than the diffuse prior? In general, it is difficult to make a strong case for a prior specification, because what is good or bad has to be defined and the definition may not be agreeable among investors. Moreover, ex ante, it is difficult to know which prior is closer to the true data-generating process.

Following McCulloch and Rossi (1990), Kandel and Stambaugh (1996) and Pástor and Stambaugh (2000), among others, focus on utility differences for motivating a performance metric. To illustrate, let \( \tilde{w}_a \) and \( \tilde{w}_b \) be the Bayesian optimal portfolio weights under priors a and b, and let \( U_a \) and \( U_b \) be the associated expected utilities evaluated by using the predictive density under prior a. Then the difference in the expected utilities,

\[
CER = U_a - U_b, \tag{17}
\]

is interpreted as the certainty equivalent return (CER) loss perceived by an investor who is forced to accept the portfolio selection \( \tilde{w}_b \) even when \( \tilde{w}_a \) would be the ultimate choice. The CER is nonnegative by construction. Indeed, the essential question is how big this value is. Generally speaking, values over a couple of percentage points per year are deemed economically significant.

However, it should be emphasized that the CER does not say prior a is better or worse than prior b. It merely evaluates the expected utility differential if prior b is used instead of prior a, even when prior a is perceived to be the right one. Recall, the true model is unknown, and neither is known which one of the priors is more informative about the true data-generating process.

Following the statistical decision literature (see, e.g., Lehmann and Casella (1998)), we can nevertheless use a loss function approach to distinguish the outcomes of using various priors. The prior that generates the minimum loss is viewed as the best one. In the portfolio choice problem here, the loss function is well defined. Since any estimated portfolio strategy, \( \tilde{w} \), is a function of the data, the expected utility loss from using \( \tilde{w} \) rather than \( w^* \) is

\[
\rho(w^*, \tilde{w} | \mu, V) \equiv U(w^*) - E[U(\tilde{w}) | \mu, V], \tag{18}
\]
where the first term on the right hand side is the true expected utility based on the true optimal portfolio. Hence, \( \rho(w^*, \tilde{w}|\mu, V) \) is the utility loss if one plays infinite times the investment game with \( \tilde{w} \), whether estimated via a Bayesian or a non-Bayesian approach. In particular, the difference in expected utilities between any two estimated rules, \( \tilde{w}_a \) and \( \tilde{w}_b \), should be

\[
\text{Gain} = E[U(\tilde{w}_a)|\mu, V] - E[U(\tilde{w}_b)|\mu, V].
\] (19)

This is an objective utility gain (loss) of using portfolio strategy \( \tilde{w}_a \) versus \( \tilde{w}_b \). It is considered to be an out-of-sample measure since it is independent of any single set of observations. If it is, say 5%, it means that using \( \tilde{w}_a \) instead of \( \tilde{w}_b \) would yield a 5% gain in the expected utility over repeated use of the estimation strategy. In this case, if \( \tilde{w}_a \) is obtained under prior a and \( \tilde{w}_b \) is obtained under prior b, one could consider prior a to be superior to prior b. The loss or gain criterion is widely used in the classical statistics to evaluate two estimators. Brown (1976, 1978), Jorion (1986), Frost and Savarino (1986), and Stambaugh (1997), for example, use \( \rho(w^*, \hat{w}) \) to evaluate portfolio rules.

Still, one cannot compute the loss function since it depends on unknown true parameters. Even though, it is widely used in two major ways. First, alternative estimators can be assessed in simulations with various assumed true parameters. Second, a comparison of alternative estimators can often be made analytically without any knowledge of the true parameters. For example, Kan and Zhou (2007) show that the Bayesian solution \( \hat{w}_{Bayes} \) dominates \( \bar{w} \) given in Equation (16), by having positive utility gains regardless of the true parameter values. However, the Bayesian solution is yet dominated by another classical rule,

\[
\hat{w}_c = \frac{c}{\gamma} \hat{\Sigma}^{-1} \hat{\mu}, \quad c = \frac{(T - N - 1)(T - N - 4)}{T(T - 2)}.
\] (20)

This calls again for the use of informative priors in Bayesian portfolio analysis.

2.3 Conjugate Prior

The conjugate prior, which retains the same class of distributions, is a natural and common informative prior on any problem in decision making. In our context, the conjugate specification considers a normal prior for \( \mu \) (conditional on \( V \)) and inverted Wishart prior for \( V \). The conjugate
prior is given by
\begin{align}
\mu | V & \sim N(\mu_0, \frac{1}{\tau} V), \\
V & \sim IW(V_0, \nu_0),
\end{align}
(21)
(22)
where \(\mu_0\) is the prior mean, \(\tau\) is a parameter reflecting the prior precision of \(\mu_0\), and \(\nu_0\) is a similar prior precision parameter on \(V\). Under this prior, the posterior distribution of \(\mu\) and \(V\) obey the same form as that based on the diffuse prior, except that now the posterior mean of \(\mu\) is given by the mixture
\[ \hat{\mu} = \frac{\tau}{T + \tau} \mu_0 + \frac{T}{T + \tau} \hat{\mu}. \]
(23)
That is, the posterior mean is simply a weighted average of the prior and sample means. Similarly, \(V_0\) can be updated by
\[ \tilde{V} = \frac{T + 1}{T(v_0 + N - 1)} \left( V_0 + T \hat{\hat{V}} + \frac{T\tau}{T + \tau} (\mu_0 - \hat{\mu})(\mu_0 - \hat{\mu})' \right), \]
(24)
which is a weighted average of the prior variance, sample variance, and deviations of \(\hat{\mu}\) from \(\mu_0\).

Frost and Savarino (1986) provide an interesting application of the conjugate prior, assuming all assets exhibit identical means, variances, and patterned covariances, a priori. They find that such a prior improves ex post performance. This prior is related the well known \(1/N\) rule that invests equally across the \(N\) assets.

### 2.4 Hyperparameter Prior

Jorion (1986) introduces hyperparameters \(\eta\) and \(\lambda\) that underlie the prior distribution of \(\mu\). In particular, the hyperparameter prior is formulated as
\[ p_0(\mu | \eta, \lambda) \propto |V|^{-1} \exp\left\{ -\frac{1}{2} (\mu - \eta 1_N)'(\lambda V)^{-1}(\mu - \eta 1_N) \right\}. \]
(25)
Then employing diffuse priors on both \(\eta\) and \(\lambda\) and integrating these parameters out from a suitable distribution, the predictive distribution of the future portfolio return can be obtained following Zellner and Chetty (1965). In particular, the Jorion’s optimal portfolio rule is given by
\[ w_{PJ} = \frac{1}{\gamma} (\hat{V}_{PJ})^{-1} \hat{\mu}_{PJ}, \]
(26)
where

\[ \hat{\mu}^{PJ} = (1 - \hat{v})\hat{\mu} + \hat{v}\mu_g 1_N, \]  
(27)

\[ \hat{V}^{PJ} = \left( 1 + \frac{1}{T + \hat{\lambda}} \right) \bar{V} + \frac{\hat{\lambda}}{T(T + 1 + \hat{\lambda})} \frac{1_N' 1_N'}{1_N' \bar{V}^{-1} 1_N}, \]  
(28)

\[ \hat{v} = \frac{N + 2}{(N + 2) + T(\hat{\mu} - \hat{\mu}_g 1_N)\bar{V}^{-1}(\hat{\mu} - \hat{\mu}_g 1_N)}, \]  
(29)

\[ \hat{\lambda} = \frac{(N + 2)}{[(\hat{\mu} - \hat{\mu}_g 1_N)\bar{V}^{-1}(\hat{\mu} - \hat{\mu}_g 1_N)],} \]  
(30)

\[ \bar{V} = T\bar{V}/(T - N - 2), \]  
(31)

\[ \hat{\mu}_g = 1_N'\bar{V}^{-1}\hat{\mu}/1_N'\bar{V}^{-1}1_N. \]  
(32)

This hyperparameter portfolio rule can be motivated based on the following Bayes-Stein shrinkage estimator [see, e.g., Jobson, Korkie, and Ratti (1979)] of expected return

\[ \hat{\mu}^{BS} = (1 - v)\hat{\mu} + v\mu_g 1_N, \]  
(33)

where \( \mu_g 1_N \) is the shrinkage target, \( \mu_g = 1_N'\bar{V}^{-1}\mu/1_N'\bar{V}^{-1}1_N \), and \( v \) is the weight given to the target. Jorion (1986) as well as subsequent studies find that \( w^{PJ} \) improves \( w^{ML} \) substantially, implying that it also outperforms the Bayesian strategy based on the diffuse prior.

### 2.5 The Black-Litterman Model

The Markowitz’s portfolio rule \( \hat{w}^{ML} \) typically implies unusually large long and short positions in the absence of portfolio constraints. Moreover, it delivers many zero positions when short sales are not allowed. Black and Litterman (1992) provide a novel solution to this problem. They assume that the investor starts with initial views on the market, then updates those views with his own views via the Bayesian rule. For instance, if the market views are based on the CAPM the implied portfolio is the value-weighted index. Then, if the investor has views identical to the market, the market portfolio will be the ultimate choice.

However, what if the investor has different views? Black and Litterman (1992) propose a way to update market views with the investor own views. Let us formalize the Black Litterman model. Based on market views, expected excess returns are given by

\[ \mu^e = \gamma V w_e, \]  
(34)
where $w_e$ denotes the value-weighted weights in the stock index and $\gamma$ is the market risk-aversion coefficient. Assume that the true expected excess return $\mu$ is normally distributed with mean $\mu^e$,

$$\mu = \mu^e + \epsilon^e, \quad \epsilon^e \sim N(0, \tau V), \quad (35)$$

where $\epsilon^e$, the deviation of $\mu$ from $\mu^e$, is normally distributed with zero mean and covariance matrix $\tau V$ with $\tau$ being a scalar indicating the degree of belief in how close $\mu$ is to the equilibrium value $\mu^e$. In the absence of any views on future stock returns, and in the special case of $\tau = 0$, the investor’s portfolio weights must be equal to $w_e$, the weights of the value-weighted index.

Black and Litterman (1992) consider views on the relative performance of stocks that can be represented mathematically by a single vector equation,

$$P\mu = \mu^v + \epsilon^v, \quad \epsilon^v \sim N(0, \Omega), \quad (36)$$

where $P$ is a $K \times N$ matrix summarizing $K$ views, $\mu^v$ is a $K$-vector summarizing the prior means of the view portfolios, and $\epsilon^v$ is the residual vector. The views may be formed based on news, events, or analysis on the economy and investable assets. The covariance matrix of the residuals, $\Omega$, measures the degree of confidence the investor has in his own views. Applying the Bayesian rule to the beliefs in market equilibrium relationship and investor own views, as formulated in (35) and (36), Black and Litterman (1992) obtain the Bayesian updated expected returns and risks as

$$\bar{\mu}^{BL} = [(\tau V)^{-1} + P'\Omega^{-1}P]^{-1}[((\tau V)^{-1}1\mu^e + P'\Omega^{-1}1\mu^v], \quad (37)$$

$$\bar{\Omega}^{BL} = V + [(\tau V)^{-1} + P'\Omega^{-1}P]^{-1}. \quad (38)$$

Replacing $V$ by $\hat{V}$ and plugging these two updated estimates into (6), one obtains the Black and Litterman solution to the portfolio choice problem.

Note that the Black-Litterman expected return, $\bar{\mu}^{BL}$, is a weighted average of the equilibrium expected return and the investor’s views about expected return. Intuitively, the less confident the investor is in his views, the closer $\bar{\mu}^{BL}$ is to the equilibrium value, and so the closer the Black-Litterman portfolio is to $w_e$. This is indeed the case as shown mathematically by He and Litterman (1999). Hence, the Black Litterman model tilts the investor’s optimal portfolio away from the market portfolio according to the strength of the investor’s views. Since the market portfolio is a reasonable starting point which takes no extreme positions, any suitably controlled tilt should also
yield a portfolio without any extreme positions. This is one of the major reasons making the Black Litterman model popular in practice.

Whereas the Black Litterman model is considered to be a Bayesian approach, it is not entirely Bayesian. For one, the data-generating process is not spelled out explicitly. Moreover, the Bayesian predictive density is not used anywhere. Zhou (2009) treats the investors’ view as yet another layer of priors, and combines this and the equilibrium prior with the data-generating process, resulting a formal Bayesian treatment and an extension of the famous Black and Litterman model.

2.6 Asset Pricing Prior

Pástor (2000) and Pástor and Stambaugh (2000) introduce interesting priors that reflect an investor’s degree of belief in the ability of an asset pricing model to explain the cross section dispersion in expected returns. In particular, let \( R_t = (y_t, x_t) \), where \( y_t \) contains the excess returns of \( m \) non-benchmark positions and \( x_t \) contains the excess returns of \( K (= N - m) \) benchmark positions. Consider a factor model multivariate regression

\[
y_t = \alpha + B x_t + u_t, \tag{39}
\]

where \( u_t \) is an \( m \times 1 \) vector of residuals with zero means and a non-singular covariance matrix \( \Sigma = V_{11} - BV_{22}B' \). Notice that \( \alpha \) and \( B \) are related to \( \mu \) and \( V \) through

\[
\alpha = \mu_1 - B \mu_2, \quad B = V_{12}V_{22}^{-1}, \tag{40}
\]

where \( \mu_i \) and \( V_{ij} \) \((i, j = 1, 2)\) are the corresponding partitions of \( \mu \) and \( V \),

\[
\mu = \begin{pmatrix} \mu_1 \\ \mu_2 \end{pmatrix}, \quad V = \begin{pmatrix} V_{11} & V_{12} \\ V_{21} & V_{22} \end{pmatrix}. \tag{41}
\]

A factor-based asset pricing model, such as the three-factor model of Fama and French (1993), implies the restrictions \( \alpha = 0 \) for all non-benchmark assets.

To allow for mispricing uncertainty, Pástor (2000), and Pástor and Stambaugh (2000) specify the prior distribution of \( \alpha \) as a normal distribution conditional on \( \Sigma \),

\[
\alpha | \Sigma \sim N \left[ 0, \sigma_\alpha^2 \left( \frac{1}{s_\Sigma^2} \Sigma \right) \right], \tag{42}
\]

where \( s_\Sigma^2 \) is a suitable prior estimate for the average diagonal elements of \( \Sigma \). The above alpha-Sigma link is also explored by MacKinlay and Pástor (2000) in a classical framework. The magnitude of
\( \sigma_\alpha \) represents an investor’s level of uncertainty about the pricing ability of a given model. When \( \sigma_\alpha = 0 \), the investor believes dogmatically in the model and there is no mispricing uncertainty. On the other hand, when \( \sigma_\alpha = \infty \), the investor disregards the pricing model as entirely useless.

This asset pricing prior also has the Bayes-Stein shrinkage interpretation. In particular, the prior on \( \alpha \) implies a prior mean on \( \mu \), say \( \mu_0 \). It can be shown that the predictive mean is

\[
\mu_p = \tau \mu_0 + (1 - \tau)\hat{\mu},
\]

where \( \tau \) inversely depends upon the sample size and positively on the level of prior confidence in the pricing model. Similarly, the predictive variance is a mixture of prior and sample variances.

2.7 Objective Prior

Previous priors are placed on the parameters \( \mu \) and \( V \), not on the resulting optimal portfolio weights. Indeed, a diffuse prior on the parameters may be interpreted as a diffuse prior also on the optimal portfolio weights. However, in various applications, supposedly innocuous diffuse priors on some basic model parameters can actually imply rather strong prior convictions about particular economic dimensions of the problem. For example, in the context of testing portfolio efficiency, Kandel, McCulloch, and Stambaugh (1995) find that the diffuse prior on model parameters implies a rather strong prior on inefficiency of a given portfolio. Klein and Brown (1984) provide a generic way to obtain an uninformative prior on nonprimitive parameters, which can potentially be applied to derive an uninformative prior on efficiency. In the context of return predictability, Lamoureux and Zhou (1996) find that the diffuse prior implies a prior concentration on either high or low degrees of return predictability. Thus, it is important to form informative priors on the model parameters that can imply reasonable priors on functions of interest.

Tu and Zhou (2009) advocate a method for constructing priors on the unobserved parameters based on a prior on the solution of an economic objective. In maximizing an economic objective, a Bayesian agent may have some idea about the range of solution even prior to observing the data. Thus the idea is to form a prior on the solution, from which the prior on the parameters can be backed out. For instance, the investor may have a prior corresponding to equal or value-weighted portfolio weights. The prior on optimal weights can then be transformed into a prior on \( \mu \) and \( V \). Such priors on the primitive parameters are called objective-based priors.
Formally, the objective-based prior starts from a prior on $w$,

$$w \sim N(w_0, V_0 V^{-1}/\gamma). \tag{44}$$

where $w_0$ and $V_0$ are suitable prior constants with known values, and then back out a prior on $\mu$,

$$\mu \sim N\left[\gamma V w_0, \sigma^2 \left(\frac{1}{s^2 V}\right)\right], \tag{45}$$

where $s^2$ is the average of the diagonal elements of $V$. The prior on $V$ can be taken as the usual inverted Wishart distribution.

Using monthly returns on the Fama-French 25 size and book-to-market portfolios and three factors from January 1965 to December 2004, Tu and Zhou (2009) find that the investment performance under the objective-based priors can be significantly different from that under diffuse and asset pricing priors, with differences in terms of annual certainty-equivalent returns greater than 10% in many cases. In terms of the loss function measure, portfolio strategies based on the objective-based priors can substantially outperform both strategies under the alternative priors.

3 Predictable Returns

So far asset returns are assumed to be IID and thus unpredictable through time. However, Keim and Stambaugh (1986), Campbell and Shiller (1988), and Fama and French (1989), among others, identify business cycle variables, such as the aggregate dividend yield and the default spread, that predict future stock and bond returns. Such predictive variables, when incorporated in studies that deal with the time-series and cross-sectional properties of expected returns, provide fresh insights into asset pricing and portfolio selection. In asset pricing, Lettau and Ludvigson (2001) and Avramov and Chordia (2006a) show that factor models with time varying risk premia and/or risk are reasonably successful relative to their unconditional counterparts. Focusing on portfolio selection, Kandel and Stambaugh (1996) analyze investments when returns are potentially predictable.

3.1 One-Period Models

In particular, consider a one-period optimizing investor who must allocate at time $T$ funds between the value-weighted NYSE index and one-month Treasury bills. The investor makes portfolio
decisions based on estimating the predictive system

\[ r_t = a + b'z_{t-1} + u_t, \quad (46) \]
\[ z_t = \theta + \rho z_{t-1} + v_t, \quad (47) \]

where \( r_t \) is the continuously compounded NYSE return in month \( t \) in excess of the continuously compounded T-bill rate for that month, \( z_{t-1} \) is a vector of \( M \) predictive variables observed at the end of month \( t - 1 \), \( b \) is a vector of slope coefficients, and \( u_t \) is the regression disturbance in month \( t \). The evolution of the predictive variables is essentially stochastic. Typically a first order vector autoregression is employed to model that evolution. The residuals in equations (46) and (47) are assumed to obey the normal distribution. In particular, let \( \eta_t = [u_t, v'_t] \) then \( \eta_t \sim N(0, \Sigma) \)

\[ \Sigma = \begin{bmatrix} \sigma^2_u & \sigma_{uv} \\ \sigma_{vu} & \Sigma_v \end{bmatrix}. \quad (48) \]

The distribution of \( r_{T+1} \), the time \( T + 1 \) NYSE excess return, conditional on data and model parameters is \( N(a + b'z_T, \sigma^2_u) \). Assuming the inverted Wishart prior distribution for \( \Sigma \) and multivariate normal prior for the intercept and slope coefficients in the predictive system, the Bayesian predictive distribution \( P(r_{T+1}|\Phi_T) \) obeys the Student t density. Then, considering a power utility investor with parameter of relative risk aversion denoted by \( \gamma \) the optimization formulation is

\[ \omega^* = \arg \max \omega \int_{r_{T+1}} \frac{\left[ (1 - \omega) \exp(r_f) + \omega \exp(r_f + R_{T+1}^{(g)}) \right]^{1-\gamma}}{1 - \gamma} P(r_{T+1}|\Phi_T) dr_{T+1}, \quad (49) \]

subject to \( \omega \) being nonnegative. It is infeasible to have analytic solution for the optimal portfolio. However, it can easily be solved numerically. In particular, given \( G \) independent draws for \( R_{T+1}^{(g)} \) from the suitable predictive distribution, the optimal portfolio is found by implementing a constrained optimization code to maximize the quantity

\[ \frac{1}{G} \sum_{g=1}^{G} \left\{ \frac{(1 - \omega) \exp(r_f) + \omega \exp(r_f + R_{T+1}^{(g)})}{1 - \gamma} \right\}^{1-\gamma} \quad (50) \]

subject to \( \omega \) being nonnegative. Kandel and Stambaugh (1996) show that even when the statistical evidence on predictability, as reflected through the \( R^2 \) is the regression (46), is weak, the current values of the predictive variables, \( z_T \), can exert a substantial influence on the optimal portfolio.
3.2 Multi-Period Models

Whereas Kandel and Stambaugh (1996) study asset allocation in a single-period framework, Barberis (2000) analyzes multi-period investment decisions, considering both a buy-and-hold investor as well as an investor who dynamically rebalances the optimal stock-bond allocation. Implementing long horizon asset allocation in a buy-and-hold setup is quite straightforward. In particular, let $K$ denote the investment horizon, then $R_{T+K} = \sum_{k=1}^{K} r_{T+k}$ is the cumulative (continuously compounded) return over the investment horizon. Avramov (2002) shows that the distribution for $R_{T+K}$ conditional on the data (denoted $\Phi_T$) and set of parameters (denoted $\Theta$) is given by

$$R_{T+K}|, \Theta, \Phi_T \sim N(\lambda, \Upsilon), \quad (51)$$

where

$$\lambda = Ka + b' \left[ \left( \rho^K - I_M \right) (\rho - I_M)^{-1} \right] z_T \quad (52)$$

$$\Upsilon = K\sigma_u^2 + \sum_{k=1}^{K} \delta(k) \Sigma_v \delta(k)' + \sum_{k=1}^{K} \sigma_{uv} \delta(k)' + \sum_{k=1}^{K} \delta(k) \sigma_{vu}, \quad (53)$$

$$\delta(k) = b' \left[ \left( \rho^{k-1} - I_M \right) (\rho - I_M)^{-1} \right]. \quad (54)$$

Drawing from the Bayesian predictive distribution is done in two steps. First, draw the model parameters $\Theta$ from their posterior distribution. Second, conditional on model parameters, draw $R_{T+K}$ from the normal distribution formulated in (51) - (54). The optimal portfolio can then be found using (50) with $R_{T+K}$ replacing $R_{T+1}$ and $Kr_f$ replacing $r_f$.


Essentially, the IID set-up corresponds to $b = 0$ in the predictive regression (46), which yields $\lambda_{iid} = Ka$ and $\Upsilon_{iid} = K\sigma_u^2$ in (52) and (53). The conditional mean and variance in an IID world increase linearly with the investment horizon. Thus, there is no horizon effect when (i) returns are IID and (ii) estimation risk is not accounted for, as indeed shown by Samuelson (1969) and Merton (1969) in an equilibrium framework. Incorporating estimation risk, Barberis (2000) shows
that the allocation to equity diminishes with the investment horizon, as stocks appear to be riskier in longer horizons. Accounting for both return predictability and estimation risk, Barberis (2000) shows that investors allocate considerably more heavily to equity the longer their horizon.

One essential question is what are the benefits of using the Bayesian approach in studying asset allocation with predictability?

We describe four major advantages of the Bayesian versus classical approaches. First, unlike in the single period case wherein estimation risk plays virtually no role, estimation risk does play an important role in long horizon investment decisions. Barberis shows that a long horizon investor who ignores it may overallocate to stocks by a sizeable amount. Second, even when the predictors evolve stochastically, both Kandel and Stambaugh (1996) and Barberis (2000) assume that the initial value of the predictive variables $z_0$ is non-stochastic. With stochastic initial value the distribution of future returns conditioned on model parameters does not longer obey a well known distributional form. Nevertheless, Stambaugh (1999) easily gets around this problem by implementing the Metropolis Hastings (MH) algorithm, a Markov Chain Monte Carlo procedure introduced by Metropolis et al (1953) and generalized by Hastings (1970). There are other several powerful numerical Bayesian algorithms such as the Gibbs Sampler and data augmentation [see a review by Chib and Greenberg (1996)] which make the Bayesian approach broadly applicable. The third and fourth advantages pertain to the ability of a Bayesian investor to incorporate model uncertainty as well as consider prior views about the degree of predictability explained by asset pricing models. Both of these important features of the Bayesian approach are explained below.

### 3.3 Model Uncertainty

Indeed, as noted earlier, financial economists have identified economic variables that predict future asset returns. However, the “correct” predictive regression specification has remained an open issue for several reasons. For one, existing equilibrium pricing theories are not explicit about which variables should enter the predictive regression. This aspect is undesirable, as it renders the empirical evidence subject to data overfitting concerns. Indeed, Bossaerts and Hillion (1999) confirm in-sample return predictability, but fail to demonstrate out-of-sample predictability. Moreover, the multiplicity of potential predictors also makes the empirical evidence difficult to interpret. For example, one may find an economic variable statistically significant based on a particular collection of
explanatory variables, but often not based on a competing specification. Given that the true set of predictive variables is virtually unknown, the Bayesian methodology of model averaging, described below, is attractive, as it explicitly incorporates model uncertainty in asset allocation decisions.

Bayesian model averaging has been implemented to study hearth attacks in medicine, traffic congestion in transportation economy, hot hands in basketball, and economic growth in macro economy. In finance, Bayesian model averaging facilitates a flexible modeling of investors uncertainty about potentially relevant predictive variables in forecasting models. In particular, it assigns posterior probabilities to a wide set of competing return-generating models (Overall, $2^M$ models); then it uses the probabilities as weights on the individual models to obtain a composite weighted model. This optimally weighted model is ultimately employed to investigate asset allocation decisions. Bayesian model averaging contrasts markedly with the traditional classical approach of model selection. In the heart of the model selection approach, one uses a specific criterion (e.g., adjusted $R^2$) to select a single model and then operates as if the model is correct. Implementing model selection criteria, the econometrician views the selected model as the true one with a unit probability and discards the other competing models as worthless, thereby ignoring model uncertainty. Accounting for model uncertainty, Avramov (2002) shows that Bayesian model averaging outperforms, ex post out-of-sample, the classical approach of model selection criteria, generating smaller forecast errors and being more efficient. Ex ante, an investor who ignores model uncertainty suffers considerable utility loses.

The Bayesian weighted predictive distribution of cumulative excess continuously compounded returns averages over the model space, and integrates over the posterior distribution that summarizes the within-model uncertainty about $\Theta_j$ where $j$ is the model identifier. It is given by

$$P(R_{T+K}|\Phi_T) = \sum_{j=1}^{2^M} P(M_j|\Phi_T) \int_{\Theta_j} P(\Theta_j|M_j, \Phi_T) P(R_{T+K}|M_j, \Theta_j, \Phi_T) d\Theta_j,$$  (55)

where $P(M_j|\Phi_T)$ is the posterior probability that model $M_j$ is the correct one. Drawing from the weighted predictive distribution is done in three steps. First draw the correct model from the distribution of models. Then conditional upon the model implement the two steps, noted above, of drawing future returns from the model specific Bayesian predictive distribution.
3.4 Prior about the Extent of Predictability Explained by Asset Pricing Models

As noted earlier, the Bayesian approach facilitates incorporating economically motivated priors. In the context of return predictability, the classical approach has examined whether predictability is explained by rational pricing or whether it is due to asset pricing misspecification [see, e.g., Campbell (1987), Ferson and Korajczyk (1995), and Kirby (1998)]. Studies such as these approach finance theory by focusing on two polar viewpoints: rejecting or not rejecting a pricing model based on hypothesis tests. The Bayesian approach incorporates pricing restrictions on predictive regression parameters as a reference point for a hypothetical investor’s prior belief. The investor uses the sample evidence about the extent of predictability to update various degrees of belief in a pricing model and then allocates funds across cash and stocks. Pricing models are expected to exert stronger influence on asset allocation when the prior confidence in their validity is stronger and when they explain much of the sample evidence on predictability.

In particular, Avramov (2004) models excess returns on $N$ investable assets as

$$r_t = \alpha(z_{t-1}) + \beta f_t + u_t,$$

$$\alpha(z_{t-1}) = \alpha_0 + \alpha_1 z_{t-1},$$

$$f_t = \lambda(z_{t-1}) + u_f,$$

$$\lambda(z_{t-1}) = \lambda_0 + \lambda_1 z_{t-1},$$

where $f_t$ is a set of $K$ monthly excess returns on portfolio based factors, $\alpha_0$ stands for an $N$-vector of the fixed component of asset mispricing, $\alpha_1$ is an $N \times M$ matrix of the time varying component, and $\beta$ is an $N \times K$ matrix of factor loadings.

Now, a conditional version of an asset pricing model (with fixed beta) implies the relation

$$E(r_t \mid z_{t-1}) = \beta \lambda(z_{t-1})$$

for all $t$, where $E$ stands for the expected value operator. The model (60) imposes restrictions on parameters and goodness of fit in the multivariate predictive regression

$$r_t = \mu_0 + \mu_1 z_{t-1} + v_t,$$
where $\mu_0$ is an $N$-vector and $\mu_1$ is an $N \times M$ matrix of slope coefficients. In particular, note that by adding to the right hand side of (61) the quantity $\beta (f_t - \lambda_0 - \lambda_1 z_{t-1})$, subtracting the (same) quantity $\beta u_{ft}$, and decomposing the residual in (61) into two orthogonal components $v_t = \beta u_{ft} + u_{rt}$, we reparameterize the return-generating process (61) as

$$r_t = (\mu_0 - \beta \lambda_0) + (\mu_1 - \beta \lambda_1) z_{t-1} + \beta f_t + u_{rt}. \quad (62)$$

Matching the right-hand side coefficients in (62) with those in (56) yields

$$\mu_0 = \alpha_0 + \beta \lambda_0, \quad (63)$$
$$\mu_1 = \alpha_1 + \beta \lambda_1. \quad (64)$$

The relation (64) indicates that return predictability, if exists, is due to the security-specific model mispricing component ($\alpha_1 \neq 0$) and/or due to the common component in risk premia that varies ($\lambda_1 \neq 0$). When mispricing is precluded, the regression parameters that conform to asset pricing models are

$$\mu_0 = \beta \lambda_0 \quad (65)$$
$$\mu_1 = \beta \lambda_1. \quad (66)$$

Avramov (2004) shows that asset allocation is extremely sensitive to the imposition of model restrictions on predictive regressions. Indeed, an investor who believes those restrictions are perfectly valid but is forced to allocate funds disregarding model implications faces an enormous utility loss. Furthermore, asset allocations depart considerably from those dictated by the pricing models when the prior allows even minor deviations from the underlying models.

### 3.5 Time Varying Beta

Whereas we have assumed that beta is constant, accounting for time varying beta is straightforward. Avramov and Chordia (2006b) have modeled the $N \times K$ matrix of factor loadings as

$$\beta(z_t) = \beta_0 + \beta_1 (I_K \otimes z_t), \quad (67)$$

where $\otimes$ denotes the Kronecker product. Avramov and Chordia (2006b) show that the mean and variance of asset returns in the presence of time varying alpha, beta, and risk premia (assuming
informative priors) can be expressed as

\[
\mu_T = \hat{\alpha}(z_T) + \hat{\beta}(z_T) (\hat{a}_f + \hat{A}_f z_T),
\]

\[
\Sigma_T = P_1 \hat{\beta}(z_T) \hat{\Sigma}_{ff} \hat{\beta}(z_T)' + P_2 \Psi,
\]

where the \( \hat{x} \) notation stands for the maximum likelihood estimators, \( \Sigma_{ff} \) is the covariance matrix of \( u_{ft} \), and \( \Psi \) is the covariance matrix of \( u_{rt} \), assumed to be diagonal. The predictive variance in (69) is larger than its maximum likelihood analog as it incorporates the factors \( P_1 \) and \( P_2 \), where \( P_1 \) is a scalar greater than one and \( P_2 \) is a diagonal matrix such that each diagonal entry is greater than one.

### 3.6 Out-of-sample Performance

Notwithstanding, stock return predictability continues to be a subject of research controversy. Skepticism exists due to concerns relating to data mining, statistical biases, and weak out-of-sample performance of predictive regressions as noted by Foster, Smith, and Whaley (1997), Bossaerts and Hillion (1999), and Stambaugh (1999). Moreover, if firm-level predictability indeed exists, it is not clear whether it is driven by time varying alpha, beta, or the equity premium.

The ultimate answer is that relative to the IID setup incorporating predictability does improve performance of investments in equity portfolios, single stocks, mutual funds, and hedge funds. Focusing on equity portfolios, Avramov (2004) shows that optimal portfolios based on dogmatic beliefs in conditional pricing models deliver the lowest Sharpe ratios. In addition, completely disregarding pricing model implications results in the second lowest Sharpe ratios. Remarkably, much higher Sharpe ratios are obtained when asset allocations are based on the so-called shrinkage approach, in which inputs for portfolio optimization combine the underlying pricing model and the sample evidence on predictability. The last two specifications dominate optimal portfolios based on the IID assumption.

Avramov and Chordia (2006b) show that incorporating business cycle predictors benefits a real time optimizing investor who must allocate funds across 3,123 NYSE-AMEX stocks and cash. Investment returns are positive when adjusted by the Fama-French and momentum factors as well as by the size, book-to-market, and past return characteristics. The investor optimally holds small-cap, growth, and momentum stocks and loads less (more) heavily on momentum (small-cap)
stocks during recessions. Returns on individual stocks are predictable out-of-sample due to alpha variation. In contrast, beta variation plays no role. Whereas Avramov (2004) and Avramov and Chordia (2006b) focus on multi security paradigms, Wachter and Warusawitharana (2009) have documented the superior out of sample performance of the Bayesian approach in market timing. That is, the equity premium is also predictable by macro conditions.

## 3.7 Investing in Mutual and Hedge Funds

In an IID setup, Baks, Metrik, and Wachter (2001) (henceforth BMW) have explored the role of prior information about fund performance in making investment decisions. BMW consider a mean variance optimizing investor who is skeptical about the ability of a fund manager to pick stocks and time the market. They find that even with a high degree of skepticism about fund performance the investor would allocate considerable amounts to actively managed funds.

BMW define fund performance as the intercept in the regression of the fund’s excess returns on excess return of one or more benchmark assets. Pástor and Stambaugh (2002a,b), however, recognize the possibility that the intercept in such regressions could be a mix of fund performance as well as model mispricing. In particular, consider the case wherein benchmark assets used to define fund performance are unable to explain the cross section dispersion of passive assets, that is, the sample alpha in the regression of non benchmark passive assets on benchmarks assets is nonzero. Then model mispricing emerges in the performance regression. Thus, Pástor and Stambaugh formulate prior beliefs on both performance and mispricing.

Geczy, Stambaugh, and Levin (2005) apply the Pástor Stambaugh methodology to study the cost of investing in socially responsible mutual funds. Comparing portfolios of these funds to those constructed from the broader fund universe reveals the cost of imposing the socially responsible investment (SRI) constraint on investors seeking the highest Sharpe ratio. This SRI cost depends crucially on the investor’s views about the validity of asset pricing models and managerial skills in stock picking and market timing. Busse and Irvine (2006) also apply the Pástor Stambaugh methodology to compare the performance of Bayesian estimates of mutual fund performance with standard classical based measures using daily data. They find that Bayesian alphas based on the CAPM are particularly useful for predicting future standard CAPM alphas.

BMW and Pástor and Stambaugh assume that the prior on alpha is independent across funds.
However, as shown by Jones and Shanken (2005), under the independence assumption, the maximum posterior mean alpha increases without bound as the number of funds increases and “extremely large” estimates could randomly be generated, even when fund managers have no skill. Instead, Jones and Shanken (2005) propose incorporating prior dependence across funds. Then, investors aggregate information across funds to form a general belief about the potential for abnormal performance. Each fund’s alpha estimate is shrunk towards the aggregate estimate, mitigating extreme views.

Avramov and Wermers (2006) and Avramov, Kosowski, Naik, and Teo (2009) extend the Avramov (2004) methodology to study investments in mutual funds and hedge funds, respectively, when fund returns are potentially predictable. Avramov and Wermers (2006) show that long-only strategies that incorporate predictability in managerial skills outperform their Fama-French and momentum benchmarks by 2 to 4% per year by timing industries over the business cycle, and by an additional 3 to 6% per year by choosing funds that outperform their industry benchmarks. Similarly, Avramov, Kosowski, Naik, and Teo (2009) show that incorporating predictability substantially improves out-of-sample performance for the entire universe of hedge funds as well as for various investment styles. The major source of investment profitability is again predictability in managerial skills. In particular, long-only strategies that incorporate such predictability outperform their Fung and Hsieh (2004) benchmarks by over 14 percent per year. The economic value of predictability emerges for different rebalancing horizons and alternative benchmark models. It is also robust to adjustments for backfill bias, incubation bias, illiquidity, and style composition.

4 Alternative Data-generating Processes

Thus far data-generating processes for asset returns are either IID normal or predictable with IID disturbances. Such specifications facilitate a tractable implementation of Bayesian portfolio analysis. To provide a richer model of the interaction between the stock market and economic fundamentals, Pástor and Stambaugh (2009a) advocate a predictive system allowing aggregate predictors to be imperfectly correlated with the conditional expected return. Subsequently, Pástor and Stambaugh (2009b) find that stocks are substantially more volatile over long horizons from an investor’s perspective, which seems to have profound implications for long-term investments.
Incorporating regimes shifts in asset returns is also potentially attractive, as stock prices tend to persistently rise or fall during certain periods. Tu (2009) extends the asset pricing framework (39) to capture economic regimes. In particular, he models benchmark and non benchmark assets as

\[ y_t = \alpha^{s_t} + B^{s_t} x_t + u_t^{s_t}, \]  

(70)

where \( u_t^{s_t} \) is an \( m \times 1 \) vector with zero means and a non-singular covariance matrix, \( \Sigma^{s_t} \), and \( s_t \) is an indicator of the states. Under the usual normal assumption of model residuals, the regime shift formulation is identical to the specification (39) in each regime. Tu shows that uncertainty about regime is more important than model mispricing. Hence, the correct identification of the data-generating process can have significant impact on portfolio choice.

To incorporate latent factors and stochastic volatility in the asset pricing formulation (39), Han (2006) allows \( x_t \) in

\[ y_t = \alpha + B x_t + u_t \]  

(71)

to follow the latent process

\[ x_t = c + C X_{t-1} + v_t. \]  

(72)

In addition, the vector of residuals \( u_t \) could display stochastic volatilities. In such a dynamic factor multivariate stochastic volatility (DFMSV) model, Han finds that the DFMSV dynamic strategies significantly outperform various benchmark strategies out of sample, and the outperformance is robust to different performance measures, investor’s objective functions, time periods, and assets. In addition, Nardari and Scruggs (2007) extend Geweke and Zhou (1996) to provide an alternative stochastic volatility model with latent asset pricing factors. In their model, mispricing of the Arbitrage Pricing Theory (APT) pioneered by Ross (1976) can be accommodated.

Since the true data-generating process is unknown, there is an uncertainty about whether a given process adequately fits the data. For example, previous studies typically assume that stock returns are conditionally normal. However, the normality assumption is strongly rejected by the data. Tu and Zhou (2004) find that the \( t \) distribution can better fit the data. Kacperczyk (2008) provides a general framework for treating data-generating process uncertainty.
Extensions and Future Research

Even when Bayesian analysis of portfolio selection has impressively evolved over the last three decades, there is still a host of applications of Bayesian methodologies to be carried out. For one, the Bayesian methodology can be applied to account for estimation risk and model uncertainty in managing long-short portfolios, international asset allocation, hedge fund speculation, defined pensions, as well as portfolio selection with various risk controls. In addition, there are still virtually untouched asset pricing theories to be accounted for in forming informative prior beliefs.

The mean variance utility has long been the baseline for asset allocation in practice. See, for instance, Grinold and Kahn (1999), Litterman (2003), and Meucci (2005) who discuss various applications of the mean-variance framework. Indeed, controlling for factor exposures and imposing trading constraints, among other real time trading impediments, can easily be accommodated within the mean variance framework with either analytical insights or fast numerical solutions. In addition, the intertemporal hedging demand is typically small relative to the mean variance component. Theoretically, however, it would be of interest to consider alternative set of preferences.

Employing alternative utility specifications must be done with extra caution. In particular, as emphasized by Geweke (2001), the predictive density under iso-elastic preferences is typically Student $t$. The unrestricted utility maximization under the $t$ predictive density can have a divergence problem. Nevertheless, the divergence problem could be accounted for by imposing suitable portfolio constraints. Moreover, for a utility function with up to a given number of moments, the divergence problem disappears with a suitable adjustment of the degrees of freedom of the $t$ distribution. Harvey, Liechty, Liechty, and Müller (2004) is an excellent example of portfolio selection with higher moments that has an interpretation well grounded in economic theory. Ang, Bekaert, and Liu (2005) and Hong, Tu, and Zhou (2007) advocate a Bayesian portfolio analysis that allows the data-generating process be asymmetric.

A different class of recursive utility functions is found useful in accounting for asset pricing patterns unexplained by the Capital Asset Pricing Model (CAPM) of Sharpe (1964) and Lintner (1965) and the consumption based CAPM (CCAPM) of Rubinstein (1976), Lucas (1978), Breeden (1979), and Grossman and Shiller (1981). In particular, Bansal and Yaron (2004) utilize the Epstein and Zin (1989) preferences to explain asset pricing puzzles in the aggregate level. Avramov,
Cederburg, and Hore (2009) consider the Duffie and Epstein (1992) preferences to explain the counter intuitive cross sectional negative relations between average stock returns and the three apparently risk measures (i) credit risk, (ii) dispersion, and (iii) idiosyncratic volatility. Recursive preferences are also employed by Zhou and Zhu (2009) who are able to justify the large negative market variance risk premium. Indeed, to our knowledge, there are no Bayesian studies utilizing the recursive utility framework, nor are there any Bayesian priors that exploit information on such potentially promising asset pricing models. Future work should form prior beliefs based on long run risk formulations.

Finally, portfolio analysis based on specifications that departs from IID stock returns (see multivariate process formulated in Sections 3 and 4) is challenging to solve in multi-period investment horizons. Much future research in this area is called for.

6 Conclusion

In making portfolio decisions, investors often confront with parameter estimation errors and possible model uncertainty. In addition, investors may have various prior information on the investment problem that can arise from news, events, macroeconomic analysis, and asset pricing theories. The Bayesian approach is well suited for neatly accounting for these features, whereas the classical statistical analysis disregards any potentially relevant prior information. Hence, Bayesian portfolio analysis is likely to play an increasing role in making investment decisions in practical investment management.

While enormous progress has been made in developing various priors and methodologies for applying the Bayesian approach in standard asset allocation problems, there are still investment problems that are open for future Bayesian studies. Moreover, much more should be done to allow Bayesian portfolio analysis to go beyond popular mean-variance utilities as well as consider more general and realistic data-generating processes.
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