

**The Financial Crisis of 2007–09:  
Why Did It Happen And What Did We Learn?**

**By Anjan V. Thakor<sup>1</sup>**

<sup>1</sup> Washington University in St. Louis, Olin Business School, CB1133, One Brookings Drive, St. Louis MO 63130; tel: 314-935-7197; fax: 314-935-6359, email: thakor@wustl.edu.

**Key Words:** Financial crises, real effects, policy responses, and regulation

**JEL Classification Numbers:** G20, G21, E58, G28

**Acknowledgements:** I thank Arnoud Boot, Jennifer Dlugosz, Emre Ergungor, Stuart Greenbaum, Roni Kisin, Asaf Manela, Giorgia Piacentino, an anonymous referee and especially Paolo Fulghieri (editor) and the other editors of the journal for helpful comments. I alone am responsible for any errors (either omission or commission) or misstatements.

**The Financial Crisis of 2007-09:  
Why Did it Happen And What Did We Learn?**

Abstract

This review of the literature on the 2007–09 crisis discusses the precrisis conditions, the crisis triggers, the crisis events, the real effects, and the policy responses to the crisis. The precrisis conditions contributed to the housing price bubble and the subsequent price decline that led to a counterparty-risk crisis in which liquidity shrank due to insolvency concerns. The policy responses were influenced both by the initial belief that it was a marketwide liquidity crunch, and the subsequent learning that insolvency risk was a major driver. I suggest directions for future research and possible regulatory changes.

“In its analysis of the crisis, my testimony before the Financial Crisis Inquiry Commission drew the distinction between triggers and vulnerabilities. The *triggers* of the crisis were the particular events or factors that touched off the events of 2007–09—the proximate causes, if you will. Developments in the market for subprime mortgages were a prominent example of a trigger of the crisis. In contrast, the *vulnerabilities* were the structural, and more fundamental, weaknesses in the financial system and in regulation and supervision that served to propagate and amplify the initial shocks”.

Chairman Ben Bernanke (April 13, 2012).<sup>1</sup>

## I. INTRODUCTION

Financial crises are a centuries-old phenomena (see Reinhart and Rogoff (2008, 2009, 2014)) and there is a substantial literature on the subject (e.g., Allen and Gale (1998, 2000a, 2000b), Diamond and Dybvig (1983), Gennaioli, Shleifer and Vishny (2015), Gorton (2010), and Thakor (2015a)). But despite this familiarity, the financial crisis of 2007–09 came as a major shock that is widely regarded as the worst financial crisis since the Great Depression of the 1930s, and rightly so. The crisis threatened the global financial system with total collapse, led to the bailouts of many large uninsured financial institutions by their national governments, caused sharp declines in stock prices, followed by smaller and more expensive loans for corporate borrowers as banks pulled back on their long-term and short-term credit facilities, and decline in consumer lending, as well as lower investments in the real sector.<sup>2</sup> For a detailed account of these events, see the excellent review by Brunnermeir (2009).

Atkinson, Luttrell, and Rosenblum (2013) estimate that the financial crisis cost the US an estimated 40 to 90 percent of one year’s output, an estimated \$6 trillion to \$14 trillion, the equivalent of \$50,000 to \$120,000 for every U.S. household. Even these staggering estimates may be conservative. The loss of *total* U.S. wealth from the crisis—including human capital and the present value of future wage income—is estimated in this paper to be as high as \$15 trillion to \$30 trillion, or 100–190 percent of 2007

---

<sup>1</sup> See Bernanke, Ben, S., “Some Reflections on the Crisis and the Policy Response”, speech at the Russell Sage Foundation and the Century Foundation Conference on “Rethinking Finance,” New York, April 13, 2012.

<sup>2</sup> See Campello, Giambona, Graham, and Harvey (2011), Gorton and Metrick (2012), and Santos (2012).

U.S. output. The wide ranges in these estimates reflect uncertainty about how long it will take the output of the economy to return to non-inflationary capacity levels of production.

As Lo (2012) points out, we do not have consensus on the causes of the crisis. This survey discusses the various contributing factors. I believe that a combination of global macroeconomic factors and U.S. monetary policy helped to create an environment in which financial institutions enjoyed a long period of sustained profitability and growth, which elevated perceptions of their skills in risk management (see Thakor (2015b)), possibly increased bullishness in a non-Bayesian manner (e.g., Gennaioli, Shleifer and Vishny (2015)), and encouraged financial innovation. The financial innovation was driven by advances in information technology that helped make all sorts of securities marketable, spurred the growth of the subprime mortgage market and made banking more intertwined with markets (see Boot (forthcoming), and Boot and Thakor (2014)).

These innovative securities led to higher risks in the industry<sup>3</sup> and eventually these risks led to higher-than-expected defaults, causing the securities to fall out of favor with investors, precipitating a crisis (e.g., Gennaioli, Shleifer, and Vishny (2012)). The early signs of the crisis came in the form of withdrawals by investors/depositors and sharp increases in risk premia and collateral requirements against secured borrowing. These developments were interpreted by U.S. regulators and the government as indications of a market-wide liquidity crisis, so most of the initial regulatory and government initiatives to staunch the crisis took the form of expanded liquidity facilities for a variety of institutions and ex post extension of insurance for (*a priori* uninsured) investors. As the crisis continued despite these measures, there was growing recognition that the root cause of the liquidity stresses seemed to be counterparty risk and institution-specific insolvency concerns linked to the downward revisions in the assessments of the credit qualities of subprime mortgages and many asset-backed securities. This then led to additional regulatory initiatives targeted at coping with counterparty risk. It is argued that some of the government

---

<sup>3</sup> The higher risk associated with financial innovation was *systematic*, partly because the new securities were traded, market-based securities that not only caused banks to become more connected with the market but also more connected with each other since banks were holding similar securities for investment purposes.

initiatives—despite their temporary nature and their effectiveness—have created the expectation of future *ad hoc* expansions of the safety net to uninsured sectors of the economy, which could create various sorts of moral hazard going forward. This crisis is thus a story of prior regulatory beliefs about underlying causes of the crisis being heavily influenced by historical experience (especially the Great Depression that many believe was prolonged by fiscal tightening by the government and inadequate liquidity provision by the central bank),<sup>4</sup> followed by learning that *altered* these beliefs, and the resulting innovations in regulatory responses whose wisdom is likely to be the subject of ongoing debate and research.

All of these policy interventions were *ex post* measures to deal with a series of unexpected events. But what about the *ex ante* regulatory initiatives that could have made this crisis less likely? The discussion of the causal events in Section III sheds light on what could have been *before* 2006, but a more extensive discussion of how regulation can enhance banking stability appears in Thakor (2014). In a nutshell, it appears that what we witnessed was a massive failure of *societal* risk management, and it occurred because a sustained period of profitable growth in banking created a false sense of security among all; the fact that banks survived the bursting of the dotcom bubble further reinforced this belief in the ability of banks to withstand shocks and survive profitably. This led politicians to enact legislation to further the dream of universal home ownership that may have encouraged risky bank lending to excessively-leveraged consumers.<sup>5</sup> Moreover, it caused banks to operate with less capital than was prudent, and extend loans to excessively-leveraged consumers, caused rating agencies to underestimate the true risks, and led investors to demand unrealistically low risk premia. Two simple regulatory initiatives may have created a less crisis-prone financial system – significantly raising capital

---

<sup>4</sup> Massive deposit withdrawals experienced by New York banks in February 1933 led to these banks turning to the U.S. Federal Reserve as a Lender of Last Resort (LOLR). However on March 4, 1933, the Fed shut off the liquidity spigot and declared a week-long bank "holiday". Many believe this denial of liquidity to the banking system is what led to the darkest days of the Great Depression. This view of the Great Depression is not shared by all, however. Some believe the problem then was also insolvency, not illiquidity, just as in the subprime crisis.

<sup>5</sup> See Agarwal, Benmelech, Bergman and Seru (2012). Fannie Mae and Freddie Mac received a mandate to support low-income housing in 2003. This was actually helpful to these agencies in expanding their activities beyond their initial charter and grow by purchasing subprime residential mortgage-backed securities.

requirements in the commercial *and* shadow banking systems during the halcyon pre-crisis years, and putting in place regulatory mechanisms—either outright proscriptions or price-based inducements—to ensure that banks focused on originating and securitizing only those mortgages that involved creditworthy borrowers with sufficient equity. This is perhaps twenty-twenty hindsight, and that such conclusions are actually a consequence of what the crisis taught us. If so, what did we really learn?

There is a sense in which this crisis simply reinforced old lessons learned from previous crises, and a sense in which it revealed new warts in the financial system. Reinhart and Rogoff's (2009) historical study of financial crises reveals a recurring pattern—most financial crises are preceded by high leverage on the balance sheets of financial intermediaries and asset price booms. Claessens and Kodres (2014) identify two additional "common causes" that seem to play a role in crises: financial innovation that creates new instruments whose returns rely on continued favorable economic conditions (e.g., Fostel and Geanakoplos (2012)), and financial liberalization and deregulation. Given that these causes go back centuries, one must wonder whether, as a society, we simply do not learn or whether the perceived benefits of the pre-crisis economic boom are deemed to be large enough to make the occasional occurrence of crises a cost worth bearing.

Numerous valuable new lessons have emerged as well—insolvency and counterparty risk concerns were primary drivers of this crisis, the shadow banking sector was highly interconnected with the banking system and thus a major influence on the systemic risk of the financial system, high leverage contributes to an endogenous increase in systemic risk (especially when it occurs simultaneously on the balance sheets of consumers as well as financial institutions), and piecemeal regulation of depository institutions in a highly fragmented regulatory structure that leaves the shadow banking system less regulated makes it easy for financial institutions to circumvent microprudential regulation and engage in financial innovation, some of which increases systemic risk. Moreover, state and federal regulators implement similar regulations in different ways (see Agrawal, Luca, Seru and Trebbi (2014)), adding to complexity in the implementation of regulation and elevating uncertainty about the responses of regulated institutions to these regulations. And finally, compensation practices and other aspects of corporate

culture in financial institutions may have encouraged fraud (see Piskorski, Seru and Witkin (forthcoming)), adding another wrinkle to the conditions that existed prior to the crisis.

However, it is also clear that our learning is far from complete. The pursuit of easy-money monetary policies in many countries seems to reflect the view that liquidity is still a major impediment and that these policies are needed to facilitate continued growth-stimulus objectives, but it is unlikely that such policies will help allay concerns about insolvency and counterparty risks, at least as a first-order effect. The persistence of low-interest-rate policies encourage banks to chase higher yields by taking higher risks, which increases the vulnerability of the financial system to future crises. And the *complexity* of regulations like Dodd-Frank makes the reactions of banks—that seek novel ways to lighten their regulatory burden—to the regulations more uncertain. All this means that some of the actions of regulators and central banks may inadvertently make the financial system more fragile rather than less.

This retrospective look at the 2007–09 crisis also offers some ideas for looking ahead. Three specific ideas that are discussed in Section VI are as follows. First, the research seems to indicate that higher levels of capital in banking would significantly enhance financial stability, with little, if any, adverse impact on bank value. However, much of our research on this issue is qualitative and does not lend itself readily to calibration exercises that can inform regulators how high to set capital requirements. The section discusses some recent research that has begun to calculate the level of optimal capital requirements. We need more of this kind of research. Second, there needs to be more normative research on the optimal design of the regulatory infrastructure. Most research attention has been focused on the optimal design of regulations, but we need more research on the kinds of regulatory institutions needed to implement simple and effective regulations consistently, without the tensions created by multiple regulators with overlapping jurisdictions. Third, beyond executive compensation practices,<sup>6</sup> we have virtually no research on *culture* in banking.<sup>7</sup> Yet, managerial misconduct—whether it is excessive risk

---

<sup>6</sup> Bennett, Gopalan and Thakor (2014) document that use of ROE as a performance benchmark for executive compensation is much more prevalent in banking than in other industries. This may provide one explanation for why bankers resist higher capital requirements.

<sup>7</sup> For an initial stab at this, see Thakor (2015c).

taking or information misrepresentation to clients—is a reflection of not only compensation incentives, but also the corporate culture in banking. This is an area sorely in need of research.

In the aftermath of the crisis, Congress passed the Dodd-Frank Act, an enormously complex piece of legislation that introduced sweeping changes in the regulation of the U.S. financial system. In this paper, I describe and analyze this financial crisis, based on a survey of numerous insightful papers and books that have been written on the subject. I begin in Section II with an overview of what happened and the time-line of events. This overview is brief because there is no paucity of excellent sources on this topic. In Section III I develop a causal link of events to shed light on what caused the crisis, explaining where there seems to be consensus and where we still have differing opinions. In Section IV, I summarize what appear to be two competing views of what caused this crisis—illiquidity versus insolvency—as well as the theories in each case with respect to what lit the fuse for the crisis to occur. I then discuss what the existing empirical evidence says about these competing views and suggest additional empirical tests that could be conducted for further insight. Section V contains a discussion of the real effects of the crisis. Section VI provides a brief description of the regulatory responses to the crisis, and an assessment of these responses. This assessment is predicated on what one believes about the true nature (illiquidity versus insolvency) of this crisis. It also discusses the kind of research we need more of in the future in order to better inform prudential regulators about optimal courses of action, as well as initiatives regulators ought to consider in the future. Section VII concludes.

## **II. WHAT HAPPENED AND WHEN**

The financial crisis of 2007–09 was the culmination of a credit crunch that began in the summer of 2006 and continued into 2007.<sup>8</sup> Most agree that the crisis had its roots in the U.S. housing market, although I will later also discuss some of the factors that contributed to the housing price bubble that burst during the crisis. The first prominent signs of problems arrived in early 2007 when Freddie Mac announced that it would no longer purchase high-risk mortgages, and New Century Financial Corporation, a leading

---

<sup>8</sup> The credit crunch was the symptom, rather than the cause, of the crisis.

mortgage lender to risky borrowers, filed for bankruptcy.<sup>9</sup> Another sign was that during this time the ABX indexes—that track the prices of credit default insurance on securities backed by residential mortgages—began to reflect higher expectations of default risk.<sup>10</sup>

While the initial-warning signs came earlier, most people agree that the crisis began in August 2007, with large-scale withdrawals of short-term funds from various markets previously considered safe, as reflected in sharp increases in the “haircuts” on repos and difficulties experienced by ABCP (asset-backed commercial paper) issuers who had trouble rolling over their outstanding paper.<sup>11</sup>

What caused this stress in the short-term funding markets in the shadow banking system was that during 2007 there was a pervasive decline in U.S. house prices, which led to concerns about subprime mortgages.<sup>12</sup> As indicated earlier, the ABX index reflects these concerns at the beginning of 2007 (see Benmelech and Dlugosz (2009), Brunnermeier (2009), and Gorton and Metrick (2012)). The credit rating agencies (CRAs) downgraded asset-backed financial instruments in mid-2007.<sup>13</sup> The magnitude of the rating actions—in terms of the number of securities affected and the average downgrade—in mid-2007 appeared to surprise investors.<sup>14</sup> Benmelech and Dlugosz (2009) show that a large number of structured finance securities were downgraded in 2007–08, and the average downgrade was 5–6 notches. This is

---

<sup>9</sup> See Marshall (2009).

<sup>10</sup> See Benmelech and Dlugosz (2009).

<sup>11</sup> See Gorton and Metrick (2012). A “repo” is a repurchase transaction, a vehicle for short-term borrowing secured by a marketable security. A “haircut” on a repo is the discount relative to the market value of the security offered as collateral in a repurchase transaction that the borrower must accept in terms of how much it can borrow against that collateral.

<sup>12</sup> The shadow banking system consists of a variety of non-depository financial institutions – like investment banks, brokerage houses, finance companies, insurance companies, securitization structures for a variety of asset-backed securities, and money-market mutual funds – that borrow (mostly short-term) in the financial market, using funding arrangements like commercial paper and repos that are backed by, among other things, the securities generated by securitization.

<sup>13</sup> See Marshall (2009).

<sup>14</sup> “The odds are only about 1 in 10,000 that a bond will go from highest grade, AAA, to the low-quality CCC level during a calendar year”, as reported in “Anatomy of a Ratings Downgrade”, *BusinessWeek*, October 1, 2007. This notion that investors were “surprised” by the realization of a previously-unforeseen risk is similar to the Gennaioli, Shleifer and Vishny (2012) assumptions that investors ignore tail risks, as well as the Fostel and Geanakoplos (2012) idea that financial innovation created new securities whose returns depended significantly on the continuation of favorable economic conditions.

substantially higher than the historical average. For example, during the 2000-01 recession, when one-third of corporate bonds were downgraded, the average downgrade was 2-3 notches.

Consequently, credit markets continued to tighten. The Federal Reserve opened up short-term lending facilities and deployed other interventions (described later in the paper) in order to increase the availability of liquidity to financial institutions. But this failed to prevent the hemorrhaging, as asset prices continued to decline.

In early 2008, institutional failures reflected the deep stresses that were being experienced in the financial market. Mortgage lender Countrywide Financial was bought by Bank of America in January 2008. And then in March 2008, Bear Stearns, the sixth largest U.S. investment bank, was unable to roll over its short-term funding due to losses caused by price declines in mortgage-backed securities (MBS). Its stock price had a pre-crisis 52-week high of \$133.20 per share, but plunged precipitously as revelations of losses in its hedge funds and other businesses emerged. JP Morgan Chase made an initial offer of \$2 per share for all the outstanding shares of Bear Stearns, and the deal was consummated at \$10 per share when the Federal Reserve stepped in with a financial assistance package.

The problems continued as IndyMac, the largest mortgage lender in the U.S., collapsed and was taken over by the federal government. Things got even worse as Fannie Mae and Freddie Mac (with ownership of \$5.1 trillion of US mortgages) became sufficiently financially distressed to be taken over by the government in September 2008. The next shock was when Lehman Brothers filed for Chapter 11 bankruptcy on September 15, 2008, failing to raise the capital it needed to underwrite its downgraded securities. On the same day, AIG, a leading insurer of credit defaults, received \$85 billion in government assistance, as it faced a severe liquidity crisis. The next day, the Reserve Primary Fund, a money market fund, “broke the buck”, causing a run on these funds. Interbank lending rates spiked up.

On September 25, 2008, savings and loan giant, Washington Mutual, was taken over by the FDIC, and most of its assets were transferred to JP Morgan Chase.<sup>15</sup> By October, the cumulative weight

---

<sup>15</sup> He and Manela (2013) note that Washington Mutual actually suffered two separate bank runs. One was a gradual withdrawal of deposits totaling \$9 billion during the first 20 days in July 2008 after Indy Mac failed, and

of these events had caused the crisis to spread to Europe. In October, global cooperation among central banks led them to announce coordinated interest rate cuts and a commitment to provide unlimited liquidity to institutions. However, there were also signs that this was being recognized as an insolvency crisis. So the liquidity provision initiatives were augmented by equity infusions into banks. By mid-October, the US Treasury had invested \$250 billion in nine major banks.

The crisis continued into 2009. By October, the unemployment rate in the U.S. rose to 10 percent.

### **III. CAUSE AND EFFECT: THE CAUSES OF THE CRISIS AND ITS REAL EFFECTS**

Although there is some agreement on the causes of the crisis, there are disagreements among experts on many of the links in the causal chain of events. We begin by providing in *Figure 1* below a pictorial depiction of the chain of events that led to the crisis, and then discuss each link in the chain.

---

*Figure 1 goes here*

---

#### **III.A. *External Factors and Market Incentives That Created the House Price Bubble and the Pre-Conditions for the Crisis***

In the many books and articles written on the financial crisis, various authors have put forth a variety of pre-crisis factors that created a powder keg just waiting to be lit. Lo (2012) provides an excellent summary and critique of 21 books on the crisis. He observes that there is no consensus on which of these factors were the most significant, but we will discuss each in turn.

**Political Factors:** Rajan (2010) reasons that economic inequities had widened in the U.S. due to structural deficiencies in the educational system that created unequal access for various segments of society. Politicians from both parties viewed the broadening of home ownership as a way to deal with this growing wealth inequality—a political proclivity that goes back at least to the 19<sup>th</sup> century Homestead Act—and therefore undertook legislative initiatives and other inducements to make banks extend mortgage loans to a broader borrower base by relaxing underwriting standards, and this led to riskier

---

the other resulted in \$15 billion in deposit withdrawals during 15 days in September, 2008, which then culminated in the FDIC takeover.

mortgage lending.<sup>16</sup> The elevated demand for houses pushed up house prices, and led to the housing price bubble. In this view, *politically-motivated regulation* was a contributing factor in the crisis.

This point has been made even more forcefully by Kane (forthcoming) who argues that, for political reasons, most countries (including the U.S.) establish a regulatory culture that involves three elements: (i) politically-directed subsidies to selected bank borrowers; (ii) subsidized provision of implicit and explicit repayment guarantees to the creditors of banks; and (iii) defective government monitoring and control of the problems created by the first two elements. These elements, Kane (2103) argues, undermine the quality of bank supervision and produce financial crises.

Perhaps these political factors can explain the very complicated regulatory structure for U.S. banking. Agarwal, Lucca, Seru and Trebbi (2014) present evidence that regulators tend to implement identical rules inconsistently because they have different institutional designs and potentially conflicting incentives. For U.S. bank regulators, they show that federal regulators are systematically tougher and tend to downgrade supervisory ratings almost twice as frequently as state supervisors for the same bank. These differences in regulatory “toughness” increase the effective complexity of regulations and impede the implementation of simple regulatory rules, making the response of regulated institutions to regulations less predictable than in theoretical models, and generating another potential source of financial fragility.

A strikingly different view of political influence lays the blame on *deregulation* motivated by political ideology. Deregulation during the 1980s created large and powerful financial institutions with significant political clout to block future regulation, goes the argument presented by Johnson and Kwak

---

<sup>16</sup> One of these initiatives involves the strengthening of the Community Reinvestment Act (CRA) in the mid-1990s. Agarwal, Benmelech, Bergman and Seru (2012) provide evidence that they interpret as suggesting that the CRA led to riskier lending by banks. They find that in the six quarters surrounding the CRA exams, lending increases on average by 5 percent every quarter, and loans in those quarters default about 15% more often. Another important development was the regulatory change represented by the Bankruptcy Abuse Prevention and Consumer Protection Act of 2005 (BAPCA). BAPCA expanded the definition of repurchase agreements to include mortgage loans, mortgage-related securities, and interest from these loans and securities. This meant that repo contracts on MBS, Collateralized Debt Obligations (CDOs) and the like as collateral became exempt from automatic stay in bankruptcy (see Acharya and Öncü (2010)). This made MBS and other mortgage-related securities more liquid, increasing demand for these securities and creating stronger mortgage origination incentives for banks. Song and Thakor (2012) provide a theory of how politics shapes bank regulation.

(2010). This “regulatory capture” created a crisis-prone financial system with inadequate regulatory oversight and a cozy relationship between government and big banks.

**Growth of Securitization and the OTD Model:** It has been suggested that the desire of the U.S. government to broaden ownership was also accompanied by monetary policy that facilitated softer lending standards by banks. In particular, an empirical study of Euro-area and U.S. Bank lending standards by Maddaloni and Paydro (2011) finds that low short-term interest rates (generated by an “easy money” monetary policy) lead to softer standards for household and business loans. Moreover, this softening is amplified by the Originate-to-Distribute (OTD) model of securitization,<sup>17</sup> weak supervision over bank capital, and a lax monetary policy.<sup>18</sup> These conditions thus made it attractive for commercial banks to expand mortgage lending in the period leading up to the crisis and for investment banks to engage in warehouse lending using non-bank mortgage lenders. Empirical evidence has also been provided that the OTD Model encouraged banks to originate risky loans in ever increasing volumes. Purnanandam (2011) documents that a one-standard deviation in a bank’s propensity to sell off its loans increases the default rate by about 0.45 percentage points, representing an overall increase of 32%.

The effect of these developments in terms of the credit that flowed into the housing market to enable consumers to buy homes was staggering.<sup>19</sup> Total loan originations (new and refinanced loans) rose from \$500 billion in 1990 to \$2.4 trillion in 2007, before declining to \$900 billion in the first half of 2008. Total amount of mortgage loans outstanding increased from \$2.6 trillion to \$11.3 trillion over the same period Barth, Li, Lu, Phumiwasana, and Yago (2009) show that the subprime share of home mortgages grew from 8.7% in 1995 to a peak of 13.5% in 2005.

---

<sup>17</sup> Many investment banks retained the asset-backed securities they could not sell, and financed them with increased leverage. This made these banks riskier.

<sup>18</sup> It can be shown theoretically that, the OTD model of securitization makes it less costly for banks to relax credit standards, invest less in screening, and make riskier loans, resulting in higher systematic risk. See Cortes and Thakor (2015).

<sup>19</sup> As of early 2009, the U.S. housing market was valued at about \$19.3 trillion. See Barth, Li, Lu, Phumiwasana, and Yago (2009).

**Financial Innovation:** Prior to the financial crisis, we witnessed an explosion of financial innovation for over two decades. One contributing factor was information technology, which made it easier for banks to develop tradable securities and made commercial banks more intertwined with the shadow banking system and with financial markets. But of course, apart from information technology, there had to be economic incentives for banks to engage in innovation. Thakor (2012) develops an innovation-based theory of financial crisis which starts with the observation that financial markets are very competitive, so with standard financial products—those whose payoff distributions everybody agrees on—it is hard for financial institutions to have high profit margins. This encourages the search for new financial products, especially those whose creditworthiness not everybody agrees on. The lack of unanimity of the investment worth of the new financial products limits how competitive the market for those products will be, and allows the offering institutions to earn high initial profits.<sup>20</sup>

But such new products are also riskier by virtue of lacking a history. The reason is that it is not only competitors who may disagree that these are products worthy of investment, but also the financiers of the institutions offering these products, and there is a paucity of historical data that can be relied upon to eliminate the disagreement. When this happens, short-term funding to the innovating institutions will not be rolled over, and a funding crisis ensues. The explosion of new asset-backed securities created by securitization prior to the crisis created an ideal environment for this to occur.

This view of how financial innovation can trigger financial crises is also related to Gennaioli, Shleifer and Vishny's (2012) model in which new securities—with tail risks that investors ignore—are oversupplied to meet high initial demand, and then dumped by investors when a recognition of the risks induces a flight to safety. Financial institutions are then left holding these risky securities.

These theories explain the 2007–09 crisis, as well as many previous crises. For example, perhaps the first truly global financial crisis occurred in 1857 and was preceded by significant financial innovation to enable investments by British and other European banks in U.S. railroads and other assets.

---

<sup>20</sup> As long as investors agree on these financial products being worthy of investment. The risk that investors may later change their minds is a form of “model risk.”

**U.S. Monetary Policy:** Taylor (2009) argues that the easy-money monetary policy followed by the U.S. Federal Reserve, especially in the six or seven years prior to the crisis, was a major contributing factor to the price boom and subsequent bust that led to the crisis. Taylor (2009) presents evidence that monetary policy was too “loose fitting” during 2007-09 in the sense that actual interest rate decisions fell well below what historical experience would suggest policy should be based on the Taylor rule.<sup>21</sup>

Taylor (2009) shows that these unusually low interest rates, a part of a deliberate monetary policy choice by the Federal Reserve, accelerated the housing boom and thereby ultimately led to the housing bust. The paper presents a regression to estimate the empirical relationship between the interest rate and housing starts, which shows that there was a high positive correlation between the intertemporal decline in interest rates during 2001–07 and the boom in the housing market. Moreover, a simulation to see what would have happened in the counterfactual event that the Taylor rule interest rate policy in had been followed indicates that we would not have witnessed the same housing boom that occurred. And without a housing boom, there would be no bubble to burst and no crisis.

The impact of low interest rates on housing prices was amplified by the incentives the low interest rate environment provided for lenders to make riskier (mortgage) loans. When the central bank keeps interest loans low for so long, it pushes down banks’ net interest margins, and one way for banks to respond is to elevate these margins by taking on more risk. This induced banks to increase the borrower pool by lending to previously-excluded high-risk borrowers, which further fueled the housing price boom.

It was not only the U.S. central bank that followed an easy-money policy and experienced a housing boom. In Europe, deviations from the Taylor rule varied in size across countries due to differences in inflation and GDP growth. The country with the largest deviation from the rule was Spain, and it had the biggest boom in housing, as measured by the change in housing investment as a share of

---

<sup>21</sup> The “Taylor rule” is a monetary policy rule that stipulates how much the central bank should change the nominal interest rate in response to changes in inflation, output, or other economic conditions. Specifically, the rule, attributed to John B. Taylor, stipulates each 1% increase in inflation should be met with a more than 1% increase in the nominal interest rate by the central bank.

GDP. Austria had the smallest deviation from the rule, and also experienced the smallest change in housing investment as a share of GDP.

Taylor (2009) notes that there was apparently coordination among central banks to follow this easy-money policy. A significant fraction of the European Central Bank (ECB) interest rate decisions can be explained by the influence of the Federal Reserve's interest rate decisions.

**Global Economic Developments:** Jagannathan, Kapoor and Schaumburg (2013) have pointed to developments in the global economy as a contributing factor. In the past two decades, the global labor market has been transformed, with emerging-market countries – most notably China – accounting for an increasing percentage of global GDP. The opening up of emerging-market economies, combined with centrally-controlled exchange rates to promote exports, has led to the accumulation of large amounts of savings in these countries. And the lack of extensive social safety nets means that these savings have not been depleted by elevated domestic consumption. Rather, the savers have sought to invest in safe assets, resulting in huge inflows of investments in the U.S. in assets like Treasury bonds, AAA-rated mortgages, and so on. When coupled with the easy-money monetary policy pursued in the U.S. over roughly the same time period, the result was a very large infusion of liquidity into the U.S. and Western Europe, which contributed to exceptionally low mortgage interest rates.

This would normally lead to an increase in inflation as more money is available to purchase goods and services. However, the rise of emerging-market economies meant that companies like Wal-Mart, IBM and Nike could move procurement, manufacturing, and a variety of back-office support services to these countries with lower labor costs. Consequently, core inflation stayed low in the west, and put little pressure on central banks to reverse their easy-money monetary policies.

It is argued that the flood of this “hot money” found its way into real estate, increasing demand for housing, and pushing house prices up to unprecedented levels.

**Misaligned Incentives:** There are many who have suggested misaligned incentives also played a role. The argument goes as follows. Financial institutions, especially those that viewed themselves as too big to fail (TBTF), took excessive risks because *de jure* safety-net protection via deposit insurance and *de facto*

safety-net protection due to regulatory forbearance stemming from the reluctance to allow such institutions to fail.<sup>22</sup> Such risk-taking was permitted due to lax oversight by regulators whose incentives were not aligned with those of taxpayers.<sup>23</sup> Moreover, “misguided” politicians facilitated this with their over-zealous embrace of unregulated markets.<sup>24</sup> This is also the essence of the report of the U.S. government’s *Financial Crisis Inquiry Commission* (FCIC).<sup>25</sup>

The risk-taking was a part of the aggressive growth strategies of banks. These strategies were pursued to elevate net interest margins that were depressed by the prevailing low-interest-rate monetary policy environment, as discussed earlier. Banks grew by substantially increasing their mortgage lending, which provided increased “throughput” for investment banks to securitize these mortgages and create and sell securities that enhanced these banks’ profits, with credit rating agencies being viewed as complicit due to their willingness to assign high ratings to structured finance products.<sup>26</sup> This increase in financing was another facilitating factor in pushing up home prices. The presence of government safety nets also created incentives for banks to pursue high leverage, as the credit ratings and market yields of bank debt remained less sensitive to leverage increases than for non-financial firms.<sup>27</sup> Combined with riskier asset

---

<sup>22</sup> See Bebchuk and Fried (2010), and Litan and Bailey (2009), for example. This risk-taking also involved correlated asset choices and correlated high leverage choices by financial institutions. See Acharya, Mehran and Thakor (2013) for theories of correlated leverage and asset choices.

<sup>23</sup> See, for example, Boot and Thakor (1993), Kane (1990), and Barth, Caprio and Levine (2012).

<sup>24</sup> See Johnson and Kwak (2010), and Stiglitz (2010).

<sup>25</sup> The report claims that industry players and government regulators saw warning signs of the impending crisis, but chose to ignore them. It blames the Federal Reserve for being too supportive of industry growth objectives, including a desire to encourage growth in the subprime lending market. Nonetheless, it appears that there were some in the Federal Reserve System and other regulatory agencies who had concerns. Andrews (2007) writes: “Edward M. Gramlich, a Federal Reserve governor who died in September, warned nearly seven years ago that a fast-growing new breed of lenders as luring many people into risky mortgages they could not afford.

But when Mr. Gramlich privately urged Fed examiners to investigate mortgage lenders affiliated with national banks, he was rebuffed by Alan Greenspan, the Fed chairman.

In 2001, a senior Treasury official, Sheila C. Bair, tried to persuade subprime lenders to adopt a code of ‘best practices’ and to let outside monitors verify their compliance. None of the lenders would agree to the monitors, and many rejected the code itself. Even those who did adopt those practices, Ms. Bair recalled recently, soon let them slip.”

<sup>26</sup> The incentives for rating agencies to issue “inflated” ratings have been attributed to the “issuer pays” model which involves the issuer of the debt securities paying the rating agency to obtain a rating. Competition for business among rating agencies is then typically viewed as incenting rating agencies to cater to the issuer’s wishes by assigning “inflated” ratings. See Becker and Milbourn (2011) for empirical evidence.

<sup>27</sup> See Pfleiderer (2012). The incentive to increase leverage in the presence of safety nets is not a new phenomenon. After the Bank of England was established as a lender of last resort, many British banks became highly levered, and this was a contributing factor to the 1857 crisis.

portfolio strategies, this increased the fragility of banks. Moreover, reputational concerns may have also played a role. Thakor (2005) develops a theory in which banks that lends under loan commitments and up overlending during economic booms and high stock price periods, sowing the seeds of a subsequent crisis.

There is also evidence of managerial fraud and other misconduct that may have exacerbated the misalignment of incentives at the bank level. Piskorski, Seru and Witkin (2014) provide evidence that buyers of mortgages received false information about the true quality of assets in contractual disclosures made by selling intermediaries in the non-agency market. They show that misrepresentation incentives became stronger as the housing market boomed, peaking in 2006. What is somewhat surprising is that even reputable intermediaries were involved in misrepresentation, suggesting that managerial career concerns were not strong enough to deter this sort of behavior.<sup>28</sup> Consequently, the element of surprise on the part of investors when true asset qualities began to be revealed was likely greater than it would have been absent the fraud, and may have added to the precipitous decline in liquidity during the crisis.

**Success-Driven Skill Inferences:** One weakness in the misaligned-incentives theory is that it fails to explain the *timing* of the crisis of 2007–09. After all, these incentives have been in place for a long time, so why did they become such a big problem in 2007 and not before? Thakor (2015a) points out that there are numerous perplexing facts about this crisis that cannot be readily explained by the misaligned-incentives story of the crisis, and thus, as important as misaligned incentives were, they could not be the whole story of the crisis. For example, the financial system was flush with liquidity prior to the crisis, but then liquidity declined sharply during the crisis. Why? Moreover, the recent crisis followed a long period of high profitability and growth for the financial sector, and during those good times, there was little

---

<sup>28</sup> Cortes and Thakor (2015) develop a model that explains how managerial career concerns get diluted in the securitization of large loan pools.

warning of the onset and severity of the crisis from any of the so-called “watch dogs” of the financial system-rating agencies, regulators and creditors of the financial system.<sup>29</sup>

If misaligned incentives were the major cause of the crisis, then one would have expected a somewhat different assessment of potential risks from the one expressed above. Thakor (2015b) develops a theory of risk management over the business cycle to explain how even rational inferences can weaken risk management and sow the seeds of a crisis.<sup>30</sup> The idea is as follows. Suppose that there is a high probability that economic outcomes—most notably the probabilities of loan defaults—are affected by the skills of bankers in managing credit risk, and a relatively small probability that these outcomes are purely exogenous, i.e., driven solely by luck or factors beyond the control of bankers. Moreover, there is uncertainty and intertemporal learning about the probability that outcomes are purely exogenous. Banks start out initially making relatively safe loans because riskier (potentially more profitable) loans are viewed as being too risky and hence not creditworthy. Suppose that these safe loans successfully pay off over time. As this happens, everybody rationally revises upward their beliefs about the abilities of banks to manage (credit) risk. Moreover, because aggregate defaults are low, the probability that outcomes are purely exogenous is also revised downward. Consequently, it becomes possible for banks to finance riskier loans. And if these successfully pay off, then even more risky loans are financed. This way, increased risk taking in banking continues unabated, and no one talks about an impending crisis.

Eventually, even though the probability of the event is low, it is possible that a large number of defaults will occur across banks in the economy. At this stage, investors revise their beliefs about the skills of bankers as well as about the probability that outcomes are purely exogenous. Because beliefs

---

<sup>29</sup> During 2004-07, the period leading right up to the crisis, the IMF reported that individual financial institutions were sound. The *Independent Evaluation Office* (IEO) of the IMF (2011) recently criticized the IMF for failing to warn about risks and vulnerabilities in the financial system.

<sup>30</sup> A related theory is developed in Thakor (2015a), where the “availability heuristic”—a behavioral bias that leads agents to use mental shortcuts that rely on readily available data to draw inferences—leads to an overestimation of the skill of bankers. This permits very risky investments by banks to be financed by thinly-capitalized banks, increasing the probability of a future crisis. This theory explains why the economy falls to pieces after a crisis and predicts that the development of a loan resale market will improve loan liquidity but increase the probability of a financial crisis.

about bankers' skills were quite high prior to the occurrence of large aggregate defaults, investors infer with a relatively high probability that outcomes are indeed driven by luck. This causes beliefs about the riskiness of loans to move sharply in the direction of prior beliefs. And since only relatively safe loans could be financed with these prior beliefs, the sudden drop in beliefs about the risk-management abilities of banks causes investors to withdraw funding for the loans that are suddenly viewed as being “excessively risky.” This theory predicts that it is precisely when there is a sufficiently long period of high profitability and low loan defaults that bank risk-taking increases, and that a financial crisis occurs only when its *ex ante* probability is being viewed as being sufficiently low.

**The Diversification Fallacy:** Prior to the crisis, many believed that diversification was a cure-all for all sorts of risks. In particular, by pooling (even subprime) mortgages from various geographies and then issuing securities against these pools that were sold into the market, it was believed that the benefits of two kinds of diversification were achieved: geographic diversification of the mortgage pool and then the holding of claims against these pools by diversified investors in the capital market. However, many of these securities were being held by interconnected and systemically-important institutions that operated in the financial market, so what the process actually did was to concentrate risk on the balance sheets of institutions in a way that created greater systemic risk. Clearly, advances in information technology and financial innovation were facilitating factors in these developments.

### **III.B. *Housing Prices Respond to External Factors and Market Incentives***

As a consequence of the factors just discussed, house prices in the U.S. experienced significant appreciation prior to the crisis, especially during the period 1998–2005. The Case-Shiller U.S. national house price index more than doubled between 1987 and 2005, with a significant portion of the appreciation occurring after 1998. Further supporting empirical evidence that there was a housing price bubble came from the observation that the ratio of house prices to renting costs appreciated significantly around 1999.<sup>31</sup> See *Figure 2 below*.

---

<sup>31</sup> See Cecchetti (2008).

---

*Figure 2 goes here*

---

### **III.C. *Leverage and Consumption Rise to Exacerbate the Problem***

The housing price bubble permitted individuals to engage in substantially higher consumption, fueled by a decline in the savings rate as well as additional borrowing using houses as collateral (see Mian and Sufi (2014)). U.S. households, feeling rich in an environment of low taxes, low interest rates, easy credit, expanded government services, cheap consumption goods and rising home prices, went on a consumption binge, letting their personal savings rate drop below 2% for the first time since the Great Depression.<sup>32</sup> Jagannathan, Kapoor and Schaumburg (2013) note that the increase in U.S. household consumption during this period was striking—per capita consumption grew steadily at the rate of \$1,994 per year during 1980-1999, but then experienced a big jump to approximately \$2,849 per year from 2001 to 2007. "Excess consumption", defined as consumption in excess of wages and salary accruals and proprietors' income, increased by almost 230% from 2000 to 2007. See *Figure 3* below.

---

*Figure 3 goes here*

---

Some of this higher consumption was financed with higher borrowing, which was supported by rising home prices. Indeed, the simplest way to convert housing wealth into consumption is to borrow. As the value of residential real estate rose, mortgage borrowing increased even faster. *Figure 4* shows this phenomenon – home equity fell from 58% of home value in 1995 to 52% of home value by 2007.<sup>33</sup>

---

*Figure 4 goes here*

---

This increase in consumer leverage, made possible by the housing price bubble, had a significant role in the crisis that was to come. Mian and Sufi (2009) show that the sharp increase in mortgage defaults during the crisis was significantly amplified in subprime zip codes, or zip codes with a disproportionately large share of subprime borrowers as of 1996. They show that, during 2002-05, the subprime zip codes experienced an unprecedented relative growth in mortgage credit, despite significantly declining relative income growth—and in some cases declining absolute income growth—in these neighborhoods. Mian

---

<sup>32</sup> See Jagannathan, Kapoor and Schaumburg (2013).

<sup>33</sup> See Cecchetti (2008).

---

and Sufi (2009) also note that this was highly unusual in that 2002–05 is the only period in the past 18 years during which personal income and mortgage credit growth were negatively correlated.<sup>34</sup>

What made the situation worse is that this increase in consumer leverage—and that too by those who were perhaps least equipped to handle it—was also accompanied by an increase in the leverage of financial institutions, especially investment banks and others in the shadow banking system, which turned out to be the epicenter of the crisis.<sup>35</sup> This made these institutions fragile and less capable of handling defaults on consumer mortgages and sharp declines in the prices of mortgage-backed securities (MBS) than they would have been had they been not as thinly capitalized.

The observation that high leverage in financial institutions contributed to the 2007-09 crisis is sometimes challenged on the grounds that commercial banks were well above the capital ratios required by regulation prior to the start of the crisis. For example, based on a study of bank holding companies (BHCs) during 1992–2006), Berger, DeYoung, Flannery, Lee and Oztekin (2008) document that banks set their target capital levels substantially above well-capitalized regulatory minima, and operated with more capital than required by regulation. However, such arguments overlook two important points. First, US investment banks, which were at the epicenter of the subprime crisis, had much lower capital levels than BHCs. Second, it is now becoming increasingly clear that regulatory capital requirements have both been too low to deal with systemic risk issues and also too easy to game within the risk-weighting framework of Basel I and Basel II. Moreover, the flexibility afforded by Basel II to permit institutions to use internal models to calculate required capital may explain the high leverage of investment banks.

Another argument to support the idea that higher capital in banking would not have helped much is that the losses suffered during the crisis by many institutions far exceeded any reasonable capital buffer they could have had above regulatory capital requirements. The weakness in this argument is that it fails to recognize that the prescription to have more capital in banking is not just based on the role of capital in

---

<sup>34</sup> The study attributes this disassociation during 2002-05 to the increase in the securitization of subprime mortgages.

<sup>35</sup> See Goel, Song and Thakor (2014).

absorbing *actual* losses before they threaten the deposit insurance fund, but also on the *incentive* effects of capital on the risk management choices of banks. Indeed, it is the second role that is typically emphasized more in the research on this subject, and it has to do with influencing the probabilities of hitting financial-insolvency states, rather than how much capital can help once the bank is in one of those states.

Whether it is the incentive effect or the direct risk-absorption effect of capital or a combination, the key question for policymakers is: does higher capital increase the ability of banks to survive a financial crisis? Berger and Bouwman (2013) document that commercial banks with higher capital have a greater probability of surviving a financial crisis, and that small banks with higher capital are more likely to survive during normal times as well. This is also consistent with Gauthier, Lehar and Souissi (2012) who provide evidence that capital requirements based on banks' contributions to the overall risk of the banking system can reduce the probability of failure of an individual bank as well as that of a systemic crisis by 25%. Even apart from survival, higher capital appears to facilitate bank performance. Beltratti and Stulz (2009) show that large banks with higher pre-crisis tier-one capital (i.e., at the end of 2006) had significantly higher stock returns during the crisis.<sup>36</sup>

There is also evidence of learning that speaks—albeit indirectly—to this issue. Calomiris and Nissim (2012) find that how the stock market views leverage has also changed as a result of the crisis. They document that while the market rewarded higher leverage with high market values prior to the crisis, leverage has become associated with lower values during and after the crisis.

#### **III.D. *Risky Lending and Diluted Screening Add Fuel to the Fire***

In Ramakrishnan and Thakor's (1984) theory of financial intermediation, a *raison d'être* for banks is specialization in screening borrowers with *a priori* unknown default risk (see also Allen (1990), Bhattacharya and Thakor (1993), and Millon and Thakor (1985)). This paves the way for banks to provide a host of relationship banking services (see Boot and Thakor (2000)). Thus, if these screening incentives

---

<sup>36</sup> This does not necessarily rule out “model risk,” i.e., lenders relying on an incorrect model of borrower risk determination.

are affected by the business model banks use to make loans, it has important implications. Keys, Mukherjee, Seru and Vig (2010) provide empirical evidence which indicates that securitization may have weakened the incentives of banks to screen the borrowers whose loans had a high likelihood of being securitized. There is also additional evidence that during the dramatic growth of the subprime (securitized) mortgage market, the quality of the market declined significantly. Demyanyk and Van Hemert (2011) document that the quality of loans deteriorated for six consecutive years prior to the crisis.<sup>37</sup> The fact that lenders seemed aware of the growing default risk of these loans is suggested by the higher rates lenders charged borrowers as the decade prior to the crisis progressed. For a similar decrease in the quality of the loan (e.g., a higher loan-to-value ratio), a loan made early in the decade was associated with a smaller interest rate increase than a loan made late in the decade. Thus, even though lenders may have underestimated the credit risks in their loans, Demyanyk and Van Hemert (2011) note that they do seem to have been aware that they were making discernibly riskier loans.<sup>38</sup>

There is also evidence that these lenders took steps to shed some of these elevated risks from their balance sheets. Purnanandam (2011) shows that from the end of 2006 until the beginning of 2008, originators of loans tended to sell their loans, collect the proceeds, and then use them to originate new loans and repeat the process. The paper also shows that banks with high involvement in the OTD market during the pre-crisis period originated excessively poor-quality mortgages, and this result cannot be explained by differences in observable borrower quality, geographical location of the property, or the cost of capital for high-OTD and low-OTD banks. This evidence suggests that the OTD model induced originating banks to have weaker incentives to screen borrowers before extending loans in those cases in

---

<sup>37</sup> The quality of loan is measured as the performance of loans, adjusted for differences in borrower characteristics like the credit score, level of indebtedness, loan amount and ability to provide documentation; differences in loan characteristics like product type, amortization term, loan amount, and mortgage interest rate; and macroeconomic conditions like house price appreciation, level of neighborhood income, and change in unemployment

<sup>38</sup> This does not necessarily rule out “model risk”, i.e., lenders relying on an incorrect model of borrower risk determination.

which banks anticipated that the loans would be securitized. However, this effect is stronger for banks with lower capital, suggesting that capital strengthens the screening incentives of banks.<sup>39</sup>

### **III.E. *The Bubble Bursts to Set the Stage for the Crisis***

Most accounts of the financial crisis attribute the start of the crisis to the bursting of the housing price bubble, and the fact that the failure of Lehman Brothers in September, 2008 signaled a dramatic deepening of the crisis. But exactly what caused the housing price bubble to burst? Most papers tend to gloss over this issue.

Some papers cite evidence that run-ups in house prices are a commonplace occurrence prior to the start of a crisis.<sup>40</sup> But they do not explain what caused the bubble to burst. However, we can get some insights into what happened by scrutinizing the dynamics of loan defaults in relation to initial home price declines, and how this fueled larger subsequent price declines, causing the bubble to burst. Home prices reached their peak in the second quarter of 2006. Holt (2009) points out that initial decline in home prices from that peak was a rather modest 2% from the second quarter of 2006 to the fourth quarter of 2006.

With prime mortgages held by creditworthy borrowers, such a small decline is unlikely to lead to a large number of defaults, and especially not defaults that are highly correlated across geographic regions of the U.S. The reason is that these borrowers have 20% of equity in the home when they buy the home, so a small price drop does not put the mortgage “under water” and threaten to trigger default.

Not so with subprime mortgages. Even the small decline in home prices pushed these highly risky borrowers over the edge. Foreclosure rates increased by 43% over the last two quarters of 2006, and increased by a staggering 75% in 2007 compared to 2006, as documented by Liebowitz (2008). Homeowners with adjustable rate mortgages that had low teaser rates to attract them to buy homes were hit the hardest. The drop in home prices meant that they had negative equity in their homes (since many of them put no money down in the first place), and when their rates adjusted upward, they found

---

<sup>39</sup> This may provide one explanation for Berger and Bouwman's (2013) finding that higher-capital banks have a higher probability of surviving a financial crisis.

<sup>40</sup> See Reinhart and Rogoff (2008) for evidence on this.

themselves hard pressed to make the higher monthly mortgage payments.<sup>41</sup> As these borrowers defaulted, credit rating agencies began to downgrade mortgage-backed securities. This tightened credit markets, pushed up interest rates, and accelerated the downward price spiral, eventually jeopardizing the repayment ability of even prime borrowers. From the second quarter of 2006 to the end of 2007, foreclosure rates for fixed-rate mortgages increased by about 55% for prime borrowers and by about 80% for subprime borrowers. Things were worse for those with adjustable-rate mortgages – their foreclosure rates increased by much higher percentages for prime and subprime borrowers, as noted by Liebowitz (2008).

### **III.F. *Liquidity Shrinks as the Crisis Begins to Set In***

Before the crisis, the shadow banking sector of the U.S. economy had experienced dramatic growth. This was significant because the shadow banking system is intricately linked with the “official” insured banking system and supported by back-up guarantees by the government. For example, if insured banks write all sorts of put options sold to shadow banks and also are financed in part by the shadow banking system. If an insured bank defaults on an insured liability in the shadow banking system, it tempts the government to step in and “cover” shadow banks in order to “protect” the insured bank. One notable aspect of the shadow banking system is its heavy reliance on short-term debt, mostly repurchase agreements (repos) and commercial paper. As Bernanke (2010) notes, repo liabilities of U.S. broker dealers increased dramatically in the four years before the crisis. The IMF (2010) estimates that total outstanding repo in U.S. markets at between 20% and 30% of U.S. GDP in each year from 2002 to 2007, with even higher estimates for the European Union—a range of 30% to 50% of E.U. GDP per year from 2002 to 2007.

A repo transaction is essentially a “collateralized” deposit.<sup>42</sup> The collateral used in repo transactions consisted of Treasury bonds, mortgage-backed securities (MBS), commercial paper, and

---

<sup>41</sup> Adding to the woes of these borrowers were “negative amortization” loans in which part of the interest was added to the principal (to lower initial payments), so that the principal increased, rather than falling, over time.

<sup>42</sup> See Gorton and Metrick (2012).

similar highly liquid securities. As news about defaults on mortgages began to spread, concerns about the credit qualities of MBS began to rise. The bankruptcy filings of subprime mortgage underwriters and the massive downgrades of MBS by the rating agencies in mid-2007 created significant downward revisions in perceptions of the credit qualities of many types of collateral being used in repo transactions (as well as possibly the credit-screening investments and abilities of originators of the underlying mortgages) and caused repo haircuts to spike up significantly. This substantially diminished short-term borrowing capacity in the shadow banking sector.

The ABCP market fell by \$350 billion in the second half of 2007. Many of these programs required backup support from their sponsors to cover this shortfall. As the major holders of ABCPs, MMFs were adversely affected, and when the Reserve Primary Fund broke the buck, ABCP yields rose for outstanding paper. Many shrinking ABCP programs sold their underlying assets, putting further downward pressure on prices.<sup>43</sup> All of these events led to numerous MMFs requiring assistance from their sponsors to avoid breaking the buck.

Many of these events that seemed to have market-wide implications. The failure of Lehman Brothers was followed by larger withdrawals from money-market mutual funds (MMFs) after the Reserve Primary Funds, a large MMF, “broke the buck.” The ABCP (asset-backed commercial paper) market also experienced considerable stress. By July 2007, there was \$1.2 trillion of ABCP outstanding, with the majority of the paper held by MMFs.<sup>44</sup> Issuers of commercial paper were unable in many cases to renew funding when a portion of the commercial paper matured, and some have referred to this as a “run.”<sup>45</sup> As the figure below shows, things deteriorated quite dramatically in this market beginning August 2007.

---

*Figure 5 goes here*

---

The stresses felt by MMFs were a prominent feature of the crisis. The run experienced by the Reserve Primary Fund spread quickly to other funds, and led to investors redeeming over \$300 billion

---

<sup>43</sup> See Gorton and Metrick (2012).

<sup>44</sup> See Gorton and Metrick (2012).

<sup>45</sup> This was a run on shadow banks. See Covitz, Liang and Suarez (2013).

within just a few days after the failure of Lehman Brothers. This was a surprise at the time it occurred because MMFs have been traditionally regarded as relatively safe. The presumption was that, given this perception of safety, these large-scale withdrawals represented some sort of market-wide liquidity crisis, and this is perhaps why the U.S. government decided to intervene by providing unlimited insurance to all MMF depositors; this was an *ad hoc* ex post move since there was no formal insurance scheme in place for MMF investors. While the move stopped the hemorrhaging for MMFs, it also meant an *ad hoc* expansion of the government safety net to a \$3 trillion MMF industry.

#### **IV. WAS THIS A LIQUIDITY CRISIS OR AN INSOLVENCY/COUNTERPARTY RISK CRISIS?**

Determining the nature of this crisis is important for how we interpret the evidence and what we learn from it. The two dominant views of what caused this crisis are: (i) illiquidity, and (ii) insolvency. It is often claimed that the financial crisis that caused the Great Depression was a liquidity crisis, and the Federal Reserve's refusal to act as a Lender of Last Resort in March 1933 caused the sequence of calamitous events that followed.<sup>46</sup> Thus, determining what caused this crisis and improving our diagnostic ability to assess the underlying nature of future crises based on this learning can be very valuable.

The loss of short-term borrowing capacity and the large-scale withdrawals from money-market funds discussed in the previous section have been viewed by some as a systemic liquidity crisis, but there is some disagreement about whether this was a market-wide liquidity crunch or an institution-specific increase in concerns about solvency risk that caused liquidity to shrink for some banks but not for others. That is, one viewpoint is that when people realized that MBS were a lot riskier than they thought, liquidity dried up across the board because it was hard for an investor to determine which MBS was of high quality and which was not. The reason for this difficulty is ascribed to the high level of asymmetric information and opaqueness in MBS arising from the opacity of the underlying collateral and the multiple steps in the creation of MBS—from the originations of multiple mortgages to their pooling and then to the

---

<sup>46</sup> See, for example, Lawrence (2014).

specifics of the tranching of this pool. So when bad news arrived about mortgage defaults, there was a (non-discriminating) market-wide effect. See Gorton (2010) for this interpretation of the data.

A theoretical argument supporting the idea that this was a liquidity crisis is provided by Diamond and Rajan (2011). In their model, banks face the prospect of a random exogenous liquidity shock at a future date before loans mature, at which time they may have to sell their assets in a market with a limited number of "experts" who can value the assets correctly. The assets may thus have to be sold at fire-sale prices, and the bank may face insolvency as a result. This may cause depositors to run the bank, causing more assets to be dumped and a further price decline. They argue that those with access to cash can therefore purchase assets at very low prices and enjoy high returns, which causes holders of cash to demand high returns today and induces banks to hold on to illiquid assets, exacerbating the future price decline and illiquidity. Moreover, illiquidity means lower lending initially.

While the liquidity view focuses on the *liability* side of the bank's balance sheet—the inability of banks to roll over short-term funding when hit with a liquidity shock—the insolvency view focuses on shocks to the *asset* side. It says that when the quality of a bank's assets was perceived to be low, lenders began to reduce the credit they were willing to extend to the bank. According to this view, the crisis was a collection of bank-specific events and *not* a market-wide liquidity crunch. Banks with the biggest declines in asset quality perceptions were the ones experiencing the biggest funding shortages.

While one can argue that the underlying causes discussed in the previous section can be consistent with either viewpoint of the crisis and the end result is the same regardless of which viewpoint is correct—banks face dramatically reduced access to liquidity—the *triggering events*, the *testable predictions*, and the *appropriate policy interventions* are all different. In this section I will discuss the differences with respect to the triggering events and testable predictions. I will discuss what the existing empirical evidence has to say and also suggest new empirical tests that can focus more sharply on distinguishing between these viewpoints. Note that empirically distinguishing between these two viewpoints is quite challenging because of the endogeneity created by the relationship between solvency and liquidity risks. A market-wide liquidity crunch can lead to fire sales (e.g. Shleifer and Vishny (2011))

that can depress asset prices, diminish financing capacity and lead to insolvency. And, liquidity crunches are rarely sunspot phenomena—they are typically triggered by solvency concerns.<sup>47</sup>

#### **IV.A. *The Triggering Events***

If a liquidity shortage caused this crisis, then what could be identified as triggering events? The Diamond and Rajan (2011) model suggests that a sharp increase in the demand for liquidity by either the bank's depositors or borrowers could provide the liquidity shock that could trigger a crisis. In the data one should observe this in the form of a substantial increase in deposit withdrawals at banks as well as a significant increase in loan commitment takedowns by borrowers *prior to* the crisis.

If this was an insolvency crisis, then the trigger for the crisis should be unexpectedly large defaults on loans or asset-backed securities that cause the risk perceptions of investors to change substantially. This is implied by the theories developed in the papers of Gennaioli, Shleifer and Vishny (2012) as well as Thakor (2012, 2015a, 2015b). I will use these different triggering events when I discuss how empirical tests might be designed in future research.

#### **IV.B. *The Testable Predictions***

Given below are some testable predictions that differ across the two viewpoints.

***Prediction 1:*** *If this was a liquidity crisis, then all institutions that relied on short-term debt should have experienced funding declines and engaged in fire sales during the crisis.*<sup>48</sup> *If this was an insolvency crisis, then only those banks whose poor operating performance (e.g., higher-than-expected default-related losses) should have experienced declines in funding and lending.*

---

<sup>47</sup> So if there are no solvency concerns and banks are sufficiently highly capitalized, liquidity problems are likely to be non-existent over even intermediate time horizons, primarily because market participants with relatively deep pockets will take advantage of opportunities created by short-term liquidity shortages. Such self-correcting market mechanisms will largely obviate the need for any government intervention.

<sup>48</sup> An essential difference between a liquidity and a solvency crisis is that the former is a market-wide phenomenon that engulfs all banks, whereas the latter is a bank-specific phenomenon that affects only banks whose solvency is in question due to perceptions of deteriorating asset quality. For example, in discussing the liquidity crisis in their model, Diamond and Rajan (2011) note: "Moreover, the institutional overhang will affect lending not only by distressed banks, but also by healthy potential lenders, a feature that distinguishes this explanation from those where the reluctance to lend is based on the poor health of either the bank or its borrowers."

The idea behind a liquidity crisis is that a liquidity shock suffered by banks and the consequent fire sale (or asset-trading freeze) and lending decline should affect all banks because these developments influence the market prices of the assets banks hold. By contrast, a crisis caused by insolvency concerns is more discriminating.

**Prediction 2:** *If this was a liquidity crisis, then it would have been preceded by large deposit withdrawals and/or large loan commitment takedowns (both representing liquidity shocks) at banks.<sup>49</sup> If this was an insolvency crisis, it would have been preceded by deteriorating loan/asset quality at banks.*

**Prediction 3:** *If this was a liquidity crisis, it would have affected banks with all capital structures (within the range of high-leverage capital structures observed in practice).<sup>50</sup> If this was an insolvency crisis, its adverse effect would be significantly greater for banks with lower capital ratios.*

Capital does not play a prominent role as a trigger in theories of liquidity crises, but it plays a central role in models in which the bank's solvency risk is endogenously determined. For example, in Holmstrom and Tirole (1997) and Mehran and Thakor (2011), the amount of capital the bank has affects its monitoring incentive and hence the borrower's default risk (see the extensive discussion of this in Thakor (2014)). The implication is that the bank's solvency risk is decreasing in its capital ratio.

**Prediction 4:** *If this was a liquidity crisis (with a substantial increase in the expected return on holding cash), then borrowing costs would have increased regardless of the collateral offered. If this was an insolvency crisis, then borrowing costs would depend on the collateral offered and the spread between the costs of unsecured and secured borrowing would increase significantly prior to and during the crisis.*

If the crisis was indeed triggered by a liquidity shock that raised the expected return on holding cash, investors would demand a high return to lend money, regardless of how much collateral is offered. Depending on the circumstances, the "haircut" may vary, so more or less collateral may be offered, but the fact will remain that the price of obtaining liquidity will be high. By contrast, if it was an insolvency

---

<sup>49</sup> This is consistent with the interpretation of the liquidity shock in Diamond and Rajan (2011).

<sup>50</sup> The implications of a liquidity crisis for banks with different capital structures are hard to derive since models in which a liquidity crisis arises typically involve *no* capital structure choice for the bank—the bank is funded entirely with deposits or short-term debt, e.g., Diamond and Dybvig (1983) and Diamond and Rajan (2011).

crisis, then offering collateral will diminish insolvency concerns, so one should observe a significant increase in the difference between the rates on unsecured and secured borrowing.<sup>51</sup>

#### ***IV.C. The Existing Empirical Evidence And Possible New Tests***

On Prediction 1, the evidence seems to point to this being an insolvency crisis. Boyson, Helwege and Jindra (2013) examine funding sources and asset sales at commercial banks, investment banks, and hedge funds. The paper hypothesizes that if liquidity dries up in the financial market, institutions that rely on short-term debt will be forced to sell assets at fire-sale prices. The empirical findings are, however, that the majority of commercial and investment banks did *not* experience funding declines during the crisis, and did *not* engage in the fire sales predicted to accompany liquidity shortages. The paper does find evidence of pockets of weakness that are linked to insolvency concerns. Problems at financial institutions that experienced liquidity shortages during the crisis originated on the asset side of their balance sheets in the form of shocks to asset value. Commercial banks' equity and asset values are documented to have been strongly affected by the levels of net charge-offs, whereas investment banks' asset changes seemed to reflect changes in market valuation.<sup>52</sup>

Another piece of evidence comes from MMFs. The notion that MMFs were almost as safe as money was debunked by Kacperczyk and Schnabl (2013), who examined the risk-taking behavior of MMFs during 2007-10. They document four noteworthy results. First, MMFs faced an increase in their opportunity to take risk starting in August 2007. By regulation, MMFs are required to invest in highly-rated, short-term debt securities. Before August 2007, the debt securities MMFs could invest in were relatively low in risk, yielding no more than 25 basis points above U.S. Treasuries. However, the repricing of risk following the run on ABCP conduits in August 2007 caused this yield spread to increase

---

<sup>51</sup> This difference is always positive for any risky lending, regardless of whether it is a liquidity or an insolvency crisis, but the point is that a liquidity crisis should not cause the difference to spike up significantly, whereas an insolvency crisis should.

<sup>52</sup> Supporting the idea that problems faced by institutions in this crisis were specific to these institutions and not market-wide phenomena, is a study by Fahlenbrach, Prilmeier and Stulz (2012). It shows that a bank's stock return performance during the 1998 crisis predicts its stock return performance and failure likelihood during the 2007-09 crisis, which highlights the importance of bank-specific attributes like business models and credit culture.

to 125 basis points. The MMFs now had a significant risk choice: either invest in a safe instrument like U.S. Treasuries or in a much riskier instrument like a bank obligation.

Second, the paper documents that fund flows respond positively to higher realized yields, and this relationship is stronger after August 2007. This created strong incentives for MMFs to take higher risk to increase their yields.

Third, the MMFs did take risks, the paper finds. The funds sponsored by financial intermediaries that had more money fund business took more risk.

Of course, this by itself does not settle the issue of whether these events were due to a liquidity shock that prompted investors to withdraw money from MMFs, which in turn induced higher risk-taking by fund managers, or whether the withdrawals were due to elevated risk perceptions. However, Kacperczyk and Schnabl (2010) point out that the increase in yield spreads in August 2007 had to do with the fact that ABCP outstanding fell sharply in August 2007 following news of the failure of Bear Stearns' hedge funds that had invested in subprime mortgages and BNP Paribas' suspension of withdrawals from its investment funds due to the inability to assess the values of mortgages held by the funds. Moreover, the massive withdrawals from MMFs during September 16–19, 2008 were triggered by the Reserve Primary Fund announcing that it had suffered significant losses on its holdings of Lehman Brothers Commercial paper. Thus, it appears that the runs suffered by MMFs were mainly due to asset risk and solvency concerns, rather than a liquidity crisis *per se*, even though what may have been most salient during the early stages of the crisis had the appearance of a liquidity crunch.

As for the second prediction, I am not aware of any evidence on whether large deposit withdrawals or commitment takedowns preceded this crisis. There is evidence, however, that loan quality was deteriorating prior to the crisis. The Demyanyk and Van Hemert (2001) evidence as well as the evidence provided by Purnanadam (2011) points to this. It also indicates that lenders seemed to be aware of this, which may explain the elevated counterparty risk concerns when the crisis broke.

Now consider the third prediction. There seems to be substantial evidence that banks with higher capital ratios were less adversely affected by the crisis. Banks with higher pre-crisis capital: (i) were more

likely to survive the crisis and gained market share during the crisis (Berger and Bouwman (2013), (ii) took less risk prior to the crisis (Beltratti and Stulz (2011), and (iii) exhibited smaller contractions in lending during the crisis (Carlson, Shan and Warusawithana (2013)).

Turning to the fourth prediction, the empirical evidence provided by Taylor and Williams (2009) is illuminating. Taylor and Williams (2009) examine the *LIBOR-OIS Spread*. This spread is equal to the three-month LIBOR minus the three-month Overnight Index Swap (OIS). The OIS is a measure of what the market expects the federal funds rate to be over the three-month period comparable to the three-month LIBOR. Subtracting OIS from LIBOR controls for interest rate expectations, thereby isolating risk and liquidity effects. *Figure 6* below shows the behavior of this spread just before and during the crisis.

---

Figure 6 goes here

---

The figure indicates that the spread spiked up in early August 2007, and stayed high. This was a problem because the spread not only is a measure of financial stress, but it affects how monetary policy is transmitted due to the fact that rates on loans and securities are indexed to LIBOR. An increase in the spread, holding fixed the OIS, increases the cost of loans for borrowers and contracts the economy. Policymakers thus have an interest in bringing the spread down. But just like a doctor who cannot effectively treat a patient if he misdiagnoses the disease, so can a central bank not bring the spread down if it does not correctly diagnose the reason for its rise in the first place.

To see whether the spread has spiked up due to elevated risk concerns or liquidity problems, Taylor and Williams (2009) measured the difference between interest rates on unsecured and secured interbank loans of the same maturity, and referred to this as the “unsecured-secured” spread.<sup>53</sup> This spread is essentially a measure of risk. They then regressed the LIBOR-OIS spread against the secured-unsecured spread, and found a very high positive correlation. They concluded that the LIBOR-OIS spread was driven mainly by risk concerns, and there was little role for liquidity.

---

<sup>53</sup> Unsecured-secured spread = LIBOR minus Repo rate on government-backed collateral.

Thus, the evidence that exists at present seems to suggest that this was an insolvency/counterparty risk crisis. However, one may argue that, given the close relationship between liquidity and insolvency risks, the evidence does not necessarily provide a conclusively sharp delineation. This suggests the need for some new tests, which I now discuss.

One possible new test would be to examine international data. In countries with stronger government safety nets (especially LOLR facilities), one would expect liquidity shocks to cause less of a problem in terms of institutions being unable to replace the lost funding. So if this was a liquidity crisis, then it should have been worse in countries with weaker safety nets. On the other hand, stronger safety nets induce greater risk taking, so if this was an insolvency crisis, it should have been worse in countries with stronger safety nets.

Another test would be to look for an exogenous variation to get a better handle on causality by examining whether it was the drying up of liquidity that induced price declines for mortgage-backed securities or it was the price declines (due to elevated risk concerns) that induced the liquidity evaporation.

A third test would be to conduct a difference-in-differences analysis to examine the changes in funding costs during the crisis for banks with different amounts of collateral. If this was a liquidity crisis, the amount of collateral should not matter much—borrowing costs should rise for all borrowers due to the higher expected returns demanded by those with liquidity available for lending. If this was an insolvency crisis, the increase in borrowing costs should be significantly negatively related to collateral since collateral has both incentive and sorting effects in addition to being a direct source of safety for the lender. This test is in the spirit of the Taylor and Williams (2009) test discussed earlier, but that test speaks to spreads at the aggregate level, whereas I am suggesting a more borrower-specific test.

While these new tests can potentially provide valuable insights, it will also be helpful to understand better the extent to which regulatory actions and monetary policy contributed to what appears to have been an insolvency crisis. The political desire for universal home ownership led to the adoption of regulations that permitted (and possibly encouraged) riskier mortgage lending, and the easy-money

monetary policies in the U.S. and Europe facilitated access to abundant liquidity to finance these mortgages (see Section III). Thus, the availability of *excess liquidity*—rather than its paucity—may have sown the seeds for lax underwriting standards and excessively risky lending that subsequently engendered insolvency concerns. This suggests that in a sense this may be called a "liquidity crisis" after all, but one caused by too much liquidity, rather than too little. Future research could flesh out this idea theoretically, and empirical tests could focus on whether excess pre-crisis liquidity is causally linked to crises.

## V. THE REAL EFFECTS OF THE CRISIS

This financial crisis had significant real effects. These included lower household credit demand and lower credit supply (resulting in reduced consumer spending), as well as reduced corporate investment and higher unemployment. I now discuss each of the real effects in this section

**Credit Demand Effects:** The argument for why the crisis adversely affected household demand for credit has been presented by Mian, Rao and Sufi (forthcoming), and it goes as follows. First, due to a variety of reasons discussed earlier (including easy credit with relaxed underwriting standards, booming house prices, low interest rates, etc.), household debt went up significantly. Then, the bursting of the house price bubble shocked household balance sheets, depleting household net worth. In response, the highly-levered households reduced consumption. However, the relatively unlevered households did not increase consumption to offset this decline because of various frictions in the economy related to nominal price rigidities and a lower bound of zero on nominal interest rates.

Mian, Rao and Sufi (forthcoming) show that this interaction between pre-crisis household leverage and decline in consumption made a major contribution to the events witnessed during the crisis. In particular, their evidence indicates that the large accumulation of household debt<sup>54</sup> prior to the recession, in combination with the decline in house prices, explains the onset, severity and length of the subsequent consumption collapse. The decline in consumption was much stronger in high-leverage

---

<sup>54</sup> Facilitated, according to Taylor (2009), by the Federal Reserve's easy-money monetary policies.

counties with larger house price declines and in areas with greater reliance on housing as a source of wealth. Thus, as house prices plunged, so did consumption and the demand for credit.

**Credit Supply Effects:** There is persuasive empirical evidence that the crisis caused a significant decline in the supply of credit by banks. One piece of evidence is that syndicated loans declined during the crisis, which is important since syndicated lending is a major source for credit for the corporate sector (see Ivashina and Scharfstein (2010)). The syndicated loan market includes not only banks, but also investment banks, institutional investors, hedge funds, mutual funds, insurance companies, and pension funds. The evidence is that syndicated lending began to fall in mid-2007, and this decline accelerated starting in September 2008. Syndicated lending volume in the last quarter of 2008 was 47% lower than in the prior quarter and 79% lower than in the second quarter of 2007, which was the height of the credit boom. Lending declined across all types of corporate loans.

Accompanying the fall in lending volume was an increase in the price of credit. Santos (2011) documents that firms paid higher loan spreads during the crisis, and the increase was higher for firms that borrowed from banks that incurred larger losses. This result holds even when firm-specific, bank-specific, and loan-specific factors are controlled for, and the endogeneity of bank losses is taken into account.

As usual, separating supply and demand effects is difficult. Puri, Rocholl and Steffen (2011) examine whether there are discernible reductions in credit supply, even when overall demand for credit is declining. They examine German Savings banks, which operate in specific geographies and are required by law to serve only local customers. In each geography there is a *Landesbank*, owned by the savings bank in that area. These Landesbanken (the regional banks) had varying degrees of exposure to U.S. subprime mortgages. Losses on these exposures therefore varied across these Landesbanken, requiring different amounts of equity injections from their respective savings banks. In other words, different savings banks were impacted differently, depending on the losses suffered by their Landesbanken. What the paper uncovers is that the savings banks that were hit harder cut back on credit more. The average rate at which loan applicants were rejected was significantly higher than the rate at which rejections occurred at unaffected banks.

Campello, Graham and Harvey (2010) survey 1,050 Chief Financial Officers (CFOs) in 39 countries in North America, Europe, and Asia and provide evidence of reduced credit supply during the crisis. About 20% of the surveyed firms in the U.S. (about 14% in Europe and 8.5% in Asia) indicated that they were very affected in the sense that they faced reduced availability of credit. Consequently, they cut back on capital expenditures, dividends, and employment.

**Reduction in Corporate Investment and Increase in Unemployment:** With both household consumption going down and credit availability becoming more scarce and expensive, it is not surprising that corporate investment fell and unemployment spiked up. The U.S. entered a deep recession, with almost 9 million jobs lost during 2008 and 2009, which represented about 6% of the workforce. It also discouraged many from trying to re-enter the workforce after the crisis abated, leading the labor participation rate to plunge. This meant that subsequent measurements of the unemployment rate tended to understate the true unemployment rate. Even measured unemployment rose every month from 6.2% in September 2008 to 7.6% in January 2009. U.S. housing prices declined about 30% on average and the U.S. stock market fell approximately 50% by mid-2009. The U.S. automobile industry was also hit hard. Car sales fell 31.9% in October 2008 compared to September 2008.<sup>55</sup>

A causal link between the reduction in credit supply during the crisis and an increase in unemployment is provided by Haltenhof, Lee and Stebunovs (2014). They provide evidence that household access to bank loans seemed to matter more than firm access to bank loans in determining the drop in employment in the manufacturing sector, but reduced access to commercial and industrial loans as well as to consumer installment loans played a significant role.

## **VI. THE POLICY RESPONSES TO THE CRISIS**

Beginning in August 2007, the governments of all developed countries undertook a variety of policy interventions to mitigate the financial crisis. The IMF (2009) identifies as many as 153 separate policy actions taken by 13 countries, including 49 in the U.S. alone. That represents too large a set of policy

---

<sup>55</sup> See Marshall (2009).

interventions to discuss here. So I will briefly describe the major categories of interventions here,<sup>56</sup> and then provide a brief assessment.

#### **VI.A. The Policy Responses**

The policy responses fell in four major groups: provision of short-term liquidity to financial institutions, provision of liquidity directly to borrowers and investors, expansion of open market operations, and initiatives designed to address counterparty risk. See the figure below.

Figure 7 goes here

#### **Expansion of Traditional role of Central Bank as Lender of Last Resort in Providing Short-Term**

**Liquidity:** This set of interventions included the discount window, Term Auction Facility (TAF), Primary Dealer Credit Facility (PDCF), and Term Securities Lending Facility (TSLF). The Federal Reserve also approved bilateral currency swap agreements with 14 foreign central banks to assist these central banks in the provision of dollar liquidity to banks in their jurisdictions.

The discount window has long been a primary liquidity-provision tool used by the Fed. In December 2007, the TAF was introduced to supplement the discount window. The TAF provided credit to depository institutions through an auction mechanism. Like discount window loans, TAF loans had to be fully collateralized. The final TAF auction was held on March 8, 2010.

The PDCF was established in March 2008 in response to strains in the *tri-party repo* market and the resulting liquidity pressures faced by primary securities dealers. Primary dealers are broker-dealers that serve as the trading counter parties for the Federal Reserve's open-market operations, and thus play a pivotal role in providing liquidity in the market for U.S. treasuries. The PDCF served as an overnight loan facility for primary dealers, similar to the discount window for depository institutions. Credit extension required full collateralization. This facility was closed on February 1, 2010.

The TSLF was a weekly loan facility designed to promote liquidity in Treasury and other collateral markets. The program offered Treasury securities for loan for one month against other program-

---

<sup>56</sup> This discussion is based on *Board of Governors of the Federal Reserve* [www.federalreserve.gov/monetarypolicy/bst\\_crisisresponse.html](http://www.federalreserve.gov/monetarypolicy/bst_crisisresponse.html)

eligible collateral. The borrowers were primary dealers who participated in single-price auctions to obtain these loans. The TSLF was closed on February 1, 2010.

**Provision of Liquidity Directly to Borrowers and Investors in Key Credit Markets:** These interventions included the Commercial Paper Funding Facility (CPFF), ABCP MMF Liquidity Facility (AMLF), Money Market Investors Funding Facility (MMIFF), and the Term Asset-Backed Securities Loan Facility (TALF).

The CPFF was established in October 2008 to provide liquidity to U.S. issuers of commercial paper. Under the program, the Federal Reserve Bank of New York provided three-month loans to a specially-created limited liability company that then used the money to purchase commercial paper directly from issuers. The CPFF was dissolved on August 30, 2010.

The AMLF was a lending facility that provided funds to U.S. depository institutions and bank holding companies to finance their purchases of high-quality ABCF from MMFs under prespecified conditions. The goal of the program was to bolster liquidity in the ABCP market. The AMLF open on September 22, 2008 and was closed on February 1, 2010.

The MMIFF was designed to provide liquidity to U.S. money market investors. Under this facility, the Federal Reserve Bank of New York could provide senior secured loans to a series of special purpose vehicles to finance the purchase of eligible assets. This essentially “insured” money market investors who might have otherwise suffered losses due to the decline in the values of their holdings. The MMIFF was announced on October 21, 2008 and dissolved on October 30, 2009.

TALF was created to help market participants meet the credit needs of households and small businesses by supporting the issuance of asset-backed securities collateralized by consumer and small-business loans. The goal was to revive the consumer-credit securitization market. The facility was launched in March 2009 and dissolved by June 2010.

**Expansion of Open Market Operations:** The goal of these initiatives was to support the functioning of credit markets and put downward pressure on long-term interest rates. These initiatives involved the purchase of longer-term securities for the Federal Reserve’s portfolio. For example, starting in September

2012, the Federal Open Market Committee (FOMC) decided to purchase agency-guaranteed MBS at the rate of \$40 billion per month. In addition, starting January 2013, the Fed began purchasing longer-term Treasury securities at the rate of \$45 billion per month as part of its “Quantitative Easing” programs.

**Initiatives Designed to Address Counterparty Risk:** These initiatives included various programs. One was the Troubled Asset Repurchase Program (TARP), which was initially authorized in October 2008 and ended on October 3, 2010. The original idea was for the government to buy troubled, illiquid assets from financial institutions in order to diminish concerns about their solvency and stabilize markets.<sup>57</sup> In practice, it took the form of the government buying equity (the Capital Purchase Program) and taking ownership in various financial and non-financial firms, and providing help to consumers to avoid home foreclosures.

The willingness of the U.S. government to take equity positions in banks was also accompanied by regulatory demands that banks recapitalize themselves through other means as well. The implied threat that the alternative to recapitalization via shareholder-provided equity was the infusion of equity (and thus the assumption of some ownership) by the government was an effective one. No bank wanted to be nationalized. The result was that U.S. banks were recapitalized fairly quickly. In retrospect, this may have been one of the most effective policy responses to the crisis, as the contrast with the struggling banking systems in the Euro zone—where regulators did not force banks to recapitalize—reveals.

Another program involved the Federal Reserve purchasing direct obligations of housing-related Government-Sponsored Enterprises (GSEs). The goal of these purchases, combined with the purchases of mortgage-backed securities by Fannie Mae, Freddie Mac and Ginnie Mae, was to make it cheaper and easier for people to buy homes. The idea was that this goal would be served if the spread between GSE debt and U.S. Treasury debt narrowed, and it was believed that these purchases would do that.

In addition to these programs, the Federal Reserve also introduced *stress tests of large banks*, in order to determine their ability to withstand systemic shocks of various magnitudes. These simulations

---

<sup>57</sup> Tirole (2012) develops a theoretical model in which such intervention by the central bank can unfreeze the credit market.

were designed to shed light on how much capital and access to liquidity banks would need if confronted with the kinds of shocks that pummeled banks during the crisis of 2007–09, and hence to provide early-warning signals to both banks and regulators.

#### **VI.B. *Assessment of Policy Initiatives***

Many believe that the liquidity support provided by central banks was effective in calming markets in the initial phases of the crisis. However, there is no consensus on whether these were the right measures for the long run, or whether the problem was even correctly diagnosed. At the very least, markets exhibited considerable volatility after the collapse of Lehman Brothers, which indicates that central banks were learning as they went along – building the bridge as they walked on it, so to speak – and not all the initiatives had the intended effects.

A key issue for central banks was to determine whether the unfolding events were due to liquidity or counterparty risk arising from asymmetric information about the quality of assets on bank balance sheets and the opaqueness of those balance sheets. The Federal Reserve and the European Central Bank (ECB) clearly believed it was a liquidity problem, at least until the failure of Lehman Brothers, and this is reflected in many of the measures discussed earlier. But if the issue was counterparty risk, then the proper approach would have been to require banks to make their balance sheets more transparent, deal directly with the rising mortgage defaults, and undertake measures to infuse more capital into financial institutions, possibly with government assistance to supplement private-sector infusions.

Some of the programs that were developed in the later stages of the crisis were directed at dealing with the counterparty risk issue. These include TARP’s Capital Purchase Program, the purchases of GSE debt, and large-bank stress tests, all of which were discussed in the previous section.

Perhaps it should come as no surprise that the initial assessment of central banks was that this was a market-wide liquidity crunch, since beliefs about the underlying causes of the crisis were conditioned on historical experience, especially that associated with the Great Depression.<sup>58</sup> There are many who believe

---

<sup>58</sup> See, for example, Bernanke (2000). The subprime crisis of 2007-09 has been frequently compared to the Great Depression. *The Economist* (November 8, 2013) notes, “Since the start of what some now call the “Great

that what began as a recession turned into a big depression back then because the “gold standard” pegged currencies to gold stocks, so when the drop in global demand caused balance-of-payments crises in various countries due to gold outflows, governments and central banks responded by tightening monetary policy and exercising greater fiscal restraint. This led to the view that interest rate reductions and monetary-stimulus initiatives like quantitative easing were the appropriate policy responses to crises. Of course, every crisis is different, and the circumstances that existed around the time the subprime crisis hit the economy were quite different from those that preceded the Great Depression. Nonetheless, the rapid escalation of unanticipated problems made quick policy responses an imperative, and the time for deep explorations of the root causes of observable events was simply not there.

As discussed earlier, the existing evidence suggests that this was an insolvency crisis. The Taylor and Williams (2009) paper discussed earlier also examines the effect of some of the policy interventions to shed further light on this issue. Taylor and Williams (2009) show that the TAF had little effect on the LIBOR-OIS spread. Moreover, the sharp reduction in the federal funds rate during the crisis – the fed funds target rate went from 5 ¼% in August 2007 to 2% in April 2008 – also did not succeed in reducing the LIBOR-OIS spread (see *Figure 6*). However, it caused a depreciation of the dollar and caused oil prices to jump, causing a sharp decline in world economic growth.

Taylor and Williams (2009) go on to show that in October 2008, the crisis worsened as the LIBOR-OIS spread spiked up even further. That is, more than a year after it started, the crisis got worse. Some point to the failure of Lehman Brothers in September 2008 as a proximate cause. Taylor and Williams (2009) suggest, however, that that may have been more a symptom than a cause, and

---

Recession” in 2007, economists have been unable to avoid comparing it with the Depression of the early 1930s. For some, the comparisons are explicit. Economists like Paul Krugman and Barry Eichengreen have drawn parallels between the two slumps. Oliver Blanchard, chief economist of the International Monetary Fund (IMF), warned several times over the last few years that the world risked falling into a new ‘Great Depression,’ Economic historians themselves have had an unprecedented role in policy making during the recent crisis. Ben Bernanke at the Federal Reserve and Obama-administration advisors like Christina Romer all have academic backgrounds in the discipline”.

that the real culprit may have been the elevated perception of risk in the fundamentals, fueled by sinking house prices and rising oil prices.

The main point brought out by the Taylor and Williams (2009) analysis is that counterparty risk concerns generated by rising insolvency risk perceptions were an important driver of short-term funding strains for banks during August 2007–08. This suggests that interventions designed to address counterparty risk (like capital infusions and stress tests) should have been implemented earlier than they were. Their analysis does not necessarily imply that liquidity facilities for banks were not helpful in the early stages of the crisis or that liquidity was not a concern of *any* magnitude during the crisis. One problem with making a determination of whether liquidity interventions by the Federal Reserve served any useful purpose is that we do *not* observe the *counterfactual*, i.e., we do not know how market participants would have reacted in the absence of the liquidity intervention. While it is true that borrowing at the discount window was somewhat limited until 2008, it is difficult to know what would have happened had the discount window assurance provided by the role of the Federal Reserve as a Lender of Last Resort (LOLR) been absent.<sup>59</sup> Would the absence of the initial liquidity interventions have exacerbated the later counterparty risk concerns?

Even apart from the issue of whether the real problem was liquidity or counterparty risk, the massive *ex post* expansion of the government safety net to mutual fund investors and non-depository institutions to deal with the crisis raises the possibility that the expectations of market participants about the nature of implicit government guarantees have been significantly altered insofar as *future* crisis events are concerned. This has potentially significant moral hazard implications that may distort not only the behavior of investors and institutions, but also possibly regulators who may feel compelled to adopt more intensive regulation to cope with the greater moral hazard.

---

<sup>59</sup> Market disruptions that occurred outside the Taylor and Williams (2009) sample period (e.g. during and after Fall 2008) may have reflected liquidity concerns. In September 2008, even high-quality non-financial companies seemed to experience higher borrowing costs and constraints on borrowing in the commercial paper market. Of course, this may simply have reflected the perception of dimming prospects for the real economy, rather than a market-wide liquidity crunch *per se*.

### **VI.C. *What Should Have Been Done Ex Ante?***

While one can play “Monday-morning quarterback” with the government initiatives to cope with the crisis and learn a lot about what responses will serve us well in the future, it is even more important to reflect on what should have been done *ex ante* to reduce the probability of occurrence of the crisis. For such an exercise, the root-cause analysis in Section III is helpful. This analysis reveals that a rich set of factors interacted to generate this crisis, but if one were to try and extract the most essential drivers, one would conclude that the long period of sustained banking profitability was at the heart of the problem, since it is this period of relatively tranquil prosperity that corrupted risk management at many levels by creating the belief that banks were highly skilled at managing a variety of complex risks (see Thakor 2015b). It tempted politicians to push the home-ownership agenda by creating regulatory and other inducements for banks to originate and securitize risky mortgages because banks were viewed as being capable of handling the risks. It tempted consumers to become excessively highly leveraged, thereby increasing the likelihood of default on mortgages (see, for example, Mian, Rao and Sufi (forthcoming)). It deterred regulators from imposing substantially higher capital requirements on banks because the diversification and risk-management skills of bankers were considered to be good enough to contain whatever risks were associated with the massive financial innovation that was occurring. It encouraged banks to engage in financial innovation and operate with relatively low levels of capital. It led credit rating agencies to underestimate risks and assign ratings that turned out *ex post* to be inflated.

Given this, what should we think of doing prospectively? Three issues are discussed below.

#### **Higher Capital Requirements and More Research on Quantitative Estimates of Optimal Capital**

**Requirements:** In an environment in which a long sequence of good outcomes induces a “false sense of security”, as discussed above, it would be useful to consider higher capital requirements in both the depository financial institutions sector and in shadow banking.<sup>60</sup> Purnanandam's (2011) empirical

---

<sup>60</sup> For example, regulatory-mandated “haircuts” in repo transactions and “skin-in-the-game” requirements for securitized mortgages (requiring originating banks to hold some of the equity tranche in securitizations) are ways to implement capital requirements in shadow banking. By ensuring that shadow banks are subject to the necessary capital requirements, regulators can minimize the ability of depository institutions to evade higher

evidence indicates that banks with higher capital control credit risk more effectively when it comes to mortgages. Moreover, as Thakor (2014) discusses, increasing capital requirements will reduce correlated risk-taking by banks, and hence lead to lower systemic risk.<sup>61</sup> In addition, if only mortgages with sufficient borrower equity can be securitized, then consumer leverage can also be limited. While these initiatives are unlikely to suffice by themselves to reduce the probability of future crises to socially acceptable levels, they may go a long way in enhancing financial stability. Moreover, by achieving some reduction in the probability of future crises, they will also reduce the probability of *ad hoc ex post* expansions of the government safety net that carry with them the baggage of increased moral hazard.

Increasing capital in banking also has other advantages. Sufficiently well capitalized institutions have little need to engage in fire sales of assets and therefore are unlikely to run into funding constraints. This leads to high liquidity in the market (see Brunnermeier and Pedersen (2009)), indicating that liquidity risk can be diminished without having institutions keep lots of low-return liquid assets (like cash) on their balance sheets. Thakor (2014) discusses how higher bank capital reduces insolvency risk by attenuating asset-substitution moral hazard and strengthening the bank's monitoring and screening incentives. So, higher levels of bank capital can reduce both liquidity risk and insolvency risk.

There have been two major impediments to the adoption of higher capital requirements in banking. One is that regulators have used backward-looking models of risk assessments (e.g. Rajan, Seru, and Vig (2014)), which makes it difficult to overcome the temptation to keep capital requirements low during economic booms and periods of low defaults. The use of stress tests, and calculations of capital surcharges based on those tests, can help to partially overcome this problem. The second impediment is that our models of bank capital structure are largely *qualitative*,<sup>62</sup> so, while they can

---

capital requirements by shifting activities to the less-regulated shadow banking sector. This would counter one of the typical arguments made against raising capital requirements for banks.

<sup>61</sup> Admati, DeMarzo, Hellwig and Pfleiderer (2012) also advocate higher capital requirements, partly on the basis of the observation that debt overhang problems obstruct the voluntary infusion of more capital by banks themselves.

<sup>62</sup> A related impediment is the disagreement, even among qualitatively-oriented capital structure models, related to whether banks should be highly levered or have high levels of capital. See Thakor (2014) for discussion of these competing theoretical viewpoints.

identify the factors that will tend to tilt the bank's optimal capital structure in one direction or the other, they are not amenable to calibration exercises that provide the magnitudes of (socially optimal) bank capital requirements. This makes it difficult to answer questions like: "what should regulators set minimum capital requirements at?" And if we cannot answer such questions, the guidance we can provide to regulators is limited. With differences of opinion, even among researchers, about the desirability of asking banks to keep more capital, this limitation creates the risk that debates on this may devolve into mere assertions based largely on assumptions made in qualitative models that cannot be tested.

Fortunately, recent research has begun to address this issue by calculating how increases in bank capital requirements may affect the cost of capital and profitability of banks. For example, Hanson, Kashyap and Stein (2011) argue that a 10 percentage-point increase in capital requirements will increase the weighted average cost of capital for banks by a mere 25 basis points, which the authors describe as "...a small effect." Kisin and Manela (2014) use a clever empirical approach to estimate the shadow cost of bank capital requirements. They document that a 10 percentage point increase in capital requirements would impose an average cost per bank of only 4% of annual profits, leading to an increase in lending rates of only 3 basis points. Roger and Vitek (2012) develop a macro-econometric model to determine how global GDP would respond to an increase in bank capital requirements, and conclude that monetary policy responses would largely offset any adverse impact of capital requirements.

So, the costs of significantly higher capital requirements appear to be small. What about the benefits? Mehran and Thakor (2011) provide empirical evidence that the bank value is increasing in bank capital in the cross-section. This militates against the notion that increasing capital in banking will necessarily jeopardize shareholder value in banking—a claim often made by bankers in resisting calls for higher capital levels—thereby questioning a basic premise of the presumed trade-off between financial stability and bank value-creation.<sup>63</sup> However, it does not tell us *how high* capital requirements should be

---

<sup>63</sup> The basic premise is that higher bank capital levels lead to lower bank values because they decrease shareholder value in banking or they lead to less discipline on banks, causing banks, in turn, to engage in a lower level of value-creating activities. See Thakor (2014) for a detailed discussion.

set. Some recent papers have started taking a stab at this. For example, Nguyen (2014) develops a general equilibrium model in which a dynamic banking sector endogenously determines aggregate growth. It takes into account the risk-shifting behavior of inadequately-capitalized banks that causes financial fragility and calculates the optimal level of minimum tier-1 capital requirements at 8%. This exceeds what is prescribed by both the Basell II and III accords, but it is below what many believe is needed for financial stability (e.g. Acharya, Engle, and Richardson (2012), and Admati and Hellwig (2013)). Nguyen (2014) also shows that increasing bank capital requirements can produce welfare gains greater than 1% of lifetime consumption. While one might quibble with the parameter values that produce such precise estimates, the benefit of engaging in serious modeling that is aimed at extracting such estimates cannot be overstated. The good news is that policymakers are already beginning to pay heed to the calls for higher capital. The bad news is that despite the capital surcharges based on stress-test results, the largest U.S. and European banks are still undercapitalized. The largest European banks (each with assets exceeding \$100 billion) that account for 78% of all EU banking assets have only 4% capital as a percentage of total assets (leverage ratio). The situation is better in the U.S. where regulators have decided on a minimum 5% leverage ratio (above the 3% Basel III minimum), but as of December 2014, the largest US Bank Holding Companies need to raise about \$68 billion in capital to comply.

**Designing a More Integrated Regulatory Structure:** Apart from the weakness of pre-crisis regulation in being insufficiently attentive to consumer and bank leverage, there was also little attention paid to the growth of the repo market and its escalating importance in the short-term funding of shadow banks. Concerns about the credit risks associated with the collateral used in repo transactions and the solvency of shadow banks that are heavily reliant on repos for short-term funding had a lot to do with what triggered the subprime crisis. Part of the reason for this inattention was due to the enormously complex yet fragmented regulatory structure for financial institutions that was discussed earlier. This produced inconsistent and often conflicting regulation, and made “regulatory arbitrage” easy, allowing risks that were regulated and monitored in one sector to migrate in an amplified form to another less regulated or

unregulated sector.<sup>64</sup> A more integrated approach to the regulation of depository institutions and shadow banks—that have become increasingly connected through time—would have helped to alert regulators to the early warning signs. The creation of the Financial Stability Oversight Council (FSOC) under the Dodd-Frank Act is intended to eliminate some of these informational gaps. However, other than that, this Act seems to have done little to deal with possible future episodes of insolvency-driven stresses in the repo market or the associated drying up of short-term liquidity (see, for example, Acharya and Öncü (2010)). Since the repo market is likely to experience bouts of illiquidity when the rest of the financial market is in a state of duress, this risk is potentially systemic, so not dealing with it in regulatory reform is a significant oversight. We need more normative research on the optimal design of regulatory agencies.

**Bank Misconduct, Corporate Governance and Corporate Culture:** Finally, the quality of corporate governance in banking has also been questioned. One could argue that if equity governance were strengthened, the case for higher capital requirements could be made stronger. Non-financial companies are not allowed to take ownership positions in banks in the U.S. An investor with more than a 10% ownership stake in a bank is deemed to be “controlling shareholder” and thus must become a bank holding company (BHC). A BHC cannot invest in non-bank activities, so effectively ownership of banks is denied to many types of firms that create value through more effective governance, e.g., private equity firms. This constraint on equity ownership in banks means that equity governance in banking is likely to be weaker than in non-financial corporations, which, in turn, makes equity less attractive for banks than for non-financials. What makes the situation worse is that controlling bank shareholders are deemed to be a “source of strength” for their institutions, which means they may be required by bank regulators to provide substantial incremental investments when the bank is considered to be financially impaired. This further reduces the attractiveness of bank equity investments for non-bank investors.

---

<sup>64</sup> A good example is credit default swaps (CDS), an insurance policy that was not regulated by either the Federal Reserve or insurance regulations because regulation tends to be based on product labels rather than economic function, and there was little coordination among regulators.

Whether stronger equity governance will suffice to significantly alter bank behavior is questionable. The culture of an organization has an important effect on its performance (see, for example, Bouwman (2013), and Cameron DeGraff, Quinn and Thakor (2014)). We need a lot more research on corporate culture in banking and how regulators should assess and monitor it.

## VII. CONCLUSION

This paper has reviewed a very large body of research on the causes and effects of the most devastating financial crisis since the Great Depression, and the policy responses undertaken by central banks to deal with the crisis. It appears that the crisis resulted from the interaction of many factors: politics, monetary policy, global economic developments, misaligned incentives, fraud, growth of securitization, a fragmented regulatory structure, and a complacency born of success-driven skill inferences. The existing evidence suggests that these factors produced an insolvency/counterparty risk crisis, in contrast to the more popular view that this was primarily a liquidity crisis.<sup>65</sup>

It is well recognized that dealing with insolvency risk to diminish the likelihood of future crises will call for banks to operate with higher capital levels. One encouraging piece of evidence is that the value of bank capital seems to have been enhanced in the "eyes" of the market in the post-crisis period compared to the pre-crisis period, as documented by Calomiris and Nissim (2012). For regulators, an important question is: how should we assess the tradeoffs between bank capital and stability? Thakor's (2014) review of the extensive research on this topic concludes that the impact of bank capital on systemic risk has to be at the heart of any such assessment. It appears that higher levels of capital in banking will reduce both insolvency and liquidity risks. Gauthier, Lehar and Souissi (2012) show that a properly-designed capital requirement can reduce the probability of a systemic crisis by 25%. Of course, we need to know how to measure systemic risk for purposes of calibration of regulatory capital requirements. Acharya, Engle and Richardson (2012) discuss the measurement of systemic risk and

---

<sup>65</sup> As discussed earlier, the interaction of political factors, regulatory initiatives and monetary policy may have created the *incentives* for financial institutions to take excessive risk, which then led to elevated insolvency concerns and the crisis. That is, excess liquidity may have led to an insolvency crisis.

implementable schemes to regulate it.<sup>66</sup> We need more of this kind of research, including models that are amenable to quantitative estimations of socially-optimal capital requirements. Moreover, it is also clear that we need to better understand the interaction between bank capital, borrower capital, monetary policy and asset prices. The recent theory proposed by di Lasio (2013) provides a micro-founded justification for macroprudential regulation that involves countercyclical capital buffers and higher capital requirements during periods of lower fundamental risk. This theory can be a useful starting point for the examination of more complex interactions involving monetary policy.

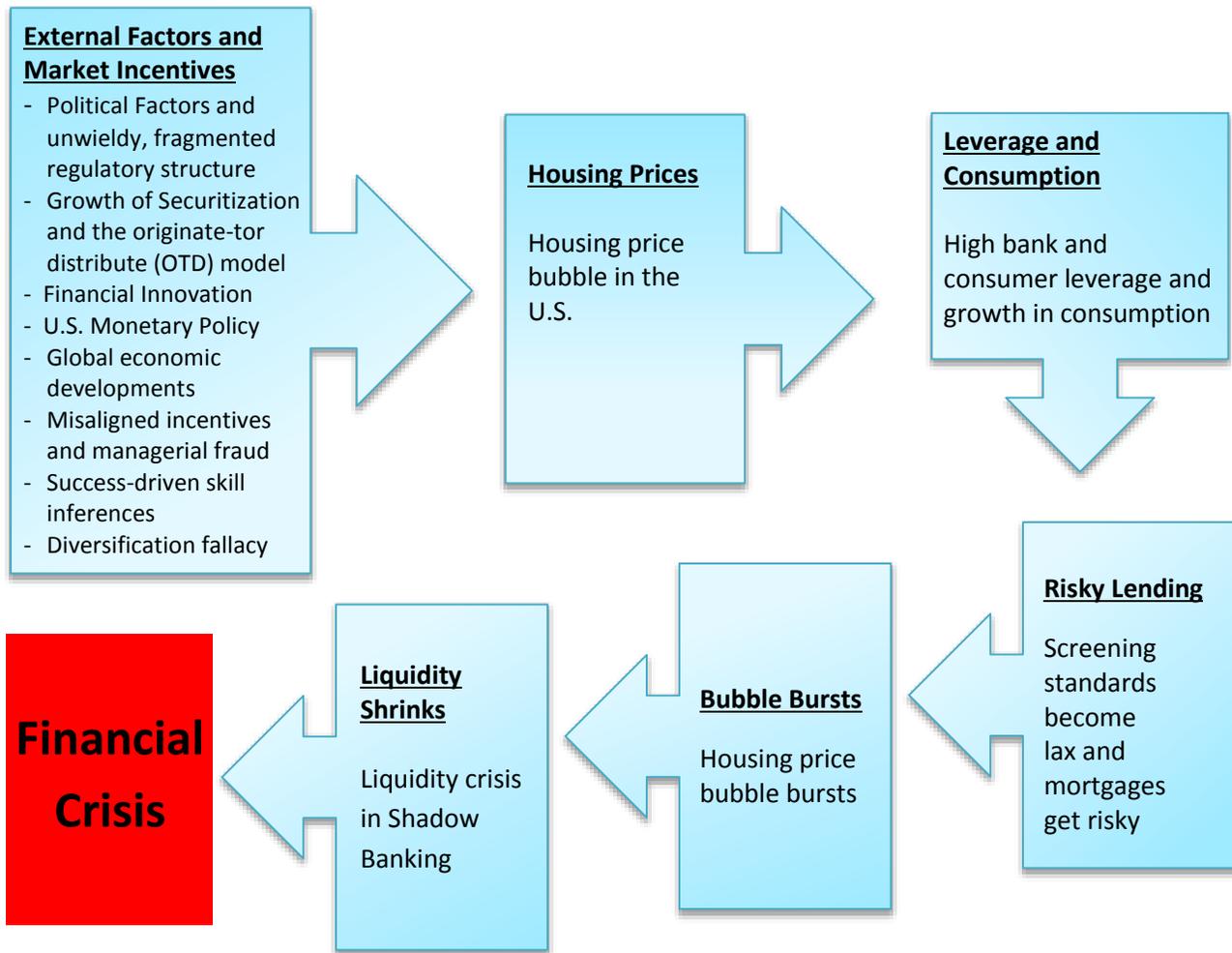
Two other issues deserve research attention. One is the effect that regulatory complexity has on the efficacy of regulation. An example is the enormous complexity of the Dodd-Frank Act. While an important goal of the regulation is to eliminate the too-big-to-fail problem, it is doubtful it will achieve that goal.<sup>67</sup> The other issue is how regulators should deal with corporate culture in banking.<sup>68</sup> Culture is an important driver of risk management, but we know little about it.

---

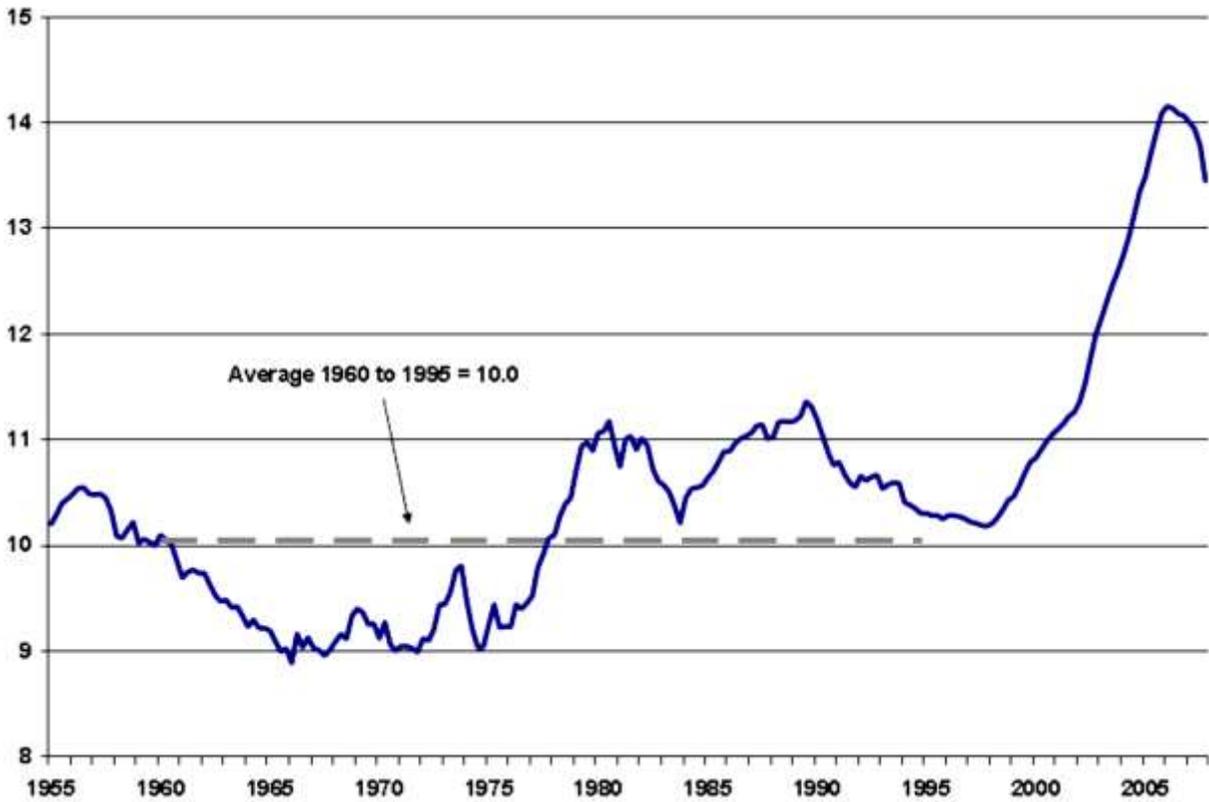
<sup>66</sup> They have developed a new measure of systemic risk, SRISK, which calculates the amount of capital banks would need to withstand a systemic crisis, defined as a 40% drop in equity market value.

<sup>67</sup> For papers dealing with the pros and cons of large banks, see Bertay, Demirguc-Kunt and Huizinga (2013), and Hughes and Mester (2013).

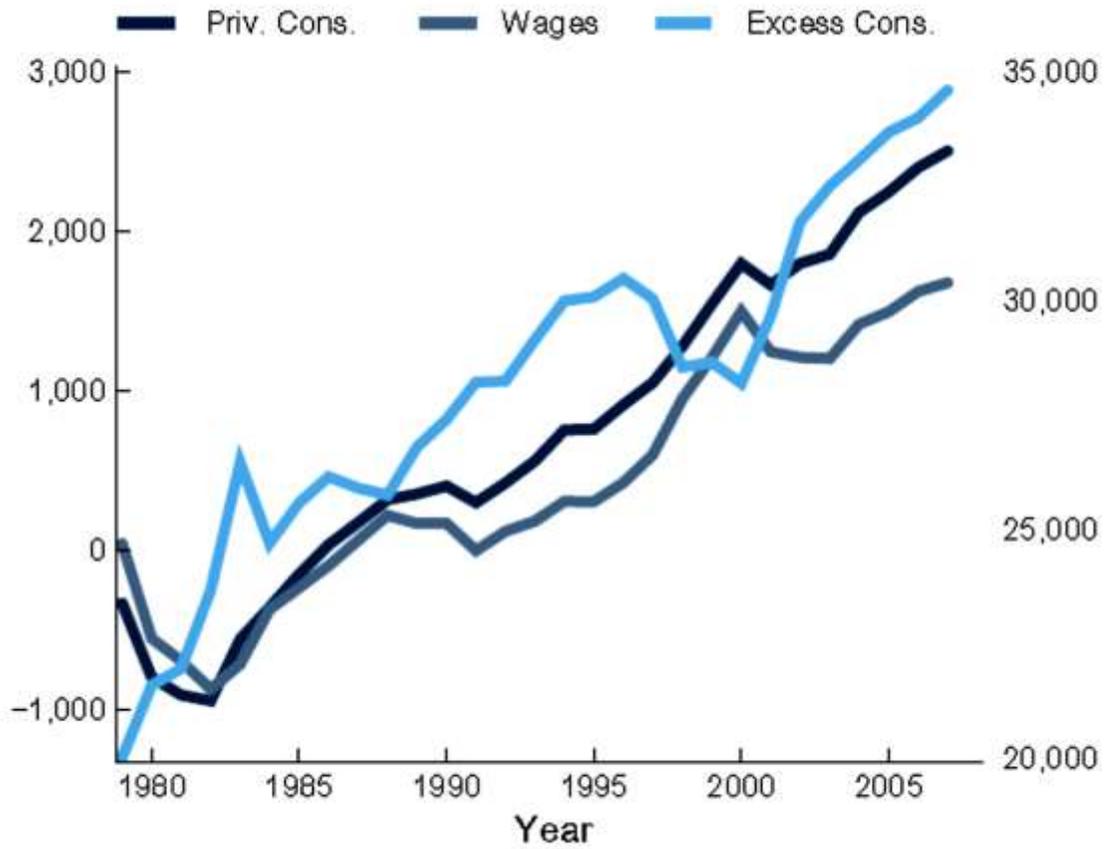
<sup>68</sup> See Thakor (2015c) for a discussion. Guiso, Sapienza and Zingales (2014) examine the impact of governance structure on corporate culture.



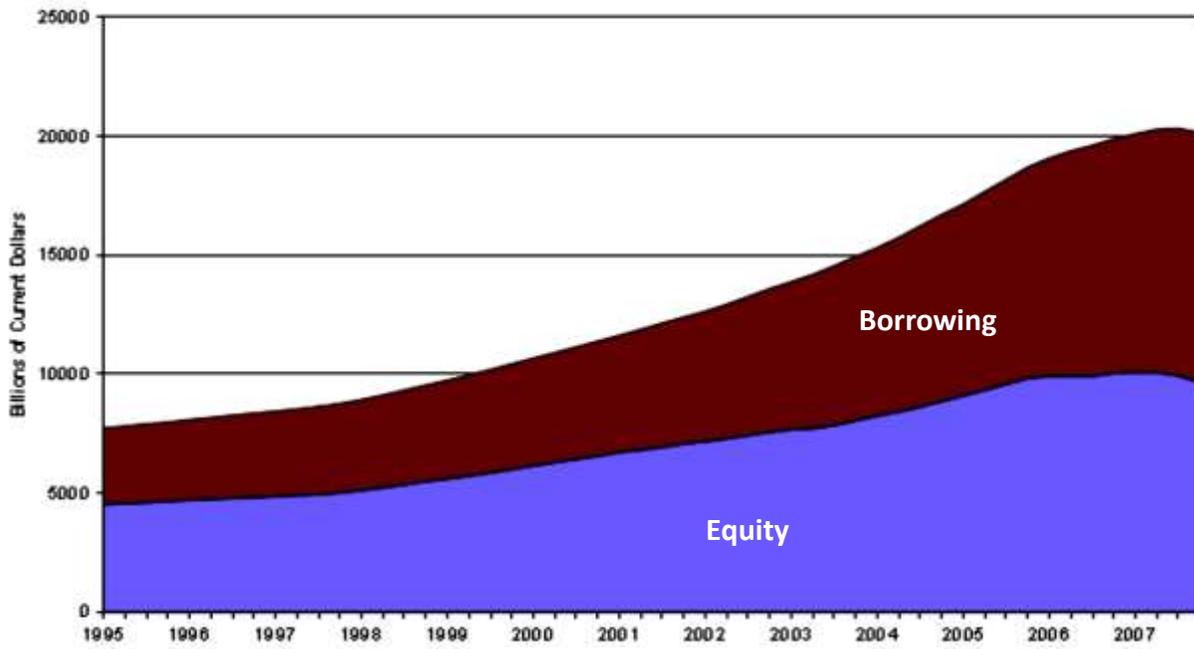
**Figure 1: The Chain of Events Leading Up to the Crisis**



**Figure 2: Ratio of Home Prices to Rents.** Source: Federal Reserve Board: Flow of Funds, Bureau of Economic Analysis: National Income and Product Accounts, and Cecchetti (2008)



**Figure 3: U.S. Household Consumption, Wages and Excess Consumption.** Note: All numbers are in 1980 dollar per household. Source: Jagannathan, Kapoor, and Schaumburg (2013)



**Figure 4: Evolution of Equity and Borrowing in Residential Real Estate.** Source: Federal Reserve Flow of Funds, and Cecchetti (2008)

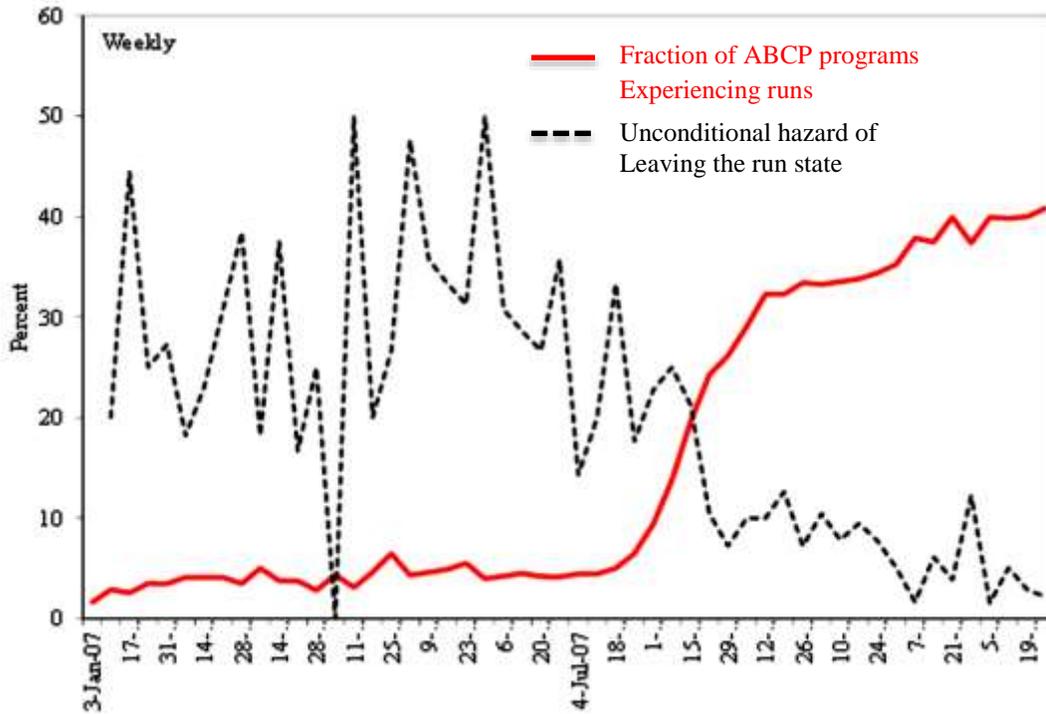
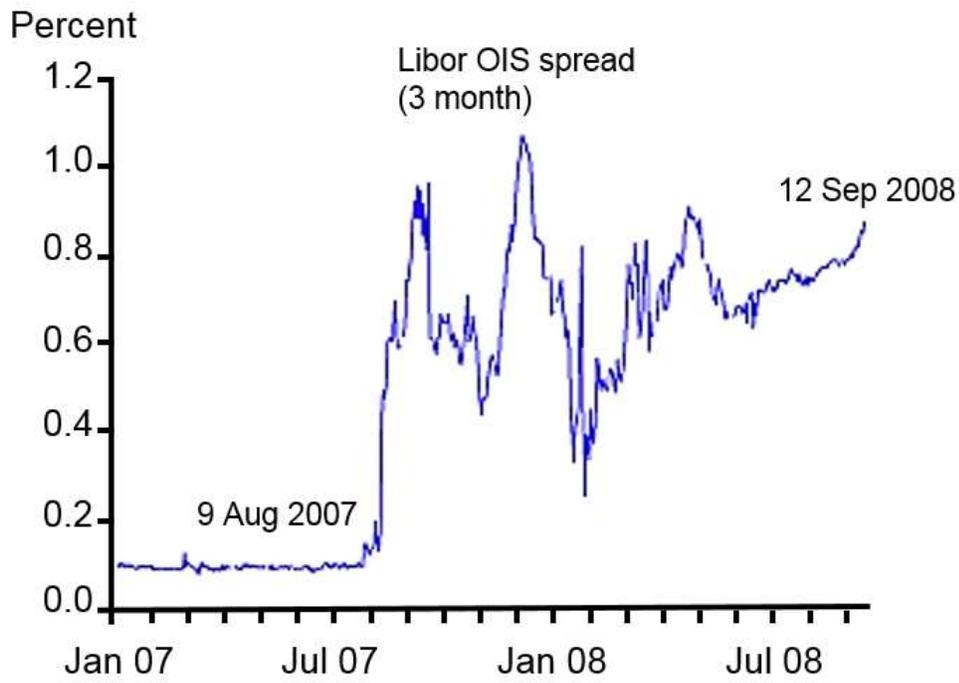
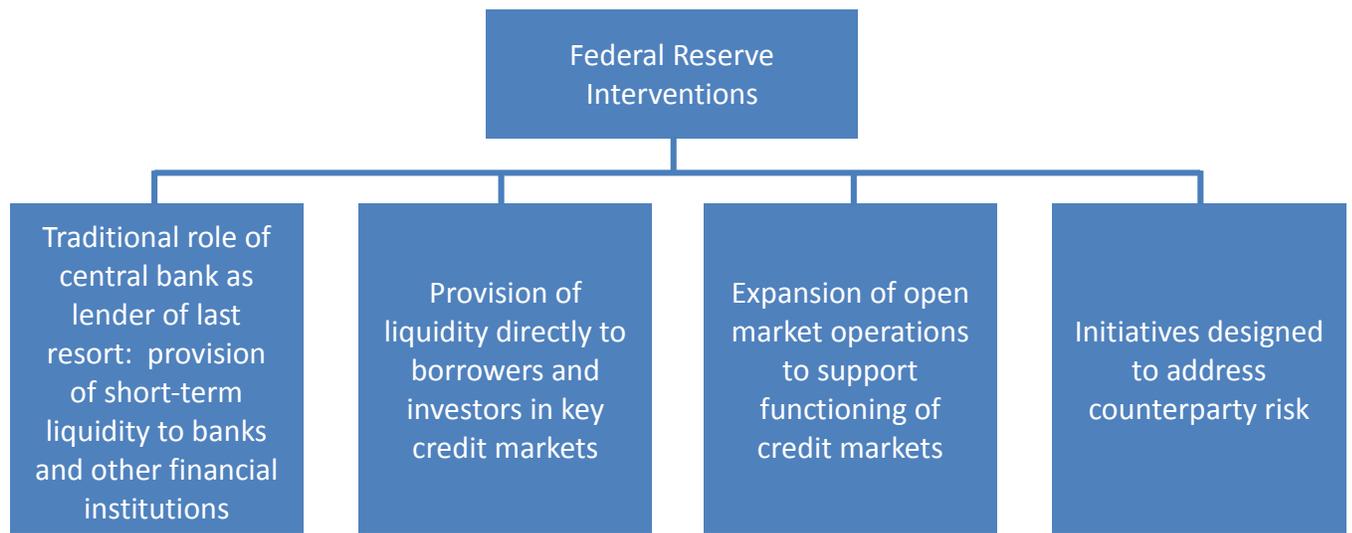


Figure 5: Runs on Asset- Based Commercial Paper Programs. Source: Covitz, Liang, and Suarez (2013)



**Figure 6: The LIBOR-OIS Spread during the first year of the crisis.** Source: Taylor (2009)



**Figure 7: The Major Categories of Intervention by the Federal Reserve Board.**

## REFERENCES

- Acharya, V. V., & Sabri Öncü, T. (2010). The repurchase agreement (repo) market. (Working paper).
- Acharya, V., Engle, R., & Richardson, M. (2012). Capital shortfall: A new approach to ranking and regulating systemic risks. *American Economic Review Papers and Proceedings*, 102(3), 59–64.
- Acharya, V., Mehran, H., & Thakor, A. (2013). Caught between Scylla and Charybdis? Regulating bank leverage when there is rent-seeking and risk-shifting. (Working paper). Washington University in St. Louis.
- Acharya, V., & Thakor, A. (2013). The dark side of liquidity creation: Leverage-induced systemic risk and implications for the lender of last resort. (Working paper). NYU and Washington University in St. Louis.
- Admati, A., DeMarzo, P., Hellwig, M., & Pfleiderer, P. (2012). Debt overhang and capital regulation. (Working paper). Stanford University.
- Admati, A., Hellwig, M. (2013), *The Bankers' New Clothes: What is Wrong With Banking and What to Do About it*. Princeton University Press, 2013.
- Agarwal, S., Benmelech, E., Bergman, N., & Seru, A. (2012). Did the Community Reinvestment Act (CRA) lead to risky lending? (NBER Working Paper No. 18609).
- Agarwal, S., Lucca, D., Seru, A., & Trebbi, F. (2014). Inconsistent regulators: Evidence from banking. *Quarterly Journal of Economics*, 129(2), 889–938.
- Allen, F. (1990), The Market for Information and the Origin of Financial Intermediation, *Journal of Financial Intermediation* 1, 3–30.
- Allen, F., & Gale, D. (1998). Optimal financial crises. *Journal of Finance*, 53(4), 1245–1284.
- Allen, F., & Gale, D. (2000). Bubbles and crises. *The Economic Journal*, 110(460), 236–255.
- Allen, F., & Gale, D. (2000a). Financial contagion. *Journal of Political Economy*, 108(1), 1–33.
- Andrews, E. (2007, December 18). Fed shrugged as subprime crisis spread. *The New York Times*.  
<http://www.nytimes.com/2007/12/18/business/18subprime.html>

- Atkinson, T., Luttrell, D., & Rosenblum, H. (2013). How bad was it? The costs and consequences of the 2007–09 financial crisis. (Staff Paper No. 20). Federal Reserve Bank of Dallas.
- Barth, J., Caprio, G., & Levine, R. (2012). *The guardians of finance: Making them work for us*. Cambridge, MA: MIT Press.
- Barth, J., Li, T., Lu, W., Phumiwasana, T., & Yago, G. (2009). *The rise and fall of the U.S. mortgage and credit markets: A comprehensive analysis of the meltdown*. Hoboken, NJ: John Wiley & Sons.
- Bebchuk, L., & Fried, J. (2010). Paying for long-term performance. *University of Pennsylvania Law Review*, 155, 1915–1960.
- Becker, B., & Milbourn, T. (2011). How did increased competition affect credit ratings? *Journal of Financial Economics*, 101(3), 493–514.
- Beltratti, A., & Stulz, R. (2011). The credit crisis around the globe: Why did some banks perform better? A cross-country study of the impact of governance and regulation. (Working Paper No. 2009–12). Charles A. Dice Center.
- Benmelech, E., & Dlugosz, J. (2009). The credit rating crisis. *NBER Macroeconomics Annual*, 24, 161–207.
- Bennett, B., Gopalan, R., & Thakor, A. (2014). The structure of bankers' pay. (Working paper).
- Bernanke, B. (2000). *Essays on the Great Depression*. Princeton: Princeton University Press.
- Bernanke, B. (2010, September 2). *Causes of the recent financial and economic crisis*. Statement before the Financial Crisis Inquiry Commission, Washington D.C.
- Berger, A., & Bouwman, C. (2013). How does capital affect bank performance during financial crises? *Journal of Financial Economics*, 109(1), 146–176.
- Berger, A., DeYoung, R., Flannery, M., Lee, D., & Oztekin, O. (2008). How do large banking organizations manage their capital ratios? *Journal of Financial Services Research*.
- Bertay, A., Demirgüç-Kunt, A., & Huizinga, H. (2013). Do we need big banks? Evidence on performance, strategy, and market discipline. *Journal of Financial Intermediation*, 22(4), 532–558.

- Bhattacharya, S., & Thakor, A. (1993). Contemporary banking theory. *Journal of Financial Intermediation*, 3(1), 2–50.
- Boot, A. (forthcoming). Financial sector in flux. *Journal of Money, Credit and Banking*.
- Boot, A., & Thakor, A. (1993). Self-interested bank regulation. *American Economic Review*, 83(2), 206–212.
- Boot, A., & Thakor, A. (2000). Can relationship banking survive competition? *Journal of Finance*, 55(2), 679–714.
- Boot, A., & Thakor, A. (2014). Commercial banking and shadow banking: The accelerating integration of banks and markets and its implications for regulation. In A. Berger, P. Molyneux & J. Wilson (Eds.), *Oxford handbook of banking*. Oxford: Oxford University Press (second edition).
- Bouwman, C. (2013). The role of corporate culture in mergers and acquisitions. In E. Perrault (Ed.), *Mergers and acquisitions: Practices, performance, and perspectives*. Hauppauge, NY: Nova Science Publishers.
- Boyson, N., Helwege, J., & Jindra, J. (2013). Crises, liquidity shocks, and fire sales at financial institutions. (Working paper). University of South Carolina.
- Brunnermeier, M. (2009). Deciphering the liquidity and credit crunch 2007–08. *Journal of Economic Perspectives*, 23(1), 77–100.
- Brunnermeier, M., & Pedersen, L. (2009). Market liquidity and funding liquidity. *Review of Financial Studies*, 22(6), 2201–2238.
- Calomiris, C., & Nissim, D. (2012). Crisis-related shifts in the market valuation of banking activities. (NBER Working Paper No. 17868).
- Cameron, K., Quinn, R., DeGraff, J., & Thakor, A. (2014). *Competing values leadership: Creating value in organizations* (New horizons management series). Cheltenham: Edward Elgar Publishing.
- Carlson, M., Shan, H. Warusawitharana, M. (2013). Capital ratios and bank lending: A matched bank approach. *Journal of Financial Intermediation*, 22(4), 663–687.
- Cecchetti, S. (2008). Monetary policy and the financial crisis of 2007–08. (Working paper).

- Claessens, S., & Kodres, L. (2014). The regulatory response to the global financial crisis: Some uncomfortable questions. *International Monetary Fund*. (Working Paper No. 14/46).
- Cortes, F., & Thakor, A. (2015). Loan securitization, screening and systemic risk. (Working paper). Washington University in St. Louis.
- Covitz, D., Liang, N., & Suarez, G. (2013). The evolution of a financial crisis: Collapse of the asset-backed commercial paper market. *Journal of Finance* 68(3), 815–848.
- Demyanyk, Y., & Van Hemert, O. (2011). Understanding the subprime mortgage crisis. *The Review of Financial Studies*, 24(6), 1848–1880.
- di Iasio, G. (2013) Incentives and financial crises: Microfounded macroprudential regulation. *Journal of Financial Intermediation*, 22(4), 627–638.
- Diamond, D., & Dybvig, P. (1983). Bank runs, deposit insurance and liquidity. *Journal of Political Economy*, 91(3), 401–419.
- Diamond, D., & Rajan, R. (2011). Fear of fire sales, illiquidity seeking and fire sales. *Quarterly Journal of Economics*, 126(2), 557–591.
- Fostel, A., & Geanakoplos, J. (2012). Tranching, CDS, and asset prices: How financial innovation can cause bubbles and crashes. *American Economic Journal: Macroeconomics*, 4(1), 190–225.
- Gauthier, C., Lehar, A., & Souissi, M. (2012). Macroprudential capital requirements and systemic risk. *Journal of Financial Intermediation*, 21(4), 594–618.
- Gennaioli, N., Shleifer, A., & Vishny, R. (2012). Neglected risks, financial innovation, and financial fragility. *Journal of Financial Economics*, 104, 452–468.
- Gennaioli, N., Shleifer, A., & Vishny, R. (2015). Neglected risks: The psychology of financial crises. Working paper presented at *the American Economic Association* meeting, Boston.
- Goel, A., Song, F., & Thakor, A. (2014). Correlated leverage and its ramifications. *Journal of Financial Intermediation*, 23(4), 471–503.
- Gorton, G., & Metrick, A. (2012). Getting up to speed on the financial crisis: A one-weekend reader's guide. *Journal of Economic Literature*, L-1, 128–150.

- Gorton, G. (2010). *Slapped by the invisible hand: The panic of 2007*. Oxford and New York: Oxford University Press.
- Guiso, L, Sapienza, P. and Zingales, L. (2014). The value of corporate culture, *Journal of Financial Economics*. <http://www.sciencedirect.com/science/article/pii/S0304405X14001147>
- Haltenhof, S., Lee, S., & Stebunovs, V. (2014). The credit crunch and fall in employment during the great recession. *Journal of Economic Dynamics and Control*, 43, 31–57.
- Hughes, J. & Mester, L. (2013). Who said large banks don't experience scale economies? Evidence from a risk-return-driven cost function. *Journal of Financial Intermediation*, 22(4), 559–585.
- Fahlenbrach, R., Prilmeier, R., Stulz, R. (2012). This time is the same: Using bank performance in 1998 to explain bank performance during the recent financial crisis. *Journal of Finance LXVII*(6), 2139–2185.
- He, Z., Manela, A. (2013). Information acquisition in rumor-based bank runs. (Working paper). University of Chicago.
- Holt, J. (2009). A summary of the primary causes of the housing bubble and the resulting credit crisis. A non-technical paper. *The Journal of Business Enquiry*, 8(1), 120–129.
- Independent Evaluation Office of the International Monetary Fund. (2011). *IMF performance in the run-up to the financial and economic crisis: IMF surveillance in 2004–07*. Washington, DC.
- International Monetary Fund. (2010). *Global financial stability report: sovereigns, funding, and systemic liquidity*. Washington, DC.
- International Monetary Fund. (2009). *Global financial stability report, October 2009: Navigating the financial challenges ahead*. Washington, DC.
- Hanson, S., Kashyap, A., & Stein, J. (2011). A macroprudential approach to financial regulation. *Journal of Economic Perspectives*, 25(1), 3–28.
- Ivashina, V., and Scharfstein, D. (2010). Bank lending during the financial crisis of 2008. *Journal of Financial Economics*, 97(3), 319–338.

- Jagannathan, R., Kapoor, M., & Schaumburg, E. (2013). Causes of the great recession of 2007–09: The financial crisis was the symptom not the disease! *Journal of Financial Intermediation*, 22(1), 4–29.
- Johnson, S., & Kwak, J. (2010). *13 Bankers: The wall street takeover and the next financial meltdown*. New York: Random House, Pantheon Books.
- Kacperczyk, M., & Schnabl, P. (2013). How safe are money market funds? *The Quarterly Journal of Economics*, 1073–1122.
- Kacperczyk, M., & Schnabl, P. (2010). When safe proved risky: Commercial paper during the financial crisis of 2007–09. *Journal of Economic Perspectives*, 24(1), 29–50.
- Kane, E. (1990). Principal-agent problems in S&L salvage. *Journal of Finance*, 45, 755–764.
- Kane, E. (2009, revised version forthcoming). Regulation and supervision: An ethical perspective. In A. Berger, P. Molyneux & J. Wilson (Eds.), *Oxford handbook of banking*. Oxford: Oxford University Press.
- Keys, B., Mukherjee, T., Seru, A., & Vig, V. (2010). Did securitization lead to lax screening? Evidence from subprime loans. *Quarterly Journal of Economics*, 125(1), 307–32.
- Kisin, R., & Manela, A. (2014). The shadow cost of bank capital requirements. (Working paper). Washington University in St. Louis.
- Lawrence, D. (2014). The slumps that shaped modern finance. *The Economist*.  
[www.economist.com/news/essays/21600451-finance-not-merely-prone-crises-it-shaped-them-five-historical-crises-show-how-aspects-today-s-fina](http://www.economist.com/news/essays/21600451-finance-not-merely-prone-crises-it-shaped-them-five-historical-crises-show-how-aspects-today-s-fina).
- Liebowitz, S., (2008). Anatomy of a train wreck, causes of the mortgage meltdown. *Independent Policy Report*, [http://www.independent.org/pdf/policy\\_reports/2008-10-03-trainwreck.pdf](http://www.independent.org/pdf/policy_reports/2008-10-03-trainwreck.pdf).
- Litan, R., & Bailey, M. (2009). Fixing Finance: A roadmap for reform. *Initiative on Business and Public Policy at Brookings*.
- Lo, A. (2012). Reading about the financial crisis: A twenty-one book review. *Journal of Economic Literature*, L(1), 151–178.

- Maddaloni, A., & Peydró, J. (2011). Bank risk-taking, securitization, supervision, and low interest rates: Evidence from the Euro-Area and the U.S. lending standards. *The Review of Financial Studies*, 24(6), 2121–2165.
- Marshall, J., (2009). The financial crisis in the U.S.: Key events, causes and responses. (Research Paper 09/34). House of Commons Library.
- Mehran, H., & Thakor, A. (2011). Bank capital and value in the cross-section. *Review of Financial Studies*, 24(4), 1019–1067.
- Mian, A., Rao, K., & Sufi, A. (forthcoming). Household balance sheets, consumption, and the economic slump. *Quarterly Journal of Economics*.
- Mian, A., & Sufi, A. (2009). The consequences of mortgage credit expansion: Evidence from the U.S. mortgage default crisis. *Quarterly Journal of Economics*, 124(4), 1449–1496.
- Mian, A., & Sufi, A. (2014). *House of debt: How they (and you) caused the great recession and how we can prevent it from happening again*. Chicago: University of Chicago Press.
- Million, M., & Thakor, A. (1985). Moral hazard and information sharing: A model of financial information gathering agencies. *The Journal of Finance* 40(5), 1403–1422.
- Nguyen, T. (2014). Bank capital requirements: A quantitative analysis. (Working paper). The Ohio State University.
- Pfleierer, P. (2012, November 29). Reducing the fragility of the financial sector: The importance of equity and why it is not expensive. Presented at the Norges Bank Macprudential Workshop.
- Piskorski, T., Seru, A., & Witkin, J. (forthcoming). Asset quality misrepresentation by financial intermediaries: Evidence from RMBS market. *Journal of Finance*.
- Puri, M., Rocholl, J., Steffen, S. (2011). Global retail lending in the aftermath of the U.S. financial crisis, distinguishing between supply and demand effects. *Journal of Financial Economics*, 100(3), 556–578.
- Purnanandam, A. (2011). Originate-to-distribute model and the subprime mortgage crisis. *The Review of Financial Studies*, 24(6), 1881–1915.

- Rajan, R. (2010). *Fault lines: How hidden fractures still threaten the world economy*. Princeton and Oxford: Princeton University Press.
- Rajan, U., Seru, A., & Vig, V. (forthcoming 2014). The failure of models that predict failure: Distance, incentives, and defaults. *Journal of Financial Economics*.
- Ramakrishnan, R., and Thakor, A. (1984). Information reliability and a theory of financial intermediation. *Review of Economic Studies*, 51(3), 415–432.
- Reinhart, C., & Rogoff, K. (2008). Is the 2007 U.S. sub-prime financial crisis so different? An international historical comparison. *American Economic Review*, 98(2), 339–344.
- Reinhart, C., & Rogoff, K. (2009). *This time is different: Eight centuries of financial folly*. Princeton: Princeton University Press.
- Reinhart, C., & Rogoff, K. (2014). Recovery from financial crises: Evidence from 100 episodes. *American Economic Review Papers and Proceedings*.
- Roger, S., & Vitek, F. (2012). The global macroeconomic costs of raising bank capital adequacy requirements. (IMF Working Paper WP/12/44). International Monetary Fund.
- Santos, J. (2011) Bank corporate loan pricing following the subprime crisis. *The Review of Financial Studies*, 24(6), 1916–1943.
- Schleifer, A., & Vishny, R. (2011). Fire sales in finance and macroeconomics. *Journal of Economic Perspectives*, 25(1), 29–48.
- Song, F., & Thakor, A. (2012). Financial system development and political intervention. *World Bank Economic Review*, 26(1).
- Stiglitz, J. (2010). *Free fall*. New York: W.W. Norton and Company.
- Taylor, J. (2009). The financial crisis and the policy responses: An empirical analysis of what went wrong. (Working Paper #14631). National Bureau of Economic Research.
- Taylor, J., & Williams, J. (2009). A black swan in the money market. *American Economic Journal: Macroeconomics* 1(1):58–83.

- Thakor, A. (2005). Do loan commitments cause overlending? *Journal of Money, Credit, and Banking* 37(6):1067–1099.
- Thakor, A. (2012). Incentives to innovate and financial crises. *Journal of Financial Economics*, 103(1), 130–148.
- Thakor, A. (2014). Bank capital and financial stability: An economic tradeoff or a Faustian bargain? *Annual Review of Financial Economics*, 6, 185–223.
- Thakor, A., (forthcoming, 2015a). Lending booms, smart bankers, and financial crises. *American Economic Review (P&P)*.
- Thakor, A. (2015b). The highs and the lows: a theory of credit risk assessment and pricing through the business cycle. (Working paper). Washington University in St. Louis.
- Thakor, A. (2015c). Corporate culture in banking, *The Economic Policy Review*. The Federal Reserve Bank of New York.
- Tirole, J. (2012). Overcoming adverse selection: How public intervention can restore market functioning. *American Economic Review*, 102(1), 29–59.